

FEB 26 2013

HEALTH FACILITIES &
SERVICES REVIEW BOARD

February 25, 2013

Dale Galassie
Chairman
Illinois Health Facilities and Services Review Board
525 West Jefferson, 2nd Floor
Springfield, Illinois 62761

Re: Projected and Historic Referrals to Terraces at the Clare

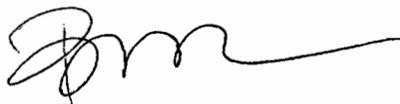
Dear Mr. Galassie:

Please accept our endorsement of the Terraces at the Clare's CON application for expansion.

Over the past three years, Northwestern Memorial Hospital (NMH) has referred approximately 2,300 patients/year to skilled nursing facilities. The top five zip codes for patients discharged to skilled nursing facilities represent approximately 25% of this volume and are as follows: 60610, 60611, 60614, 60640, 60657.ⁱ

While referrals to specific facilities are difficult to project, since they are based on a patient's choice, services available, and payor arrangements, given the Terraces at the Clare's proximity to NMH, we believe it will continue to serve as a good option for many of our patients requiring skilled nursing services. Additionally, Dr. Lee Lindquist, a geriatrician on staff at NMH, is currently serving as the Medical Director of the Clare.

Sincerely,



Bridget S. Orth
Regulatory Facility Planning

ⁱ Casemix – FY10-FY12