



Fresenius Medical Care

April 25, 2013

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HEALTH FACILITIES &
SERVICES REVIEW BOARD

Ms. Courtney Avery
Administrator
Illinois Health Facilities & Services Review Board
525 W. Jefferson St., 2nd Floor
Springfield, IL 62761

**Re: Supplemental Information
Project # 12-094, Fresenius Medical Care Prairie Meadows**

Dear Ms. Avery,

The enclosed pages contain supplemental information in response to the Intent to Deny given to the above mentioned project at the March 26, 2013 meeting.

Thank you for your time and consideration of this information.

Sincerely,

Lori Wright
Senior CON Specialist

cc: Clare Ranalli

**SUPPLEMENTAL INFORMATION FOR
#12-094 Fresenius Medical Care Prairie Meadows**

In response to the Intent to Deny issued to project #12-094 at the March 26, 2013 meeting, Fresenius Medical Care is submitting this additional information and requests the Board to reconsider its decision based on the following information.

The most convincing information that is “new” to this project is the growth of ESRD in the 30-minute travel area around Libertyville, where the Prairie Meadows clinic will be located. **In just one year there are 29 additional patients dialyzing in the Libertyville area.** At this rate, the area clinics will be at 79% average utilization in one more year and yet it will be approximately 18 months before the Prairie Meadows facility is operational. It is appropriate planning to bring this application before you now in order to meet the future need as evidenced by current growth.

Facility	City	Miles	Travel Time	Stations	March 2012		March 2013		
					Patients	Utilization	Patients	Utilization	
Fresenius Mundelein	Mundelein	5.22	13.7	12	3	4.17%	20	27.78%	Avg. Utl clinics within 20 minutes 76.36%
Fresenius Round Lake	Round Lake	7.37	16.3	16	76	79.17%	80	83.33%	
DaVita Lake County	Vernon Hills	7.49	18	16	80	83.33%	84	87.50%	
Fresenius Lake Bluff	Lake Bluff	9.57	18	16	91	94.79%	81	84.38%	
Fresenius Gurnee	Gurnee	9.47	19	14	82	97.62%	83	98.81%	
DaVita Waukegan	Waukegan	12.66	23.7	22	90	68.18%	94	71.21%	
DaVita Lake Villa	Lake Villa	13.2	26.3	12	27	37.50%	36	50.00%	
Total Patients/Average Utilization					449	66.39%	478	71.86%	

ONE YEAR GROWTH = 29 PATIENTS

Since we were not able to give a presentation before the Board at the March meeting when the intent-to-deny was issued, we want to point out a few key supportive facts from the application as listed below.

- Libertyville is centrally located in Lake County and is a densely populated “hub” for area residents.
 - Condell Medical Center is located here making Libertyville a health care destination.
 - Dr. Trob’s patient practice is located in Libertyville and has more than tripled since 2009 from 95 to 379.
 - The town of Libertyville recently lost a dialysis clinic when DaVita Lake County was permitted to move approximately 7 miles away to Vernon Hills.

- Clinics within 30 minutes travel time are operating at an average 71.86% utilization as shown in chart above, however those clinics closest to Libertyville (within 20 minutes) are operating at an average 76.36% utilization.

- The population of HSA 8 (Lake, McHenry and Kane Counties) has grown 17% in the past decade compared to the overall State population growth of only 3%.
 - The elderly population in HSA 8 doubled with Lake County experiencing the highest growth in the elderly population of 155%.
 - The elderly are more likely to require dialysis services due to increased incidence of diabetes, hypertension and heart disease.
 - The Hispanic population in HSA 8 grew by 60%.
 - The Hispanic population is twice as likely as the general population to have diabetes and hypertension, the two main causes of kidney failure.

As mentioned previously, this facility will not be operating for approximately 18 months. The documented growth of ESRD patients combined with the ratio of stations to population within 30 minutes support the need for additional stations. As stated in the application, the ratio of stations to population is 1 station for every 6,255 residents. The overall State ratio is currently 1 station for every 3,187 residents demonstrating need per Board rules.

We respectfully ask the Board to reconsider their decision based on the need evidenced by the ESRD growth in this area of Lake County and approve this clinic to bring dialysis services back to the residents of Libertyville.

We thank Board members and staff for their time and consideration of this additional information.