



161 N. Clark Street, Suite 4200, Chicago, IL 60601-3316 • 312.819.1900

April 11, 2016

Via Federal Express

Anne M. Cooper
(312) 873-3606
(312) 276-4317 Direct Fax
acooper@polsinelli.com

RECEIVED

APR 12 2016

**HEALTH FACILITIES &
SERVICES REVIEW BOARD**

Mr. Michael Constantino
525 West Jefferson Street, 2nd Floor
Springfield, Illinois 62761

Re: Transitional Care of Lake County (Proj. No. 16-012)

Dear Mr. Constantino:

This office represents Transitional Care of Lake County, LLC; IH Mundelein Owner, LLC; Innovative Health, LLC and OnPointe Health Development, LLC (collectively, the "Applicants"). In that capacity, we are submitting letters of support for Transitional Care of Lake County (Proj. No. 16-012) from the following:

- State Representative Carol Sente
- Mayor Steve Lentz
- Post Acute Network Solutions
- Senior Lifestyle Corporation
- Silverado Senior Living
- Pathway Senior Living

Please let me know if you have any questions or comments regarding the letters of support.

Sincerely,

Anne M. Cooper

Attachments

CAROL SENTE
STATE REPRESENTATIVE • 59TH DISTRICT

April 6, 2016

Ms. Kathryn J. Olson – Chair
Illinois Health Facilities and Services Review Board
525 West Jefferson Street, 2nd Floor
Springfield, IL 62761

Re: Transitional Care of Lake County (Proj. No. 16-012)

Dear Ms. Olson,

I wish to express my support for Transitional Care of Lake County's application to relocate the existing Winchester House from Libertyville to Mundelein. I understand the current facility is outdated and in need of significant renovation. Additionally, I have been informed there is an excess of 311 skilled nursing beds in the Lake County planning area, and the proposed project will address this over-bedding. Winchester House is currently licensed for 224 skilled nursing beds; however, the proposed project is requesting an additional 185 skilled nursing beds. It is important to me that the residents of Lake County have access to quality long-term care services in a modern facility while reducing the number of excess beds in Lake County to 272 skilled nursing beds.

The seniors of Lake County deserve a high quality, low cost option to institutional rehabilitative care with a specialized focus on post-acute, shore term rehabilitation. Transitional Care of Lake County has informed me of their goal for nurse staffing ratios, quicker response times, higher patient satisfaction and better outcomes than traditional nursing home providers. I hope that, Transitional Care of Lake County will coordinate with area physicians and hospitals to offer high quality rehabilitative care.

It has been expressed to me that the proposed Transitional Care of Lake County will address the current excess of beds in the planning area and will improve skilled nursing options in Lake County. I strongly support quality, affordable long-term care and rehabilitative services for our seniors in an easily accessible location and it is my hope that this project will help support that goal.

Sincerely,



Carol Sente
State Representative
59th District

CO-CHAIR

- SMALL BUSINESS OWNERS
CAUCUS

COMMITTEES:

VICE-CHAIRMAN

- ENVIRONMENT

MEMBER

- ELEMENTARY &
SECONDARY EDUCATION:
SCHOOL CURRICULUM & POLICIES
- PERSONNEL & PENSIONS
- STATE GOVERNMENT
ADMINISTRATION
- VETERANS' AFFAIRS

DISTRICT OFFICE:

THE LASCHEN CENTER
294 EVERGREEN DR.
VERNON HILLS, IL 60061
P: 847.478.9909
F: 847.984.2206

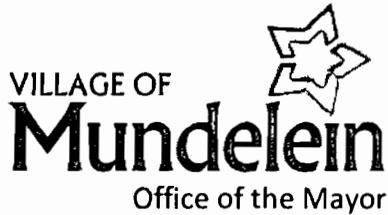
SPRINGFIELD OFFICE:

272-S STRATTON BLDG.
SPRINGFIELD, IL 62706
P: 217.782.0499
F: 217.524.0443

RESENTE@GMAIL.COM

WWW.RESENTE.COM

WWW.ILGA.GOV



March 31, 2016

Ms. Kathryn J. Olson, Chairperson
Illinois Health Facilities and Services Review Board
525 West Jefferson Street, Second Floor
Springfield, IL 62761

RE: Transitional Care of Lake County (Project # 16-012)

Dear Ms. Olson:

This letter is to state my support for Transitional Care of Lake County's application to relocate the existing Winchester House from Libertyville to Mundelein. The current facility is outdated and in need of significant renovation. This project is requesting 185 skilled nursing beds versus the 224 beds at Winchester House thereby reducing the number of excess beds in Lake County by 39 and providing a beautiful, new, updated facility for those currently receiving care.

In addition to long-term skilled nursing services, Transitional Care of Lake County will provide high-quality, post-acute care to high-acuity patients. Transitional Care of Lake County will be unlike other skilled nursing facilities in the area. It will provide a high-quality, low cost option to institutional rehabilitative care with a specialized focus on post-acute, short term rehabilitation. With higher nurse staffing ratios, Transitional Care of Lake County will have quicker response times, higher patient satisfaction, and better outcomes than traditional nursing home providers. Furthermore, Transitional Care of Lake County will coordinate with area physicians and hospitals to offer high-quality rehabilitative care. It can be very stressful to have a loved one in a long-term care or transitional-care facility, but having them in a facility of this caliber will definitely make family members feel more secure and improve the spirits of the patients.

I strongly support Transitional Care of Lake County and urge the Health Facilities and Services Review Board to approve this project.

Sincerely,

Steve Lentz

Mayor



March 31, 2016

Ms. Kathryn J. Olson
Chair
Illinois Health Facilities and Service Review Board
525 West Jefferson Street, 2nd Floor
Springfield, IL 62761

RE: Letter of Support for Transitional Care of Lake County (Project # 16-012)

Dear Ms. Olson,

Post Acute Network Solutions ("PANS") manages members of Blue Cross Blue Shield that reside in supportive living facilities. Our members are either Medicaid or dual eligibles. We are currently struggling with identifying strategic skilled care providers that understand how to manage high acuity members that require a short-term stay. We have spent a considerable amount of time working with Innovative Health and we are excited about their care delivery model. We feel strongly that if these facilities are approved they will be a valuable resource for our members that will allow us to continue to control costs and provide an even higher quality of services than what is currently available in the marketplace. Innovative Health's care delivery model is **NOT** a typical skilled nursing facility and very different from everything currently available in the market.

We have seen the model firsthand at Transitional Care of Arlington Heights and could not be more excited about additional facilities like this becoming available in other markets.

Thank you for your consideration.
Sincerely,

A handwritten signature in black ink that reads "Randy K. Fike".

Randy K. Fike
President
Post Acute Network Solutions

SENIOR LIFESTYLE

FAMILY-OWNED COMMUNITIES

April 7, 2016

Ms. Kathryn J. Olson
Chair
Illinois Health Facilities and Service Review Board
525 West Jefferson Street, 2nd Floor
Springfield, IL 62761

**RE: Support Letter for Transitional Care of Fox Valley (Project # 16-002);
Transitional Care of Lisle (Project # 15-056) and Transitional Care of Lake County (Project #
16-012)**

Dear Ms. Olson,

Senior Lifestyle Corporation ("SL") is a Chicago based company that is one of the largest senior housing operators in the country. We currently operate just over 18,000 units in 27 states, including 49 communities in Illinois with over 5,000 units.

SL continuously seeks to identify strategic skilled care providers that understand how to manage high acuity patients who require short-term stays. As part of this search, we have spent a considerable amount of time working with Innovative Health and are excited about their care delivery model. Communities such as the ones they are proposing would be a tremendous asset to all senior housing operators and SL is very pleased about the prospect of having these state of the art facilities available throughout the Chicagoland area. SL believes that if these facilities are approved they will be a valuable resource for our residents and our local staff who often assist residents who are in need of reasonably priced services that are beyond those we can provide.

Innovative Health's care delivery model is not typical of most other skilled nursing facilities and is different from what is currently available in the market. The proposed model of care delivery represents a much needed service that will enhance the quality of life for many senior housing residents and their families.

Thank you for your consideration of our comments.

Respectfully Submitted,



Jerrold H. Frumm
Vice Chairman and Chief Investment Officer

jhf/ad



March 31, 2016

Ms. Kathryn J. Olson
Chair
Illinois Health Facilities and Service Review Board
525 West Jefferson Street, 2nd Floor
Springfield, IL 62761

RE: Letter of Support for Transitional Care of Lake County (Project # 16-012)

Dear Ms. Olson,

Silverado Senior Living is one of the largest senior housing owners and operators in the country. We currently own and operate 2300 beds in six states, including four communities (328 beds) in Illinois.

Silverado struggles with identifying strategic skilled care providers that understand how to manage high acuity patients that require a short-term stay. We have spent a considerable amount of time working with Innovative Health and we are excited about their care delivery model. Communities such as the ones they are proposing would be a tremendous asset to all senior housing operators and Silverado could not be more excited about the prospect of having these state of the art facilities available.

We feel strongly that if these facilities are approved they will be valuable resource for our residents that will allow us to continue to control costs and provide an even higher quality of services than what is currently available in the marketplace.

Innovative Health's care delivery model is **NOT** a typical skilled nursing facility and very different from everything currently available in the market. This is a much needed service that will enhance the quality of life for everyone that is fortunate enough to have this at their fingertips.

Thank you for your consideration.

Sincerely,

Paul Mullin

Senior Vice President
(949) 212-7513



333 West Wacker Drive
Suite 1010
Chicago, Illinois 60606

phone: 312.837.0701
fax: 312.837.0728
www.PathwaySL.com

April 1, 2016

Ms. Kathryn J. Olson
Chair
Illinois Health Facilities and Service
Review Board
525 West Jefferson Street, 2nd Floor
Springfield, IL 62761

Dear Ms. Olson:

Pathway Senior Living would like to support the proposed development by Innovative Health of a skilled nursing facility in Lake County –Transitional Care of Lake County (Project #16-012).

Pathway is a developer, owner and operator of 1,250 senior living custodial units. We specialize in serving both Medicaid and private pay residents. In fact, approximately 80% of the current residents we serve are Medicaid recipients, and we are developing an additional 100 units to continue to serve this population.

We strongly believe that we must work together with other providers in the health care continuum to best meet the needs of the residents and families that choose to live with us. One of the greatest challenges we continue to face is finding high quality providers for short term skilled nursing services. Most of the current skilled nursing facilities are focused on a custodial population and encourage our residents to stay longer than needed. However, residents and their families are not interested in remaining in this type of environment. Our residents, and we as a service provider, need something different like what Innovative Health is proposing.

Although the existing skilled nursing providers in the market will say that they are able to meet the needs of our residents that is simply not accurate. Our residents go there because they don't have a choice of another model. Allowing residents to receive the right care in the right setting enhances their quality of life, and is cost effective.

We appreciate your support for this project.

Sincerely,

A handwritten signature in black ink that reads 'Maria Oliva'. The signature is written in a cursive style with a long horizontal flourish at the end.

Maria Oliva
Chief Operating Officer