

ORIGINAL

RECEIVED

JAN 07 2013

HEALTH FACILITIES &
SERVICES REVIEW BOARD

**STATE OF ILLINOIS
HEALTH FACILITIES AND SERVICES REVIEW BOARD**

**LONG-TERM CARE FACILITY ADVISORY SUBCOMMITTEE
BED/SELL EXCHANGE RFP CREATION WORKGROUP
MEETING**

TRANSCRIPT OF PROCEEDINGS

DECEMBER 11, 2012

NATIONWIDE SCHEDULING

OFFICES

MISSOURI Springfield Jefferson City Kansas City Columbia Rolla Cape Girardeau
KANSAS Overland Park ILLINOIS Springfield Champaign

HEADQUARTERS: 711 North Eleventh Street, ST. Louis, Missouri 63101

800.280.3376

www.midwestlitigation.com

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24

STATE OF ILLINOIS
HEALTH FACILITIES AND SERVICES REVIEW BOARD
525 West Jefferson Street, 2nd Floor
Springfield, Illinois 62761
217-782-3516

LONG-TERM CARE FACILITY ADVISORY SUBCOMMITTEE
BED SELL/EXCHANGE RFP CREATION WORKGROUP
MEETING

The meeting of the State of Illinois Health
Facilities and Services Review Board, Long-Term Care
Facility Advisory Subcommittee, Bed/Sell Exchange RFP
Creation Workgroup was held on December 11, 2012,
scheduled to begin at the hour of 1:00 p.m., via
conference call.

TRANSCRIPT OF PROCEEDINGS

1 PRESENT:

2 Eli Pick
3 Terry Sullivan
4 Cece Credille

5
6 ALSO PRESENT:

7 Frank Urso - HFSRB Legal Counsel
8 Courtney Avery - HFSRB Administrator
9 Michael Constantino - HFSRB Staff
10 George Roate, HFSRB Staff
11 Bill Dart - HFSRB Staff
12 Claire Berman - HFSRB Staff
13 Alexis Kendrick - HFSRB Staff
14 Greg Will
15 Anne Giles
16 Chuck Slagle
17 Joe Ourth
18 Eric Rothner
19 Matt Hartman

20
21
22
23
24
25

REPORTED BY:

Dorothy J. Hart, CSR, RPR
Illinois CSR No. 084-001390
Midwest Litigation Services
15 South Old State Capitol Plaza
Springfield, Illinois 62701
(217) 522-2211
1-800-280-3376

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24

AGENDA

CALL TO ORDER

1. Attendance
2. Approval of Agenda
3. Bed Sell/Exchange RFP Discussion
4. Other Business
5. Next Meeting
6. Adjournment

1 START TIME: 1:05 p.m.

2

3 MS. AVERY: Mike or George or Dorothy,
4 will you call out who's on the line now?

5 MR. ROATE: Okay. If I -- I'll call off
6 your name. When I call off your name, please announce
7 -- or, please just say here.

8 Mike Constantino?

9 MR. CONSTANTINO: Here.

10 MR. ROATE: Do we have Mike Scavatto on
11 the line?

12 (No response)

13 MR. ROATE: Okay. Cece Credille? Cece?
14 Do we have you on the line, Cece?

15 (No response)

16 MS. AVERY: She joined us and I didn't
17 hear her hang up, so maybe she stepped away.

18 MR. ROATE: Okay. Eli Pick?

19 MR. PICK: Here.

20 MR. ROATE: Michael Waxman? Is Michael
21 Waxman on the line?

22 (No response)

23 MR. PICK: No, he's en route to Rockford.

24 MR. ROATE: Okay. Courtney Avery?

1 MS. AVERY: Yes.

2 MR. ROATE: Claire Berman?

3 MS. BERMAN: Yes.

4 MR. ROATE: Joe Ourth?

5 MR. OURTH: Yes.

6 MR. ROATE: Eric Rothner?

7 MR. ROTHNER: Yes.

8 MR. ROATE: Terry Sullivan?

9 MR. SULLIVAN: Here I am.

10 MR. ROATE: Greg Will?

11 MR. WILL: Here.

12 MR. ROATE: Okay. Thank you. Is there
13 anybody's name who I have not called?

14 MS. GILES: Hi, this is Anne Giles.

15 MR. ROATE: Anne Giles?

16 MS. GILES: Uh-huh.

17 MR. ROATE: Okay. Hi, Anne.

18 MS. AVERY: What was the last? After
19 Anne.

20 MR. PICK: Anne, why don't you reintroduce
21 yourself?

22 MS. AVERY: There was someone after Anne I
23 thought I heard say something. We have a lot of
24 background noise like wind or paper moving. If you

1 can, please mute your phone.

2 MR. DART: Courtney and everyone, this is
3 Bill Dart. I'm also on this call.

4 MS. AVERY: Hi, Bill.

5 Okay. Ready when you are, Mr. Pick.

6 MR. PICK: Okay. Unfortunately, I don't
7 have a copy of the agenda, Courtney.

8 MS. AVERY: Okay. We have attendance,
9 approval of the agenda, bed sell/exchange RFP
10 discussion.

11 MR. PICK: Oh, okay.

12 MS. AVERY: Other business and next
13 meeting.

14 MR. PICK: All right. So let's do the --
15 since we've done the roll call, let's do the approval
16 of the agenda. So are there any additions or
17 corrections that anybody would like to make to the
18 agenda? Not corrections, but any additions?

19 (No response)

20 MR. PICK: So hearing none, I'll entertain
21 a motion to accept the agenda.

22 MR. SULLIVAN: Terry Sullivan so moves.

23 MR. PICK: And do we have a second? We
24 need a second.

1 MS. AVERY: Who is another member?

2 Cece, did you join us again?

3 MR. SULLIVAN: Well, Eli, can't you second
4 your -- my motion?

5 COURT REPORTER: I'm sorry, who was that
6 speaking?

7 MR. CONSTANTINO: Terry Sullivan.

8 MR. PICK: That was Terry Sullivan and
9 this is Eli Pick. I guess I'll second the motion.
10 And since Terry and I are the only voting members --
11 right? -- we'll -- Terry, are you in favor of the
12 motion you made?

13 MR. SULLIVAN: I'm in favor of the motion.

14 MR. PICK: As am I. And since we're the
15 only voters, then it's passed.

16 Okay. So then what was next on the
17 agenda, Courtney?

18 MS. AVERY: Start the discussion, bed
19 sell/exchange RFP discussion.

20 MR. PICK: Okay. So, Courtney, how about
21 if you fill in all of the guests who are on the phone
22 along -- and up -- you know, refresh our memories --

23 MS. AVERY: Okay.

24 MR. PICK: -- about the buy/sell and why

1 we're talking about an RFP.

2 MS. AVERY: Okay. Well, as you know,
3 we've been mandated by the legislature --

4 UNIDENTIFIED FEMALE VOICE: Let me close
5 my window. Sorry.

6 MS. AVERY: -- by the legislature to
7 evaluate a bed sell and exchange program within the
8 State of Illinois, and part of the staff's
9 recommendation to the long-term care subcommittee was
10 that we set up an RFP to help us to do the research,
11 background, look at what other states have done, the
12 outcomes, whatever we can gather from this group as to
13 what that RFP shall look like to help us with the
14 decision in order to go forth with a bed sell/exchange
15 program in the State of Illinois. Kind of like the
16 pros and cons from a party that doesn't have an
17 interest in this program, not a long-term care
18 provider, someone that can be nonbiased.

19 MR. SULLIVAN: And, Courtney, who makes
20 the final decision on the outlines of the program?

21 COURT REPORTER: I'm sorry, you're going
22 to have to tell me your names as you speak, please.

23 MR. SULLIVAN: Oh, I'm sorry. Terry
24 Sullivan.

1 MS. AVERY: Can you guys help her, George
2 and Mike?

3 MR. CONSTANTINO: Yeah, sure.

4 MS. AVERY: Thank you. I'm sorry. That
5 was Courtney and now it was Terry. Terry, go ahead.

6 MR. SULLIVAN: Yes. This is Terry
7 Sullivan, and I guess my question is, we're looking
8 for an impartial person to I presume make
9 recommendations to the long-term care subcommittee
10 which then makes recommendations to the board. This
11 RFP person is not going to be designing the program,
12 is that correct, or am I misunderstanding that?

13 MS. AVERY: No, you're correct. But what
14 we needed was some assistance with helping us to
15 research what other states have done, to look for any
16 kind of changes in the laws, the effects that it had
17 on a state, you know, how they determined the cost,
18 how they divided it up, what -- just a whole gamut of
19 things, of questions that we needed to have answered
20 in order to make a decision about what this program
21 should look like. But, no, they won't be making a
22 final decision. There will be recommendations.

23 MR. SULLIVAN: Okay. This is Terry
24 Sullivan again. I guess in my mind the job that

1 Claire Berman did in researching other states was
2 possibly the most comprehensive research project on
3 the topic that I've ever seen. I think it was an
4 outstanding piece of work, gave us a lot of guidance
5 about what every single state is doing. From that, we
6 developed points of consideration, you know, of these
7 are the decision points about distance or moratorium
8 or statewide. I mean there was a whole list of things
9 that -- from Claire's research that we developed. And
10 I guess I'm still wondering -- and we were beginning
11 to discuss those decision points. And I guess I'm
12 wondering where we're at in terms of ---I think the
13 research has been done. The questions are, what do we
14 -- what additional stuff we do need?

15 MS. AVERY: I should have gone further --
16 and this is Courtney. Sorry, Dorothy. This is
17 Courtney -- in saying that as the staff and in the
18 best interest of the board, the residents and
19 everything else, I felt that we needed a tool in order
20 to properly evaluate the policy of it, a
21 research-based evaluation to see what the outcomes of
22 those other states were, maybe look at some academia
23 points for policy groups, just so that we would have a
24 foundation for supporting this type of program within

1 the state for long-term care.

2 MR. SULLIVAN: Uh-huh. This is Terry
3 Sullivan again. And I understand that and I don't
4 disagree with it too strongly. My -- and I guess when
5 it comes to all the research that Claire did and based
6 on some of the discussions we had in the long-term
7 care advisory board meeting, we may want to do a
8 survey of those states most active in bed relocation
9 and get the sense of what worked, what in your mind
10 didn't work, what are the pitfalls and what do we have
11 to look out for. That was probably the one area when
12 we were conducting our discussion about whether to
13 have it geographically limited, statewide, moratorium,
14 no moratorium. We all had opinions but no research.
15 It would be -- it would almost be good if we had those
16 series of questions and asked the other states why did
17 you decide county to county versus statewide or, in
18 the case of Missouri, why did you go statewide rather
19 than within a county or the adjoining county. I mean
20 it would -- that kind of information would be helpful
21 to our discussion, but I -- I don't know if we need to
22 reinvent the wheel by having somebody redo everything
23 that Claire did. I think Claire did an outstanding
24 job.

1 MS. AVERY: This is Courtney. And you're
2 absolutely right, Terry, and that's what we wanted to
3 hear today, some direction on what we should be
4 looking at, what we should -- design this RFP and give
5 guidelines for what kind of feedback we want. But at
6 this point we don't have the resources in-house to do
7 it, to do what you just described.

8 MR. SULLIVAN: Okay.

9 MS. CREDILLE: This is Cece. I joined the
10 call. Cece Credille.

11 Terry, perhaps we can provide all -- or,
12 to anyone on the committee here, we could provide all
13 that information that Claire already generated. If we
14 go the RFP route --

15 MS. AVERY: Well, there's --

16 MS. CREDILLE: -- provide all of that.

17 MS. AVERY: I'm sorry to interrupt. The
18 larger group agreed to go ahead with looking at an
19 RFP. So today we need to decide what it is that we
20 want in that RFP and take it back to the larger group.
21 But at this point we can't go back and undo the
22 decision of the larger subcommittee.

23 MR. PICK: Courtney, this is Eli. I'm not
24 hearing Terry say that or Cece. I think what -- what

1 I'm hearing Terry say is as part of the RFP I think we
2 will want to include information for the entities that
3 are going to compete for and bid for the project that
4 there's a body of research that's already been done by
5 the staff that would need to be considered as part of
6 the RFP's work product.

7 MS. AVERY: Okay. Then, yes, definitely.
8 And Claire will be involved with whoever -- if we get
9 that far, whoever will be awarded this RFP.

10 MR. PICK: Courtney, the other aspect --
11 this is Eli again. The other aspect that I would want
12 to add to what Terry said is some sort of an impact
13 study that would include the values of beds in the
14 other states that are being looked at, you know, what
15 they're being -- what amounts are being asked for
16 purchase and what are actual purchase amounts, and
17 what impact that may have had on the value of existing
18 beds in those markets and the accessibility of beds
19 within the area that's buying and selling for
20 development or, you know, for the purposes that we
21 have discussed, which is to enable sites that were not
22 -- had no access to beds through a certificate of need
23 process but were able to purchase beds to either
24 expand or establish new programs.

1 MS. AVERY: Okay.

2 MR. SULLIVAN: I agree with -- this is
3 Terry Sullivan. I agree with Eli. That's a good
4 first point, if anyone is copying down a list, along
5 with impact of the -- the cost of beds and the impact
6 on the existing market. The other areas that we've
7 been debating were distance, how far can you sell a
8 bed; are there any restrictions on the seller; are
9 there any restrictions on the buyer; what do you do if
10 no one in your market area will sell; should we have a
11 moratorium; and of course, what -- what's the level of
12 the review process; is it expedited; is it like a
13 replacement facility; or is it a full-blown
14 certificate of need. Those were the identified areas
15 that we were debating, and I think we all had
16 opinions, but it would be great to know exactly how
17 other states struggled with that issue.

18 MS. AVERY: Okay.

19 MR. SULLIVAN: Those issues.

20 MS. CREDILLE: I would also add -- this is
21 Cece Credille -- that what the states are using for a
22 bed need formula.

23 MS. BERMAN: We already know that. This
24 is Claire.

1 MS. AVERY: We will incorporate it.

2 We'll --

3 MR. SULLIVAN: No, no, no.

4 MS. AVERY: We're just getting ideas --
5 this is Courtney, Claire. We're just getting an idea
6 of what they want, and if we have it, we can come back
7 and say we have it.

8 MR. SULLIVAN: This is Terry Sullivan.
9 Cece, I appreciate that. I'm real worried that bed
10 need formula becomes almost a monster unto itself. I
11 wouldn't want to complicate our issue -- the bed
12 relocation issue by getting into the bed need
13 formula.

14 MS. CREDILLE: I'm not suggesting to
15 change it, but if states have different bed need
16 formulas and/or did they change it. That's the only
17 question you need to ask is did they have one, did
18 they change it. I'm not suggesting we have to change
19 it, but it does go hand in hand with buying and
20 selling.

21 MR. SULLIVAN: Okay. I'll accept that.
22 Terry Sullivan. Although, I think the biggest
23 question with buying and selling is, is there a
24 moratorium in the state or not and is the buying and

1 -- is the buying and selling, relocation of beds based
2 on any bed need formula for an area.

3 MR. PICK: This is Eli. You missed the
4 last meeting, Terry, but one of the things we were
5 talking about was, you know, the buying and selling
6 was in a planning area, and if it was outside the
7 planning area, whether that was subject to bed need in
8 that planning area.

9 MR. SULLIVAN: Okay.

10 MR. PICK: And that's an area -- you know,
11 I had some real concerns about if the bed transfer is
12 dependent on bed need in an area, then why do we need
13 a transfer at all?

14 MR. SULLIVAN: Correct.

15 MR. PICK: And I think that's one of the
16 questions that we want to incorporate into this RFP.

17 MR. SULLIVAN: Right. Terry Sullivan
18 again. I -- in my mind, based on the research that
19 Claire did, I almost see this like a questionnaire
20 that we send to the relevant states that have bed
21 relocation. And so the job of the coordinator would
22 be to come up with the questionnaire, and I think we'd
23 all like to have some insight and input into that, and
24 then send it to the planning boards and the

1 associations in those states.

2 MS. AVERY: Okay.

3 MR. SLAGLE: This is Chuck Slagle from
4 International Village. I'm on the call.

5 Eli and Terry, one of you have referred to
6 Claire and her work several times. Is that posted on
7 the facility review board website that providers might
8 be able to review?

9 MS. AVERY: Let me double-check while
10 we're in the discussion. This is Courtney.

11 MR. SLAGLE: Thank you.

12 MS. AVERY: You're welcome.

13 MR. SULLIVAN: This is Terry. I think at
14 one point Claire's research was. I don't know if --

15 MS. AVERY: It was. Let me make sure it's
16 still there.

17 MR. SULLIVAN: I'm not sure it's still up
18 there.

19 MS. BERMAN: This is Claire. Only parts
20 of it are on the website.

21 MR. PICK: Well, Claire -- this is Eli --
22 wasn't there more than one iteration of your research?
23 Because I -- I recall looking at more than one packet.

24 MS. BERMAN: Yes.

1 MR. PICK: So let's wait until Courtney
2 gets back. Who's the scribe for this meeting? Who's
3 taking minutes?

4 MS. AVERY: Dorothy from Midwest.

5 MR. PICK: Okay. So good. Then we'll
6 capture all this discussion.

7 Are there any other questions or comments
8 from participants who are on the phone like Chuck that
9 are not part of the committee?

10 (No response)

11 MR. PICK: Okay. Hearing none --

12 MS. AVERY: So, of course, there's Anne
13 Giles, but they're not providers.

14 MR. PICK: Okay. So I heard -- was
15 someone going to speak up?

16 MR. SULLIVAN: This is Terry. I was going
17 to speak up again. And again the -- it also comes
18 back to the overall question in this questionnaire of
19 what do you consider the most successful part of bed
20 relocation, what were some of the pitfalls, what have
21 you changed from your original model in doing bed
22 relocation.

23 MR. PICK: This is Eli. You know, while
24 I'm thinking about this, one of the -- one of the

1 aspects of discussion revolving around bed selling has
2 been around the number of beds that are licensed but
3 that are not actively being used, and I wonder if
4 that's another aspect of the assessment that the
5 contractor should be including in tallying what's
6 happening in other jurisdictions and whether there are
7 or were licensed beds that were not actively being
8 used and if that had any impact on a buy/sell program
9 and what impact it did -- if it had, what impact did
10 it have.

11 MS. AVERY: Okay. Back to the question
12 about the web, there are various discussions but
13 nothing put in one location of the bed relocation
14 discussions and materials. So what I'll do when our
15 webmaster returns, talk to him to see how we can get
16 most of this material procured for the advisory
17 subcommittee action.

18 MR. PICK: Courtney, I mentioned -- this
19 is Eli. I mentioned that Claire had done more than
20 one iteration of her research. Perhaps what we can do
21 is consolidate them into a single link?

22 MS. AVERY: Well, when you go on our
23 website, there is a category long-term care advisory
24 subcommittee.

1 MR. PICK: Right.

2 MS. AVERY: And when you click on there,
3 it's all the members and then the agendas, the meeting
4 transcripts. So everything can be put into this one
5 area.

6 MR. PICK: Okay.

7 MS. AVERY: But I'll have to double-check
8 with our webmaster when he gets back tomorrow. So
9 it'll be in this one area.

10 MR. PICK: Okay.

11 MS. AVERY: He'll know the best way to do
12 it and the most --

13 MR. PICK: Sounds good.

14 MS. AVERY: So I'll check with him.

15 MR. PICK: Any other recommendations or
16 suggestions for areas that we should be inquiring?

17 (No response)

18 MR. PICK: Okay. Then I would like to
19 then just revisit our timetable so that we can stay on
20 course. Because what we wanted to do is to have an
21 RFP completed and out to bidders by the beginning of
22 February so that they have 45 days to respond and then
23 -- which would take us to mid March, and then the
24 committee would have an opportunity to review. When

1 is -- when's our next subcommittee or -- yeah, when is
2 the long-term care advisory meeting next?

3 MS. AVERY: Let me look on my calendar.

4 We have a --

5 UNIDENTIFIED FEMALE VOICE: January 8th.

6 MS. AVERY: We have a conference call on
7 the 8th.

8 MR. PICK: And when's our next in-person
9 meeting?

10 MS. AVERY: We didn't schedule it I
11 don't --

12 MR. SULLIVAN: We didn't schedule it yet.

13 MS. CREDILLE: I wrote February 19th.

14 This is Cece.

15 MS. AVERY: February 19th in person at
16 Bolingbrook.

17 MR. PICK: Okay. So then realistically,
18 we won't -- you know, we won't have the group together
19 to approve an RFP before the 19th of February;
20 correct?

21 MS. AVERY: That's correct.

22 MR. PICK: And, yeah, 45 days in my mind
23 is minimal amount of time for a bidder to respond. So
24 that takes us to the beginning of April. And then we

1 would be meeting -- the next subcommittee meeting
2 would be in April; right? We're meeting every other
3 month?

4 MS. AVERY: Right.

5 MR. PICK: So then we can select a -- we
6 would recommend to the -- to the board who we would
7 select as the best bidder; is that correct?

8 MS. AVERY: I think we agreed on three
9 selections that will be presented to the subcommittee.

10 MR. PICK: Okay.

11 MS. AVERY: And to the board.

12 MR. PICK: And then to the board. And
13 what's the board's schedule as far as -- so if we're
14 looking at this in the -- at the April meeting, when
15 -- when does the board meet?

16 MS. AVERY: The board meets in March. The
17 board meets February 5th and then again in March and
18 then again in May.

19 MR. SULLIVAN: This is Terry Sullivan.
20 Eli, can -- is there any way we can move this up and
21 perhaps have a January long-term care advisory board
22 meeting to approve the RFP so it can go out in
23 February?

24 MR. PICK: Yeah. I'm agreeing. I'm

1 thinking out loud this is going to drag out too far.
2 We're probably going to have to have another -- like a
3 phone conference to review the RFP and approve it. So
4 the goal would be we need to get this done for the
5 March board meeting so that they can -- so that our
6 parts are done so the board can act on it in March.

7 MS. CREDILLE: Eli, this is Cece. We have
8 a conference call set on the 8th of January for that.

9 MS. AVERY: Yes.

10 MR. PICK: Oh, for that specific purpose?

11 MS. CREDILLE: Yeah, we have 10:00 on
12 January 8th.

13 MR. PICK: Okay.

14 MS. CREDILLE: I just wrote RFP review,
15 but I don't know how far we're going to be by then.

16 MS. AVERY: Yeah. And without -- this is
17 Courtney. Without having my notes right here, I mean
18 I can't recall if we did it as a save the date in case
19 we needed another discussion from this group.

20 MR. PICK: This is Eli. Courtney, my
21 recollection was the January 8th meeting was to
22 finalized the RFP.

23 MS. AVERY: Right. That's part two of
24 this group; right?

1 MR. PICK: Yes. Yep, exactly. And then
2 -- then it goes out for bidders, and again, you know,
3 minimal amount of time for bidders is 45 days. So
4 that would take us to third week of February. Which
5 we could schedule a conference call for late February
6 in order to get it to the board by early March. Okay?
7 Again, I don't want to -- because if we don't -- if we
8 don't get to the March meeting, then it's not till May
9 that the board would look at it.

10 MS. AVERY: The board meets March 26th.

11 MR. PICK: So then -- okay. So if a
12 selection occurs by the end of March, we said we would
13 -- it would take 60 days for the bidder to complete
14 their project. So then April, May. So we're at the
15 beginning of June with the final work product of the
16 contractor.

17 MS. AVERY: And again, we're still ahead
18 -- Alexis, are you on the call?

19 MS. KENDRICK: Yes, I'm on the call.

20 MS. AVERY: What was the date of the
21 effective for -- the effective date for the
22 legislation?

23 MS. KENDRICK: It's August 2013.

24 MS. AVERY: So we're still ahead of

1 schedule.

2 MR. PICK: Well, again, Courtney -- this
3 is Eli -- just because we will theoretically have
4 everything done by early June, that's just a report.
5 That's not the final -- you know, the final aspects of
6 the program. We'll have to go through the report,
7 digest the information, make recommendations to the
8 board about, you know, our interpretation of the
9 report.

10 MS. AVERY: Uh-huh.

11 MR. PICK: And then a final, you know,
12 draft of whatever this is going to look like would
13 come after that.

14 MR. SULLIVAN: This is Terry Sullivan.
15 And after that, draft regulations, propose them. You
16 know, we're -- we're -- this is really going out far.

17 MR. PICK: Yeah.

18 MR. SULLIVAN: I was --

19 MS. KENDRICK: This is Alexis Kendrick. I
20 mean just based on what was approved or in Senate Bill
21 3614 that it has the effective date of August 2013, it
22 just allows for the subcommittee to make evaluations
23 and recommendations right now. I mean --

24 MS. AVERY: Not implementation?

1 MS. KENDRICK: Yeah. Now, obviously, the
2 board can make a -- you know, adopt a recommendation,
3 but I just want to -- I -- you know, I was thinking
4 that discussion today would involve discussions about
5 what would -- what would be productive for this
6 evaluation, I mean what answers would you want to
7 know, not just more what I would consider like sock
8 gathering from this. I mean what would you need to be
9 able to prove to say that this is a good policy for
10 the State of Illinois? What's the impact on
11 residents? What would be the impact on, you know,
12 other providers in the state? What kind of answers
13 would you want from this evaluation? Taking it even
14 further than just what other states are doing. But,
15 you know, I'm not sure if that's, you know, taking it
16 too far out, but I would --

17 MR. PICK: Well, Alexis -- this is Eli --
18 that's kind of what is my expectation of what we're
19 going to get as work product from contractors on where
20 it's already been is exactly what you just outlined,
21 what -- you know, what effect did it have on those
22 states, desirable and undesirable, so that when we're
23 working on drafting or whether we even want to go
24 further with this is based on what they're going to

1 provide for us on the impact it had in the other
2 jurisdictions.

3 MS. KENDRICK: But we would need to guide
4 them, you know, what -- I mean we can't just be like
5 what's the impact. I mean we -- I was thinking that
6 it would be -- maybe we would have four goals or
7 something that we would want to get from this contract
8 and something maybe more guided. But I don't know. I
9 mean maybe that's something for discussion in January
10 or --

11 MR. PICK: Well, again, this is Eli. I
12 think part of what we want to finish by January is,
13 you know, to refine today's discussion into, you know,
14 specific focused areas of inquiry. So, you know, I've
15 heard quite a long list of suggested areas that need
16 to be investigated further.

17 MS. AVERY: Eli, can I interrupt for a
18 second? This is Courtney.

19 MR. PICK: Yeah.

20 MS. AVERY: I think two or three people
21 have joined us, maybe four.

22 MS. BERMAN: Courtney, this is Claire. I
23 got cut off.

24 MS. AVERY: Okay.

1 MR. URSO: Frank Urso has joined.

2 MR. PICK: Do we have any other new
3 attendees?

4 MR. HARTMAN: Yeah, this is Matt Hartman.
5 I'm sorry, guys. I was a little late. I was on
6 another call.

7 MR. PICK: Anybody else?

8 (No response)

9 MR. PICK: Okay. Then going back -- this
10 is Eli -- going back to our discussion, Alexis, I
11 think, you know, what I heard today was a pretty long
12 brainstorm was -- brainstorming was -- hello? Sorry,
13 that's my phone -- of considerations and I think what
14 we want to do is take those considerations and refine
15 them into, you know, specific actionable items that we
16 want the RFP to produce.

17 MR. SULLIVAN: This is Terry Sullivan.
18 Eli, can I slightly disagree?

19 MR. PICK: Okay.

20 MR. SULLIVAN: I think we have -- I don't
21 think it's a long list. I think we have under ten and
22 I think we should keep it to under ten or other states
23 will get blown away by all our questions, but I think
24 we have just a few areas of domain that I've heard in

1 terms of the list, and I think that, you know, as we
2 review the transcript, it can come down to a fairly
3 succinct review of what other states have experienced,
4 not just what the regulate -- I mean Claire's research
5 on what the regulations are has been outstanding, and
6 she followed up by talking to the planning boards and
7 the key staff about some of these questions that came
8 up. I think we are looking for an output or impact
9 review of what bed relocation in other states have
10 been, and I actually think it's not going to be a
11 superlong list.

12 MR. PICK: Okay. Terry, I'm not hearing a
13 big disagreement between you and me.

14 MR. SULLIVAN: Yes.

15 MR. PICK: So, yeah, I think we're on the
16 same wavelength. I mean one of the other aspects that
17 were pointed out, Mike Scavatto mentioned that in
18 Missouri the individuals who are currently in office
19 at the leadership of the Department of Public Health
20 are different than the ones who were in place when the
21 bed transfer program was put in place in Missouri and
22 I think for the first two years of the program. So we
23 probably want to make sure that the interviews -- or,
24 individuals who are being interviewed are not just the

1 current administration but individuals who were in
2 place administering the program, you know, in the
3 recent past who may not be in office anymore.

4 MR. SULLIVAN: This is Terry Sullivan.
5 Times change.

6 MR. PICK: Right.

7 MS. BERMAN: Yeah. This is Claire. I did
8 communicate with both.

9 MR. PICK: Oh, okay.

10 MR. SULLIVAN: I have no doubt that you
11 would -- you did, Claire.

12 MS. BERMAN: Well, that's just to let you
13 know that. It's not that you can not find out more
14 information. I would not say that. But I did take
15 time to speak with both of those individuals.

16 MR. PICK: Well, this is Eli. That's
17 great, Claire, because it will provide a road map for
18 the contractor of who they should be following up
19 with.

20 MS. BERMAN: Right, right. And the newer
21 person, I remember when I spoke to her -- and this
22 was, you know, several months ago now -- she indicated
23 that she was not really that familiar and she gave me
24 just her surface impression about it. And, you know,

1 I didn't want to press her any further because I don't
2 think she felt she could really give me anything at
3 that time.

4 MR. PICK: Right.

5 MS. BERMAN: So, yeah, it would be
6 interesting to see what she has to say now.

7 MR. PICK: Okay. Any -- this is Eli. Any
8 new items or other aspects for consideration?

9 (No response)

10 MR. PICK: Okay. Courtney, is there
11 anything else on this topic you wanted to cover?

12 MS. AVERY: And I'll have this discussion
13 with someone from the Department, probably Bill Dart.

14 MR. PICK: Okay.

15 MS. AVERY: To build in time to see how we
16 need to go about requesting and stay within the
17 guidelines of the Department of CMS for the RFP.

18 MR. PICK: Okay. So we will -- our goal
19 will be to make sure all that information is available
20 to the subcommittee members before the January 8th
21 reconvening to go through and finalize an outline for
22 an RFP.

23 MS. AVERY: This is Courtney. Dorothy,
24 how soon do you think you can have these minutes

1 prepared and to us?

2 COURT REPORTER: The normal turnaround
3 time is ten days.

4 MR. PICK: Well, we've got the holidays in
5 there, too. This is Eli.

6 MS. AVERY: Do you think it's going to
7 take the ten days?

8 COURT REPORTER: On my part it won't, but
9 it goes to the production department from me, so
10 unless you order it expedited.

11 MS. AVERY: Okay.

12 MR. PICK: Well, really, the reality --
13 this is Eli. The reality is ten days from today is
14 the weekend before Christmas. Right? Because
15 Christmas Eve is Monday, the 24th. So it would be
16 that week that we would have this stuff available.

17 MS. AVERY: Probably no later than the
18 28th.

19 MS. CREDILLE: This is Cece. Are we
20 looking then for Terry's suggestion and Eli agreed
21 which is good that we stick to like ten major areas
22 and that's what we're looking to extract from this
23 discussion to have --

24 MR. PICK: Yeah, Cece. This is Eli.

1 That's exactly what I'm envisioning. Ten or less.

2 MS. AVERY: If there's something that is
3 glaring to board staff, then we'll bring it back to
4 you. That needs to be addressed, we'll bring it back.

5 MR. PICK: So then -- this is Eli --
6 Courtney, what we are essentially saying is the first
7 week of January is when we'll be -- the week of
8 December 31st is the week we would be looking at these
9 minutes. Right?

10 MS. AVERY: Right. And it's such a short
11 one that we should be able to extract and have
12 something back out there the first week in January.

13 MR. PICK: So then by the 8th we should be
14 able to finish this.

15 MS. AVERY: Yep. I think we should be
16 able to.

17 MR. PICK: Okay. Then I'll move on to the
18 next agenda item, which is other business. Do we have
19 any other business to entertain?

20 (No response)

21 MR. PICK: All I'm hearing is background.
22 Okay. Then I'm not hearing any other business being
23 brought up.

24 As we discussed, the next meeting will be

1 January 8th. And do we have a time set for that yet?

2 MS. AVERY: We had 10:00.

3 MR. PICK: Okay. So then 10:00, January
4 8th, will be the next scheduled meeting for this
5 subcommittee -- or, this workgroup, I should say.

6 And then I'll entertain a motion to
7 adjourn.

8 MR. SULLIVAN: This is Terry Sullivan. I
9 make a motion that we adjourn. Eli, do you second?

10 MR. PICK: I do.

11 MR. SULLIVAN: Or, Cece, do you second?

12 MS. CREDILLE: I do. Or third, whatever.

13 MR. PICK: Okay.

14 MS. AVERY: The meeting request and the
15 agenda will be posted on the website also with -- in
16 addition to the meeting request.

17 MR. PICK: Okay. Good. Thanks, everyone.
18 Happy Holidays, Happy Hanukah, Merry Christmas, and
19 Happy New Year to everyone.

20 (The hearing was adjourned at 1:44 p.m.)

21

22

23

24

A				
ability 35:8	22:21	16:12 20:5,9	32:6,11,17	bidders 20:21
able 13:23 17:8	agenda 3:1,4	areas 14:6,14	33:2,10,15	24:2,3
26:9 33:11,14	6:7,9,16,18	20:16 27:14	34:2,14	big 29:13
33:16	6:21 7:17	27:15 28:24	awarded 13:9	biggest 15:22
absolutely 12:2	33:18 34:15	32:21		Bill 2:9 6:3,4
academia	agendas 20:3	asked 11:16	B	25:20 31:13
10:22	ago 30:22	13:15	back 12:20,21	blown 28:23
accept 6:21	agree 14:2,3	aspect 13:10,11	15:6 18:2,18	board 1:2,17
15:21	agreed 12:18	19:4	19:11 20:8	9:10 10:18
access 13:22	22:8 32:20	aspects 19:1	28:9,10 33:3	11:7 17:7
accessibility	agreeing 22:24	25:5 29:16	33:4,12	22:6,11,12,15
13:18	ahead 9:5	31:8	background	22:16,17,21
act 23:6	12:18 24:17	assessment	5:24 8:11	23:5,6 24:6,9
action 19:17	24:24	19:4	33:21	24:10 25:8
35:15	Alexis 2:10	assistance 9:14	based 11:5 16:1	26:2 33:3
actionable	24:18 25:19	associations	16:18 25:20	boards 16:24
28:15	26:17 28:10	17:1	26:24	29:6
active 11:8	allows 25:22	attendance 3:3	bed 1:12 3:5	board's 22:13
actively 19:3,7	amount 21:23	6:8	6:9 7:18 8:7	body 13:4
actual 13:16	24:3	attendees 28:3	8:14 11:8	Bolingbrook
add 13:12	amounts 13:15	attorney 35:13	14:8,22 15:9	21:16
14:20	13:16	August 24:23	15:11,12,15	brainstorm
addition 34:16	and/or 15:16	25:21	16:2,7,11,12	28:12
additional	Anne 2:11 5:14	available 31:19	16:20 18:19	brainstorming
10:14	5:15,17,19,20	32:16	18:21 19:1,13	28:12
additions 6:16	5:22 18:12	Avery 2:7 4:3	29:9,21	bring 33:3,4
6:18	announce 4:6	4:16,24 5:1	beds 13:13,18	brought 33:23
addressed 33:4	answered 9:19	5:18,22 6:4,8	13:18,22,23	build 31:15
adjoining	answers 26:6	6:12 7:1,18	14:5 16:1	business 3:6
11:19	26:12	7:23 8:2,6 9:1	19:2,7	6:12 33:18,19
adjourn 34:7,9	anybody 6:17	9:4,13 10:15	Bed/Sell 1:18	33:22
adjourned	28:7	12:1,15,17	beginning	buyer 14:9
34:20	anybody's 5:13	13:7 14:1,18	10:10 20:21	buying 13:19
Adjournment	anymore 30:3	15:1,4 17:2,9	21:24 24:15	15:19,23,24
3:8	appreciate 15:9	17:12,15 18:4	Berman 2:9 5:2	16:1,5
administering	approval 3:4	18:12 19:11	5:3 10:1	buy/sell 7:24
30:2	6:9,15	19:22 20:2,7	14:23 17:19	19:8
administration	approve 21:19	20:11,14 21:3	17:24 27:22	
30:1	22:22 23:3	21:6,10,15,21	30:7,12,20	C
Administrator	approved	22:4,8,11,16	31:5	calendar 21:3
2:7	25:20	23:9,16,23	best 10:18	call 1:21 3:2
adopt 26:2	April 21:24	24:10,17,20	20:11 22:7	4:4,5,6 6:3,15
advisory 1:11	22:2,14 24:14	24:24 25:10	35:8	12:10 17:4
1:18 11:7	area 11:11	25:24 27:17	bid 13:3	21:6 23:8
19:16,23 21:2	13:19 14:10	27:20,24	bidder 21:23	24:5,18,19
	16:2,6,7,8,10	31:12,15,23	22:7 24:13	28:6

<p>called 5:13 Capitol 2:22 capture 18:6 care 1:11,17 8:9,17 9:9 11:1,7 19:23 21:2 22:21 case 11:18 23:18 category 19:23 Cece 2:3 4:13 4:13,14 7:2 12:9,10,24 14:21 15:9 21:14 23:7 32:19,24 34:11 certificate 13:22 14:14 35:1 Certified 35:4 certify 35:7 change 15:15 15:16,18,18 30:5 changed 18:21 changes 9:16 check 20:14 Christmas 32:14,15 34:18 Chuck 2:11 17:3 18:8 Claire 2:9 5:2 10:1 11:5,23 11:23 12:13 13:8 14:24 15:5 16:19 17:6,19,21 19:19 27:22 30:7,11,17 Claire's 10:9 17:14 29:4 click 20:2 close 8:4 CMS 31:17</p>	<p>come 15:6 16:22 25:13 29:2 comes 11:5 18:17 comments 18:7 committee 12:12 18:9 20:24 communicate 30:8 compete 13:3 complete 24:13 completed 20:21 complicate 15:11 comprehensive 10:2 concerns 16:11 conducting 11:12 conference 1:21 21:6 23:3,8 24:5 cons 8:16 consider 18:19 26:7 consideration 10:6 31:8 considerations 28:13,14 considered 13:5 consolidate 19:21 Constantino 2:8 4:8,9 7:7 9:3 contract 27:7 contractor 19:5 24:16 30:18 contractors 26:19 coordinator 16:21</p>	<p>copy 6:7 copying 14:4 correct 9:12,13 16:14 21:20 21:21 22:7 corrections 6:17,18 cost 9:17 14:5 counsel 2:7 35:10,13 county 11:17 11:17,19,19 35:3 course 14:11 18:12 20:20 COURT 7:5 8:21 32:2,8 Courtney 2:7 4:24 6:2,7 7:17,20 8:19 9:5 10:16,17 12:1,23 13:10 15:5 17:10 18:1 19:18 23:17,20 25:2 27:18,22 31:10,23 33:6 cover 31:11 Creation 1:12 1:19 Credille 2:3 4:13 12:9,10 12:16 14:20 14:21 15:14 21:13 23:7,11 23:14 32:19 34:12 CSR 2:21,21 current 30:1 currently 29:18 cut 27:23</p>	<p>24:20,21 25:21 days 20:22 21:22 24:3,13 32:3,7,13 debating 14:7 14:15 December 1:19 33:8 decide 11:17 12:19 decision 8:14 8:20 9:20,22 10:7,11 12:22 definitely 13:7 department 29:19 31:13 31:17 32:9 dependent 16:12 described 12:7 design 12:4 designing 9:11 desirable 26:22 determined 9:17 developed 10:6 10:9 development 13:20 different 15:15 29:20 digest 25:7 direction 12:3 35:10 disagree 11:4 28:18 disagreement 29:13 discuss 10:11 discussed 13:21 33:24 discussion 3:5 6:10 7:18,19 11:12,21 17:10 18:6</p>	<p>19:1 23:19 26:4 27:9,13 28:10 31:12 32:23 discussions 11:6 19:12,14 26:4 distance 10:7 14:7 divided 9:18 doing 10:5 18:21 26:14 domain 28:24 Dorothy 2:21 4:3 10:16 18:4 31:23 35:4 double-check 17:9 20:7 doubt 30:10 draft 25:12,15 drafting 26:23 drag 23:1</p>
E				
<p>early 24:6 25:4 effect 26:21 effective 24:21 24:21 25:21 effects 9:16 either 13:23 Eli 2:2 4:18 7:3 7:9 12:23 13:11 14:3 16:3 17:5,21 18:23 19:19 22:20 23:7,20 25:3 26:17 27:11,17 28:10,18 30:16 31:7 32:5,13,20,24 33:5 34:9 employed 35:11,13 employee 35:13</p>				

<p>en 4:23 enable 13:21 entertain 6:20 33:19 34:6 entities 13:2 envisioning 33:1 Eric 2:12 5:6 essentially 33:6 establish 13:24 evaluate 8:7 10:20 evaluation 10:21 26:6,13 evaluations 25:22 Eve 32:15 exactly 14:16 24:1 26:20 33:1 exchange 1:18 8:7 existing 13:17 14:6 expand 13:24 expectation 26:18 expedited 14:12 32:10 experienced 29:3 extract 32:22 33:11</p> <hr/> <p style="text-align: center;">F</p> <p>Facilities 1:2 1:17 facility 1:11,18 14:13 17:7 fairly 29:2 familiar 30:23 far 13:9 14:7 22:13 23:1,15 25:16 26:16 favor 7:11,13 February</p>	<p>20:22 21:13 21:15,19 22:17,23 24:4 24:5 feedback 12:5 felt 10:19 31:2 FEMALE 8:4 21:5 fill 7:21 final 8:20 9:22 24:15 25:5,5 25:11 finalize 31:21 finalized 23:22 financially 35:14 find 30:13 finish 27:12 33:14 first 14:4 29:22 33:6,12 Floor 1:3 focused 27:14 followed 29:6 following 30:18 foregoing 35:7 formula 14:22 15:10,13 16:2 formulas 15:16 forth 8:14 foundation 10:24 four 27:6,21 Frank 2:7 28:1 full-blown 14:13 further 10:15 26:14,24 27:16 31:1 35:12</p> <hr/> <p style="text-align: center;">G</p> <p>gamut 9:18 gather 8:12 gathering 26:8 generated</p>	<p>12:13 geographically 11:13 George 2:8 4:3 9:1 getting 15:4,5 15:12 Giles 2:11 5:14 5:14,15,16 18:13 give 12:4 31:2 glaring 33:3 go 8:14 9:5 11:18 12:14 12:18,21 15:19 19:22 22:22 25:6 26:23 31:16 31:21 goal 23:4 31:18 goals 27:6 goes 24:2 32:9 going 8:21 9:11 13:3 18:15,16 23:1,2,15 25:12,16 26:19,24 28:9 28:10 29:10 32:6 good 11:15 14:3 18:5 20:13 26:9 32:21 34:17 great 14:16 30:17 Greg 2:10 5:10 group 8:12 12:18,20 21:18 23:19 23:24 groups 10:23 guess 7:9 9:7 9:24 10:10,11 11:4 guests 7:21 guidance 10:4</p>	<p>guide 27:3 guided 27:8 guidelines 12:5 31:17 guys 9:1 28:5</p> <hr/> <p style="text-align: center;">H</p> <p>hand 15:19,19 hang 4:17 Hanukah 34:18 happening 19:6 Happy 34:18 34:18,19 Hart 2:21 35:4 Hartman 2:13 28:4,4 Health 1:2,16 29:19 hear 4:17 12:3 heard 5:23 18:14 27:15 28:11,24 hearing 6:20 12:24 13:1 18:11 29:12 33:21,22 34:20 held 1:19 hello 28:12 help 8:10,13 9:1 helpful 11:20 helping 9:14 He'll 20:11 HFSRB 2:7,7,8 2:8,9,9,10 Hi 5:14,17 6:4 holidays 32:4 34:18 hour 1:20</p> <hr/> <p style="text-align: center;">I</p> <p>idea 15:5 ideas 15:4</p>	<p>identified 14:14 Illinois 1:1,4,16 2:21,23 8:8 8:15 26:10 35:2,7,19 impact 13:12 13:17 14:5,5 19:8,9,9 26:10,11 27:1 27:5 29:8 impartial 9:8 implementati... 25:24 impression 30:24 include 13:2,13 including 19:5 incorporate 15:1 16:16 indicated 30:22 individuals 29:18,24 30:1 30:15 information 11:20 12:13 13:2 25:7 30:14 31:19 input 16:23 inquiring 20:16 inquiry 27:14 insight 16:23 interest 8:17 10:18 interested 35:15 interesting 31:6 International 17:4 interpretation 25:8 interrupt 12:17 27:17 interviewed</p>
--	---	---	---	---

29:24 interviews 29:23 investigated 27:16 involve 26:4 involved 13:8 35:11 in-house 12:6 in-person 21:8 issue 14:17 15:11,12 issues 14:19 item 33:18 items 28:15 31:8 iteration 17:22 19:20 it'll 20:9	key 29:7 kind 8:15 9:16 11:20 12:5 26:12,18 know 7:22 8:2 9:17 10:6 11:21 13:14 13:20 14:16 14:23 16:5,10 17:14 18:23 20:11 21:18 23:15 24:2 25:5,8,11,16 26:2,3,7,11 26:15,15,21 27:4,8,13,13 27:14 28:11 28:15 29:1 30:2,13,22,24	long 27:15 28:11,21 long-term 1:11 1:17 8:9,17 9:9 11:1,6 19:23 21:2 22:21 look 8:11,13 9:15,21 10:22 11:11 21:3 24:9 25:12 looked 13:14 looking 9:7 12:4,18 17:23 22:14 29:8 32:20,22 33:8 lot 5:23 10:4 loud 23:1	33:24 34:4,14 34:16 meets 22:16,17 24:10 member 7:1 members 7:10 20:3 31:20 memories 7:22 mentioned 19:18,19 29:17 Merry 34:18 Michael 2:8 4:20,20 mid 20:23 Midwest 2:22 18:4 Mike 4:3,8,10 9:2 29:17 mind 9:24 11:9 16:18 21:22 minimal 21:23 24:3 minutes 18:3 31:24 33:9 missed 16:3 Missouri 11:18 29:18,21 misundersta... 9:12 model 18:21 Monday 32:15 monster 15:10 month 22:3 months 30:22 moratorium 10:7 11:13,14 14:11 15:24 motion 6:21 7:4,9,12,13 34:6,9 move 22:20 33:17 moves 6:22 moving 5:24 mute 6:1	N name 4:6,6 5:13 names 8:22 need 6:24 10:14 11:21 12:19 13:5,22 14:14,22 15:10,12,15 15:17 16:2,7 16:12,12 23:4 26:8 27:3,15 31:16 needed 9:14,19 10:19 23:19 needs 33:4 neither 35:10 new 13:24 28:2 31:8 34:19 newer 30:20 noise 5:24 nonbiased 8:18 normal 32:2 Notary 35:6,18 notes 23:17 number 19:2
J J 2:21 35:4 January 21:5 22:21 23:8,12 23:21 27:9,12 31:20 33:7,12 34:1,3 Jefferson 1:3 job 9:24 11:24 16:21 Joe 2:12 5:4 join 7:2 joined 4:16 12:9 27:21 28:1 June 24:15 25:4 jurisdictions 19:6 27:2	L larger 12:18,20 12:22 late 24:5 28:5 laws 9:16 leadership 29:19 Legal 2:7 legislation 24:22 legislature 8:3 8:6 let's 6:14,15 18:1 level 14:11 licensed 19:2,7 limited 11:13 line 4:4,11,14 4:21 link 19:21 list 10:8 14:4 27:15 28:21 29:1,11 Litigation 2:22 little 28:5 location 19:13	M major 32:21 making 9:21 mandated 8:3 map 30:17 March 20:23 22:16,17 23:5 23:6 24:6,8 24:10,12 market 14:6,10 markets 13:18 material 19:16 materials 19:14 Matt 2:13 28:4 mean 10:8 11:19 23:17 25:20,23 26:6 26:8 27:4,5,9 29:4,16 meet 22:15 meeting 1:13 1:16 3:7 6:13 11:7 16:4 18:2 20:3 21:2,9 22:1,1 22:2,14,22 23:5,21 24:8	O obviously 26:1 occurs 24:12 office 29:18 30:3 Oh 6:11 8:23 23:10 30:9 okay 4:5,13,18 4:24 5:12,17 6:5,6,8,11 7:16,20,23 8:2 9:23 12:8 13:7 14:1,18 15:21 16:9 17:2 18:5,11 18:14 19:11 20:6,10,18 21:17 22:10 23:13 24:6,11	
K keep 28:22 Kendrick 2:10 24:19,23 25:19,19 26:1 27:3				

27:24 28:9,19 29:12 30:9 31:7,10,14,18 32:11 33:17 33:22 34:3,13 34:17 Old 2:22 ones 29:20 opinions 11:14 14:16 opportunity 20:24 order 3:2 8:14 9:20 10:19 24:6 32:10 original 18:21 Ourth 2:12 5:4 5:5 outcome 35:15 outcomes 8:12 10:21 outline 31:21 outlined 26:20 outlines 8:20 output 29:8 outside 16:6 outstanding 10:4 11:23 29:5 overall 18:18	person 9:8,11 21:15 30:21 phone 6:1 7:21 18:8 23:3 28:13 Pick 2:2 4:18 4:19,23 5:20 6:5,6,11,14 6:20,23 7:8,9 7:14,20,24 12:23 13:10 16:3,10,15 17:21 18:1,5 18:11,14,23 19:18 20:1,6 20:10,13,15 20:18 21:8,17 21:22 22:5,10 22:12,24 23:10,13,20 24:1,11 25:2 25:11,17 26:17 27:11 27:19 28:2,7 28:9,19 29:12 29:15 30:6,9 30:16 31:4,7 31:10,14,18 32:4,12,24 33:5,13,17,21 34:3,10,13,17	10:11,23 policy 10:20,23 26:9 possibly 10:2 posted 17:6 34:15 prepared 32:1 PRESENT 2:1 2:6 presented 22:9 press 31:1 presume 9:8 pretty 28:11 probably 11:11 23:2 29:23 31:13 32:17 proceeding 35:12 proceedings 1:24 35:8 process 13:23 14:12 procured 19:16 produce 28:16 product 13:6 24:15 26:19 production 32:9 productive 26:5 Professional 35:5 program 8:7 8:15,17,20 9:11,20 10:24 19:8 25:6 29:21,22 30:2 programs 13:24 project 10:2 13:3 24:14 properly 10:20 propose 25:15 pros 8:16 prove 26:9 provide 12:11	12:12,16 27:1 30:17 provider 8:18 providers 17:7 18:13 26:12 Public 29:19 35:6,18 purchase 13:16 13:16,23 purpose 23:10 purposes 13:20 put 19:13 20:4 29:21 p.m 1:20 4:1 34:20	8:9 26:2 recommenda... 9:9,10,22 20:15 25:7,23 reconvening 31:21 redo 11:22 reduced 35:9 referred 17:5 refine 27:13 28:14 refresh 7:22 Registered 35:5 regulate 29:4 regulations 25:15 29:5 reintroduce 5:20 reinvent 11:22 related 35:10 relative 35:12 relevant 16:20 relocation 11:8 15:12 16:1,21 18:20,22 19:13 29:9 remember 30:21 replacement 14:13 report 25:4,6,9 REPORTED 2:20 Reporter 7:5 8:21 32:2,8 35:1,5,5 request 34:14 34:16 requesting 31:16 research 8:10 9:15 10:2,9 10:13 11:5,14 13:4 16:18 17:14,22
<hr/> P <hr/> packet 17:23 paper 5:24 part 8:8 13:1,5 18:9,19 23:23 27:12 32:8 participants 18:8 parties 35:11 35:14 parts 17:19 23:6 party 8:16 passed 7:15 people 27:20	piece 10:4 pitfalls 11:10 18:20 place 29:20,21 30:2 planning 16:6 16:7,8,24 29:6 Plaza 2:22 please 4:6,7 6:1 8:22 point 12:6,21 14:4 17:14 pointed 29:17 points 10:6,7	proceeding 35:12 proceedings 1:24 35:8 process 13:23 14:12 procured 19:16 produce 28:16 product 13:6 24:15 26:19 production 32:9 productive 26:5 Professional 35:5 program 8:7 8:15,17,20 9:11,20 10:24 19:8 25:6 29:21,22 30:2 programs 13:24 project 10:2 13:3 24:14 properly 10:20 propose 25:15 pros 8:16 prove 26:9 provide 12:11	<hr/> Q <hr/> question 9:7 15:17,23 18:18 19:11 questionnaire 16:19,22 18:18 questions 9:19 10:13 11:16 16:16 18:7 28:23 29:7 quite 27:15	<hr/> R <hr/> Ready 6:5 real 15:9 16:11 realistically 21:17 reality 32:12 32:13 really 25:16 30:23 31:2 32:12 recall 17:23 23:18 recollection 23:21 recommend 22:6 recommenda...

19:20 29:4 researching 10:1 research-based 10:21 residents 10:18 26:11 resources 12:6 respond 20:22 21:23 response 4:12 4:15,22 6:19 18:10 20:17 28:8 31:9 33:20 restrictions 14:8,9 returns 19:15 review 1:2,17 14:12 17:7,8 20:24 23:3,14 29:2,3,9 revisit 20:19 revolving 19:1 RFP 1:12,18 3:5 6:9 7:19 8:1,10,13 9:11 12:4,14 12:19,20 13:1 13:9 16:16 20:21 21:19 22:22 23:3,14 23:22 28:16 31:17,22 RFP's 13:6 right 6:14 7:11 12:2 16:17 20:1 22:2,4 23:17,23,24 25:23 30:6,20 30:20 31:4 32:14 33:9,10 road 30:17 Roate 2:8 4:5 4:10,13,18,20 4:24 5:2,4,6,8	5:10,12,15,17 Rockford 4:23 roll 6:15 Rothner 2:12 5:6,7 route 4:23 12:14 RPR 2:21 <hr/> S SANGAMON 35:3 save 23:18 saying 10:17 33:6 Scavatto 4:10 29:17 schedule 21:10 21:12 22:13 24:5 25:1 scheduled 1:20 34:4 scribe 18:2 second 6:23,24 7:3,9 27:18 34:9,11 see 10:21 16:19 19:15 31:6,15 seen 10:3 select 22:5,7 selection 24:12 selections 22:9 sell 8:7 14:7,10 seller 14:8 selling 13:19 15:20,23 16:1 16:5 19:1 sell/exchange 1:12 3:5 6:9 7:19 8:14 Senate 25:20 send 16:20,24 sense 11:9 series 11:16 Services 1:2,17 2:22	set 8:10 23:8 34:1 short 33:10 Shorthand 35:5 single 10:5 19:21 sites 13:21 Slagle 2:11 17:3,3,11 slightly 28:18 sock 26:7 somebody 11:22 soon 31:24 sorry 7:5 8:5 8:21,23 9:4 10:16 12:17 28:5,12 sort 13:12 Sounds 20:13 South 2:22 speak 8:22 18:15,17 30:15 speaking 7:6 specific 23:10 27:14 28:15 spoke 30:21 Springfield 1:4 2:23 ss 35:2 staff 2:8,8,9,9 2:10 10:17 13:5 29:7 33:3 staff's 8:8 Start 4:1 7:18 state 1:1,16 2:22 8:8,15 9:17 10:5 11:1 15:24 26:10,12 35:2 35:6,19 states 8:11 9:15 10:1,22 11:8	11:16 13:14 14:17,21 15:15 16:20 17:1 26:14,22 28:22 29:3,9 statewide 10:8 11:13,17,18 stay 20:19 31:16 stepped 4:17 stick 32:21 Street 1:3 strongly 11:4 struggled 14:17 study 13:13 stuff 10:14 32:16 subcommittee 1:11,18 8:9 9:9 12:22 19:17,24 21:1 22:1,9 25:22 31:20 34:5 subject 16:7 successful 18:19 succinct 29:3 suggested 27:15 suggesting 15:14,18 suggestion 32:20 suggestions 20:16 Sullivan 2:2 5:8,9 6:22,22 7:3,7,8,13 8:19,23,24 9:6,7,23,24 11:2,3 12:8 14:2,3,19 15:3,8,8,21 15:22 16:9,14 16:17,17 17:13,17	18:16 21:12 22:19,19 25:14,14,18 28:17,17,20 29:14 30:4,4 30:10 34:8,8 34:11 superlong 29:11 supporting 10:24 sure 9:3 17:15 17:17 26:15 29:23 31:19 surface 30:24 survey 11:8 <hr/> T take 12:20 20:23 24:4,13 28:14 30:14 32:7 taken 35:8 takes 21:24 talk 19:15 talking 8:1 16:5 29:6 tallying 19:5 tell 8:22 ten 28:21,22 32:3,7,13,21 33:1 terms 10:12 29:1 Terry 2:2 5:8 6:22 7:7,8,10 7:11 8:23 9:5 9:5,6,23 11:2 12:2,11,24 13:1,12 14:3 15:8,22 16:4 16:17 17:5,13 18:16 22:19 25:14 28:17 29:12 30:4 34:8
---	---	---	---	---

Terry's 32:20	transcripts 20:4	31:1	worked 11:9	1:5
Thank 5:12 9:4 17:11	transfer 16:11	wanted 12:2 20:20 31:11	workgroup 1:12,19 34:5	24th 32:15
Thanks 34:17	16:13 29:21	wasn't 17:22	working 26:23	26th 24:10
theoretically 25:3	turnaround 32:2	wavelength 29:16	worried 15:9	28th 32:18
thereto 35:14	two 23:23	Waxman 4:20	wouldn't 15:11	<hr/> 3 <hr/>
things 9:19 10:8 16:4	27:20 29:22	4:21	wrote 21:13 23:14	3 3:5
think 10:3,12 11:23 12:24	type 10:24	way 20:11 22:20	<hr/> Y <hr/>	31st 33:8
13:1 14:15	typewriting 35:9	web 19:12	yeah 9:3 21:1 21:22 22:24	3614 25:21
15:22 16:15	<hr/> U <hr/>	webmaster 19:15 20:8	23:11,16	<hr/> 4 <hr/>
16:22 17:13	Uh-huh 5:16 11:2 25:10	website 17:7,20 19:23 34:15	25:17 26:1	4 3:6
22:8 27:12,20	understand 11:3	week 24:4 32:16 33:7,7	27:19 28:4	45 20:22 21:22 24:3
28:11,13,20	undesirable 26:22	weekend 32:14	29:15 30:7	<hr/> 5 <hr/>
28:21,21,22	undo 12:21	welcome 17:12	31:5 32:24	5 3:7
28:23 29:1,8	Unfortunately 6:6	West 1:3	Year 34:19	5th 22:17
29:10,15,22	UNIDENTIF... 8:4 21:5	we'll 7:11 15:2 18:5 25:6	years 29:22	522-2211 2:23
31:2,24 32:6 33:15	Urso 2:7 28:1,1	33:3,4,7	Yep 24:1 33:15	525 1:3
thinking 18:24 23:1 26:3	<hr/> V <hr/>	we're 7:14 8:1 9:7 10:12	<hr/> 0 <hr/>	<hr/> 6 <hr/>
27:5	value 13:17	15:4,5 17:10	084-001390 2:21	6 3:8
third 24:4 34:12	values 13:13	22:2,13 23:2	<hr/> 1 <hr/>	60 24:13
thought 5:23	various 19:12	23:15 24:14	1 3:3	62701 2:23
three 22:8 27:20	versus 11:17	24:17,24	1-800-280-33... 2:24	62761 1:4
till 24:8	Village 17:4	25:16,16	1:00 1:20	<hr/> 8 <hr/>
time 4:1 21:23 24:3 30:15	VOICE 8:4 21:5	26:18,22	1:05 4:1	8th 21:5,7 23:8 23:12,21
31:3,15 32:3 34:1	voters 7:15	29:15 32:22	1:44 34:20	31:20 33:13
times 17:6 30:5	voting 7:10	we've 6:15 8:3 14:6 32:4	10:00 23:11 34:2,3	34:1,4
timetable 20:19	<hr/> W <hr/>	wheel 11:22	11 1:19	
today 12:3,19 26:4 28:11 32:13	wait 18:1	when's 21:1,8	15 2:22	
today's 27:13	want 11:7 12:5 12:20 13:2,11	wind 5:24	19th 21:13,15 21:19	
tomorrow 20:8	15:6,11 16:16	window 8:5	<hr/> 2 <hr/>	
tool 10:19	24:7 26:3,6	wonder 19:3	2 3:4	
topic 10:3 31:11	26:13,23 27:7	wondering 10:10,12	2nd 1:3	
transcript 1:24 29:2	27:12 28:14	work 10:4 11:10 13:6	2012 1:19	
	28:16 29:23	17:6 24:15 26:19	2013 24:23 25:21	
			217 2:23	
			217-782-3516	