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June 21, 2012

RECEIVED

JUN 25 2012

HEALTH FACILITIES &
SERVICES REVIEW BOARD

VIA PERSONAL DELIVERY

Illinois Health Facilities and Services Review Board
525 West Jefferson Street, 2nd Floor
Springfield, Illinois 62761
Attn: Mike Constantino

Re: Replacement Pages to USRC Plainfield, LLC Certificate of Need Application,
Project Number 12-059

Mr. Constantino,

I provide with this letter certain replacement pages to the USRC Plainfield, LLC Certificate of Need Application, Project Number 12-059 (the "Application"). Following submission of the Application, USRC Plainfield, LLC (the "Applicant") updated the assessment of their pre-ESRD population, which resulted in an increased volume of anticipated referrals following project completion. As a result, Applicant submits the enclosed replacement pages to the Application to replace the corresponding pages in the Application we submitted on June 18, 2012.

Please feel free to contact me with any questions or comments.

Sincerely,



Shawn Moon

Enclosures

ATTACHMENT 12

PURPOSE OF THE PROJECT

The purpose of this project is to keep dialysis services accessible to a growing ESRD population in Will County (HSA 9) and to ensure convenient access to dialysis services within HSA 9. The market area that U.S. Renal Care Plainfield Dialysis will serve is primarily a five mile radius around the facility. This facility is needed to accommodate the 65 ESRD patients that Applicant has identified from this area who will require dialysis services in the 24 months following project completion (approximately 32 patients annually). Applicant also anticipates that other physicians will refer ESRD patients for treatment at the proposed facility resulting in utilization of the facility in excess of the state standard. U.S. Renal Care Plainfield Dialysis will help alleviate this need by making 13 additional stations available to ESRD patients.

In addition, this increase in ESRD patients is based upon current patient populations and does not include future patients that present with diagnoses of CKD4 or CKD5. As such, additional dialysis stations are required to meet the needs of these patients. The goal of U.S. Renal Care Plainfield Dialysis is to keep dialysis access available to this patient population as we continue to monitor the growth and provide responsible health care planning for this area.

ATTACHMENT 13

ALTERNATIVES

Alternative Options

1. A project of greater or lesser scope and cost

Projects of greater and lesser scope were considered in the planning stages of this project. The alternative of a project of lesser scope would not sufficiently meet the ESRD station need identified by the Applicant. As indicated in the Purpose of the Project section, Applicant has identified 65 pre-ESRD patients that are anticipated to require dialysis services in the 24 months following project completion (approximately 32 patients annually) and anticipates that other physicians will also refer ESRD patients to the proposed facility. This increase in ESRD patients is based upon current patient populations and does not include future patients that may present with diagnoses of CKD4 or CKD5. As such, additional dialysis stations are required to meet the needs of these patients.

2. Pursuing an alternative joint venture or similar arrangement with one or more providers or entities to meet all or a portion of the project's intended purposes; developing alternative settings to meet all or a portion of the project's intended purposes

The operating model for this project is consistent with the standard that U.S. Renal Care has implemented in various states. This model allows U.S. Renal Care to provide the quality patient care services required by its patients while controlling costs. Pursuing an alternate arrangement for the provision of these services may negate this proven operating model or otherwise dilute the benefits realized by patients of U.S. Renal Care.

3. Utilizing other health care resources that are available to serve all or a portion of the population the Project proposes to serve

Patients who require dialysis treatment are limited in their options to utilize other health care resources. Due to the high frequency of required treatment (3 treatments per week) and length of treatment, patients must be able to access conveniently located and effective facilities. For example, an incremental increase in drive time of 10 minutes would result an annual drive time increase of 52 hours.

Documentation shall consist of a comparison of the project to alternative options. The comparison shall address issues of cost, patient access, quality and financial benefits in both the short term (within one to three years after project completion) and long term. This may vary by project or situation. (See Attached Comparison Chart)

ATTACHMENT 15

PROJECT SERVICES UTILIZATION

| Utilization | | | | | |
|-------------|------------------------|--|-----------------------|----------------|---------------|
| | Dept/Service | Historical Utilization/Patient Days etc. | Projected Utilization | State Standard | Met Standard? |
| Year 1 | In Center Hemodialysis | N/A | 30 patients / 38% | 80% | NO |
| Year 2 | In Center Hemodialysis | N/A | 63 patients / 81% | 80% | YES |

Applicant has identified 684 current patients in the area with diagnoses of CKD3, CKD4 or CKD5. Of these patients, Applicant estimates that approximately 65 patients will require dialysis services in the 24 months following project completion (approximately 32 patients annually). Based on Applicant's experience 10% of CKD 3, 50% of CKD 4 and 80% of CKD 5 will require dialysis services within 3 years. When this project is completed, most all of the patients Applicant has identified will require dialysis services within 2 years following project completion. Applicant also anticipates that other physicians will refer ESRD patients for treatment at the proposed facility resulting in utilization of the facility in excess of the state standard.

ATTACHMENT 26

PLANNING AREA NEED

As indicated in the Purpose of the Project section, Applicant has identified 65 pre-ESRD patients that are anticipated to require dialysis services in the 24 months following project completion (32 patients annually). This increase in ESRD patients is based upon current patient populations and does not include future patients that may present with diagnoses of CKD4 or CKD5. As such, additional dialysis stations are required to meet the needs of these patients.

June 20, 2012

VIA FEDERAL EXPRESS

Mr. Dale Galassie
Illinois Health Facilities & Services Review Board
525 W. Jefferson St., 2nd Floor
Springfield, IL 62761

Dear Mr. Galassie:

On behalf of Northeast Nephrology Consultants, Ltd., comprised of Drs. Ahmed, Gurfinkel, Kravets, Mehta, and Nagarkatte, I am writing this letter in support of the certificate of need application for the proposed U.S. Renal Care Plainfield Dialysis facility.

Currently, we treat patients who receive their dialysis at the following facilities: Deerbrook Care Center, Fairview Care Center of Joliet, Fresenius Medical Care Plainfield, Silver Cross Renal Center – East, Silver Cross Renal Center – Morris, Silver Cross Renal Center – West or who receive their dialysis through home modalities. Based on our records, we treated 283 ESRD patients in 2011, 298 ESRD patients in 2010, 266 ESRD patients in 2009, and 231 ESRD patients through first quarter of 2012, as reported to the Renal Network. Included as Appendix A is the patient count organized by year, patient zip code, and dialysis facility for the years 2009, 2010, 2011, and first quarter 2012. We anticipate that 15% of our existing hemodialysis patients will not require in-center hemodialysis services within 1 year due to a change in health status.

With respect to new patients referred for dialysis, in the year 2011 we referred 86 patients for hemodialysis. Included as Appendix B is a patient count by facility and zip code of newly referred patients.

Based upon a review of our 684 Pre-ESRD patients that currently are in Chronic Kidney Disease (CKD) Stages 3, 4 and 5, we anticipate referring 65 patients to the proposed U.S. Renal Care Plainfield Dialysis facility for dialysis in the two years following project completion, as demonstrated in Appendix C. While these estimates are based on the zip code of the patient's residence, we will continue to respect a patient's choice in their dialysis provider.

We respectfully ask the Board to approve the U.S. Renal Care Plainfield Dialysis CON application to provide in center hemodialysis services for this growing ESRD population in Will County. Thank you for your consideration.

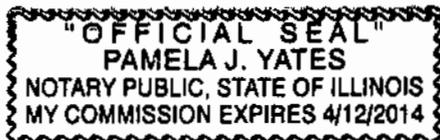
I attest to the fact that to the best of our knowledge, all the information contained in this letter is true and correct and that the projected referrals in this document were not used to support any other CON application.

Respectfully,

Signature: Naila I Ahmed
Name: NAILA I AHMED
Title: MD, PARTNER

SUBSCRIBED and SWORN TO before me
this 22 day of June, 2012

Pamela J. Yates
Notary Public



APPENDIX A
ESRD PATIENTS BY PATIENT ZIP CODE 2009 – FIRST QUARTER 2012

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|---------------------|-----------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| 2009 | Dr. Ahmed | 60104 | | | | | 1 | | | 1 |
| | | 60403 | | | | | | | 3 | 3 |
| | | 60404 | | | | | 1 | | 2 | 3 |
| | | 60421 | | | | | 1 | | | 1 |
| | | 60423 | | | | | 1 | | 1 | 2 |
| | | 60431 | | | | | | | 1 | 1 |
| | | 60432 | | | | | 8 | | 4 | 12 |
| | | 60433 | | | | | 8 | 1 | 4 | 13 |
| | | 60435 | | | | 1 | 3 | | 8 | 12 |
| | | 60436 | | | | | 1 | | 5 | 6 |
| | | 60441 | | | | | 4 | | 1 | 5 |
| | | 60442 | | | | | | | 1 | 1 |
| | | 60446 | | | | | 1 | | | 1 |
| | | 60448 | | | | | 1 | | | 1 |
| | | 60450 | | | | | | 1 | 1 | 2 |
| | | 60481 | | | | | | | 1 | 1 |
| | | 60586 | | | | | | | 4 | 4 |
| | | 60803 | | | | | | | 1 | 1 |
| | | 61301 | | | | | | | 1 | 1 |
| | | Dr. Ahmed Total | | | | | | 1 | 30 | 2 |
| Dr. Gurfinkel | | 60436 | | | | | | | 1 | 1 |
| | | 60451 | | | | | 1 | | | 1 |
| Dr. Gurfinkel Total | | | | | | | 1 | | 1 | 2 |
| Dr. Kravets | | 60403 | | | | 2 | | 2 | 3 | 7 |
| | | 60404 | | | | | | | 1 | 1 |
| | | 60408 | | | | | | 2 | | 2 |
| | | 60410 | | | | | | 1 | 2 | 3 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------|-------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60416 | | | | | | 3 | | 3 |
| | | 60420 | | | | | | 2 | | 2 |
| | | 60421 | | | | | 1 | 1 | 1 | 3 |
| | | 60431 | | | | 1 | 2 | | 5 | 8 |
| | | 60432 | | | | | 8 | | 3 | 11 |
| | | 60433 | | | | | 6 | | 3 | 9 |
| | | 60434 | | | | | 1 | | | 1 |
| | | 60435 | | | | | 2 | | 16 | 18 |
| | | 60436 | | | | | 3 | | 2 | 5 |
| | | 60441 | | | | 1 | 4 | 1 | 2 | 8 |
| | | 60442 | | | | 1 | | | 1 | 2 |
| | | 60446 | | | | | | | 5 | 5 |
| | | 60447 | | | | | | 1 | | 1 |
| | | 60448 | | | | | 1 | | 1 | 2 |
| | | 60450 | | | | 1 | | 4 | | 5 |
| | | 60451 | | | | | 3 | | 3 | 6 |
| | | 60464 | | | | | | | 1 | 1 |
| | | 60477 | | | | | 1 | | | 1 |
| | | 60481 | | | | | | 1 | 1 | 2 |
| | | 60544 | | | | 1 | | | 5 | 6 |
| | | 60586 | | | | | | | 1 | 1 |
| | | 60840 | | | | | | | 1 | 1 |
| | | 60920 | | | | | | | 1 | 1 |
| | | 61341 | | | | | | 3 | | 3 |
| | | 61354 | | | | | | 1 | | 1 |
| | Dr. Kravets Total | | | | | 7 | 32 | 22 | 58 | 119 |
| | Dr. Nagarkatte | 60403 | | | | | 2 | | 4 | 6 |
| | | 60404 | | | | | | | 3 | 3 |
| | | 60406 | | | | | | | 1 | 1 |
| | | 60407 | | | | | | | 1 | 1 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|-------------------|-----------|-----------------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60408 | | | | | | | 1 | 1 |
| | | 60421 | | | | | | | 3 | 3 |
| | | 60431 | | | | 1 | | | 1 | 2 |
| | | 60432 | | | | | 1 | | 1 | 2 |
| | | 60433 | | | | | 3 | | 5 | 8 |
| | | 60434 | | | | | | | 1 | 1 |
| | | 60435 | | | | | 2 | | 10 | 12 |
| | | 60436 | | | | | 2 | | 4 | 6 |
| | | 60440 | | | | | | | 1 | 1 |
| | | 60441 | | | | 1 | 1 | | 3 | 5 |
| | | 60442 | | | | | 1 | | | 1 |
| | | 60446 | | | | | | | 3 | 3 |
| | | 60447 | | | | | | | 1 | 1 |
| | | 60448 | | | | | 1 | | 1 | 2 |
| | | 60451 | | | | 3 | 2 | | | 5 |
| | | 60481 | | | | | | | 1 | 1 |
| | | 60544 | | | | 1 | | | 2 | 3 |
| | | 60586 | | | | | | | 4 | 4 |
| | | 60628 | | | | | | | 1 | 1 |
| | | 60638 | | | | | 1 | | | 1 |
| | | Dr. Nagarkatte Total | | | | 6 | 16 | | 52 | 74 |
| 2009 Total | | | | | | 14 | 79 | 24 | 149 | 266 |
| 2010 | Dr. Ahmed | 6043 | | | | | | | 1 | 1 |
| | | 6044 | | | | | 1 | | | 1 |
| | | 60403 | | | | | | | 2 | 2 |
| | | 60404 | | | | | 1 | | 2 | 3 |
| | | 60416 | | | | | | | 1 | 1 |
| | | 60432 | | | 1 | 1 | 6 | | 5 | 13 |
| | | 60433 | | | | | 9 | 2 | 2 | 13 |
| | | 60435 | | | | | 4 | | 11 | 15 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------|-----------------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60436 | | | | | 3 | | 3 | 6 |
| | | 60439 | | | | | 1 | | | 1 |
| | | 60441 | | | | | 1 | | 3 | 4 |
| | | 60442 | | | | | | | 1 | 1 |
| | | 60446 | | | | | 2 | | | 2 |
| | | 60448 | | | | | 1 | | | 1 |
| | | 60450 | | | | | | 1 | | 1 |
| | | 60451 | | | | | | | 1 | 1 |
| | | 60490 | | | | | | | 1 | 1 |
| | | 60586 | | | | 1 | | | 3 | 4 |
| | | 60803 | | | | | | | 1 | 1 |
| | Dr. Ahmed Total | | | | 1 | 2 | 29 | 3 | 37 | 72 |
| | Dr. Gurfinchel | 60404 | | | | | 1 | | 1 | 2 |
| | | 60432 | | | | | 2 | | | 2 |
| | | 60433 | | | | | 1 | | | 1 |
| | | 60435 | | | | | | | 2 | 2 |
| | | 60436 | | | | | | | 1 | 1 |
| | | 60440 | | | | | | | 1 | 1 |
| | | 60441 | | | | | 1 | | | 1 |
| | | 60451 | | | | | 1 | | | 1 |
| | | 60479 | | | | | | 1 | | 1 |
| | Dr. Gurfinchel Total | | | | | | 6 | 1 | 5 | 12 |
| | Dr. Kravets | 6043 | | | | | | | 1 | 1 |
| | | 60403 | | | | 2 | | 1 | 1 | 4 |
| | | 60404 | | | | | 1 | | 3 | 4 |
| | | 60408 | | | | | | 2 | | 2 |
| | | 60410 | | | | | | 2 | | 2 |
| | | 60416 | | | | | | 2 | | 2 |
| | | 60420 | | | | | | 2 | | 2 |
| | | 60421 | | | | | 1 | 1 | 3 | 5 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------|-------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60423 | | | | | 1 | | | 1 |
| | | 60431 | | | | 2 | | | 5 | 7 |
| | | 60432 | | | | | 5 | | 1 | 6 |
| | | 60433 | | | | | 9 | 1 | 5 | 15 |
| | | 60434 | | | | | 1 | | | 1 |
| | | 60435 | | | | | | | 17 | 17 |
| | | 60436 | | | | | 2 | | 1 | 3 |
| | | 60439 | | | | | | | 1 | 1 |
| | | 60441 | | | | 1 | 3 | 1 | 1 | 6 |
| | | 60442 | | | | | 1 | | 1 | 2 |
| | | 60446 | | | | 1 | | | 5 | 6 |
| | | 60447 | | | | | | 1 | | 1 |
| | | 60448 | | | | | 1 | | | 1 |
| | | 60450 | | | | | | 8 | 1 | 9 |
| | | 60451 | | | | | 2 | | 2 | 4 |
| | | 60464 | | | | | | 1 | | 1 |
| | | 60467 | | | | | 1 | | | 1 |
| | | 60474 | | | | | | 1 | | 1 |
| | | 60481 | | | | | | 2 | | 2 |
| | | 60491 | | | | | | 1 | | 1 |
| | | 60544 | | | | 1 | | | 5 | 6 |
| | | 60586 | | | 1 | | | | 1 | 2 |
| | | 60840 | | | | | | | 1 | 1 |
| | | 60920 | | | | | | | 1 | 1 |
| | | 61341 | | | | | | 3 | | 3 |
| | | 61350 | | | | | | 1 | | 1 |
| | | 61354 | | | | | | 1 | | 1 |
| | Dr. Kravets Total | | | | 1 | 7 | 28 | 31 | 56 | 123 |
| | Dr. Mehta | 60403 | | | | | | | 3 | 3 |
| | | 60431 | | | | | | | 1 | 1 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------|------------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60433 | | | | | | | 1 | 1 |
| | | 60442 | | | | | 1 | | | 1 |
| | | 60450 | | | | 1 | | | | 1 |
| | | 60481 | | | | | | | 1 | 1 |
| | Dr. Mehta Total | | | | | 1 | 1 | | 6 | 8 |
| | Dr. Nagarkatte | 6040 | | | | | | | 1 | 1 |
| | | 6043 | | | | | | | 1 | 1 |
| | | 6049 | | | | | 1 | | | 1 |
| | | 60403 | | | | | 2 | | 2 | 4 |
| | | 60404 | | | | | | | 3 | 3 |
| | | 60407 | | | | | | | 1 | 1 |
| | | 60416 | | | | 1 | | | | 1 |
| | | 60421 | | | | | 2 | | 2 | 4 |
| | | 60423 | | | | | 1 | | | 1 |
| | | 60426 | | | | | | | 1 | 1 |
| | | 60431 | | | | | | 1 | 1 | 2 |
| | | 60432 | | | | 1 | 1 | | 1 | 3 |
| | | 60433 | | | | | 4 | | 3 | 7 |
| | | 60435 | | | | | 1 | 1 | 9 | 11 |
| | | 60436 | | | | | 3 | | 3 | 6 |
| | | 60440 | | | | | | | 1 | 1 |
| | | 60441 | | | | 1 | 5 | | 1 | 7 |
| | | 60442 | | | | | 2 | | | 2 |
| | | 60446 | | | | | | | 3 | 3 |
| | | 60447 | | | | | | | 1 | 1 |
| | | 60448 | | | | | 1 | | 1 | 2 |
| | | 60451 | | | | 3 | 4 | | 2 | 9 |
| | | 60481 | | | | | | | 1 | 1 |
| | | 60544 | | | | 1 | | | 2 | 3 |
| | | 60586 | | | | | | | 5 | 5 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total | |
|------------|----------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|----|
| | | 60628 | | | | | | | 1 | 1 | |
| | | 61301 | | | | | | | 1 | 1 | |
| | Dr. Nagarkatte Total | | | | | 7 | 27 | 2 | 47 | 83 | |
| 2010 Total | | | | | 2 | 17 | 91 | 37 | 151 | 298 | |
| 2011 | Dr. Ahmed | 60403 | | | | | | | 2 | 2 | |
| | | 60404 | | | | | | | 2 | 2 | |
| | | 60410 | | | | | | | 1 | 1 | |
| | | 60416 | | | | | | | 1 | 1 | |
| | | 60431 | | | | | | | 1 | 1 | |
| | | 60432 | | | 1 | | | 5 | | 6 | 12 |
| | | 60433 | | | | | | 8 | 1 | 1 | 10 |
| | | 60435 | | | | | | 2 | | 9 | 11 |
| | | 60436 | | | | | | 1 | | 5 | 6 |
| | | 60439 | | | | | | 1 | | | 1 |
| | | 60441 | | | | | | 3 | | | 3 |
| | | 60446 | | | | | | 1 | | 1 | 2 |
| | | 60447 | | | | | | | | 1 | 1 |
| | | 60544 | | | | 1 | | | | | 1 |
| | | 60586 | | | | 1 | 1 | | | 2 | 4 |
| | | 60803 | | | | | | | | 1 | 1 |
| | | Dr. Ahmed Total | | | | | 3 | 1 | 21 | 1 | 33 |
| | Dr. Gurfinkel | 60404 | | | | | | | 1 | 1 | |
| | | 60408 | | | | | | | 1 | 1 | |
| | | 60432 | | | | | 4 | | | 4 | |
| | | 60433 | | | | | 3 | | 1 | 4 | |
| | | 60435 | | | | | | | 1 | 1 | |
| | | 60436 | | | | | 1 | | 3 | 4 | |
| | | 60439 | | | | | 1 | | | 1 | |
| | | 60440 | | | | | | | 1 | 1 | |
| 60441 | | | 1 | | | 3 | | | 4 | | |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total | |
|------|---------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|----|
| | | 60451 | | | | | 1 | | | 1 | |
| | | 60477 | | | | | 1 | | | 1 | |
| | Dr. Gurfinkel Total | | | 1 | | | 14 | | 8 | 23 | |
| | Dr. Kravets | 25917 | | | | | 1 | | | 1 | |
| | | 60403 | | | | 2 | | | 2 | 4 | |
| | | 60404 | | | | | | | 2 | 2 | |
| | | 60407 | | | | | | 1 | | 1 | |
| | | 60408 | | | | | | 1 | 1 | 2 | |
| | | 60410 | | | | | | 1 | | 1 | |
| | | 60420 | | | | | | 2 | | 2 | |
| | | 60421 | | | | | | 1 | 2 | 2 | 5 |
| | | 60431 | | | | 1 | | | | 5 | 6 |
| | | 60432 | | | | | | 1 | | 2 | 3 |
| | | 60433 | | | | | | 7 | | 3 | 10 |
| | | 60434 | | | | | | 1 | | | 1 |
| | | 60435 | | 4 | 2 | | 1 | 1 | | 11 | 19 |
| | | 60436 | | | | | | 3 | | 1 | 4 |
| | | 60439 | | | | | | | | 1 | 1 |
| | | 60441 | | | | | 1 | 2 | | 1 | 4 |
| | | 60442 | | | | | 1 | 1 | | 1 | 3 |
| | | 60446 | | | | | | 1 | | 5 | 6 |
| | | 60450 | | | | | | | 6 | | 6 |
| | | 60451 | | | | | | 3 | | | 3 |
| | | 60467 | | | | | | 1 | | | 1 |
| | | 60474 | | | | | | | 1 | | 1 |
| | | 60481 | | | | | | | 1 | 1 | 2 |
| | | 60490 | | | | | | | | 1 | 1 |
| | | 60544 | | | | | 1 | | | 4 | 5 |
| | | 60586 | | | | 1 | | | | 1 | 2 |
| | 60840 | | | | | | | | 1 | 1 | |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------|--------------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60920 | | | | | | | 1 | 1 |
| | | 61341 | | | | | | 2 | | 2 |
| | | 61350 | | | | | | 1 | | 1 |
| | | 61354 | | | | | | 1 | | 1 |
| | | 61360 | | | | | | 1 | | 1 |
| | Dr. Kravets Total | | 4 | 2 | 1 | 7 | 24 | 20 | 45 | 103 |
| | Dr. Mehta | 60403 | | | | | | | 3 | 3 |
| | | 60404 | | | | | | | 1 | 1 |
| | | 60416 | | | | | | 1 | | 1 |
| | | 60431 | | | | | | | 1 | 1 |
| | | 60432 | | | | | 1 | | | 1 |
| | | 60433 | | | 1 | | | | 1 | 2 |
| | | 60435 | | 1 | | | | | 3 | 4 |
| | | 60436 | | | 1 | | | | | 1 |
| | | 60442 | | | | | 1 | | | 1 |
| | | 60446 | | | | | | | 1 | 1 |
| | | 60450 | | | | 1 | | 1 | 1 | 3 |
| | | 60481 | | | | | | | 1 | 1 |
| | Dr. Mehta Total | | | 1 | 2 | 1 | 2 | 2 | 12 | 20 |
| | Dr. Nagarkatte | 60403 | | | | | 2 | | 3 | 5 |
| | | 60404 | | | | | | | 2 | 2 |
| | | 60410 | | | | | | | 1 | 1 |
| | | 60416 | | | | 1 | | | | 1 |
| | | 60421 | | | | | 1 | | 2 | 3 |
| | | 60423 | | | | | 1 | | | 1 |
| | | 60426 | | | | | | | 1 | 1 |
| | | 60431 | | | | | | 1 | 3 | 4 |
| | | 60432 | | | | | 3 | | 1 | 4 |
| | | 60433 | | | | | 3 | | 4 | 7 |
| | | 60435 | | | | | | | 10 | 10 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------------|----------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60436 | | | | | 3 | | 4 | 7 |
| | | 60441 | | | | 1 | 4 | | 2 | 7 |
| | | 60442 | | | | | 2 | | | 2 |
| | | 60446 | | | | | | | 2 | 2 |
| | | 60447 | | | | | | | 1 | 1 |
| | | 60448 | | | | | | | 1 | 1 |
| | | 60450 | | | | | | | 1 | 1 |
| | | 60451 | | | | 4 | 4 | | 1 | 9 |
| | | 60481 | | | | 1 | | | 1 | 2 |
| | | 60493 | | | | | 1 | | | 1 |
| | | 60544 | | | | | | | 1 | 1 |
| | | 60586 | | | | | | | 4 | 4 |
| | | 61301 | | | | | | | 1 | 1 |
| | Dr. Nagarkatte Total | | | | | 7 | 24 | 1 | 46 | 78 |
| 2011 Total | | | 4 | 4 | 6 | 16 | 85 | 24 | 144 | 283 |
| 2012 1Q | Dr. Ahmed | 60403 | | | | | | | 1 | 1 |
| | | 60404 | | | | | | | 1 | 1 |
| | | 60410 | | | | | | 1 | 1 | 2 |
| | | 60416 | | | | | | | 1 | 1 |
| | | 60431 | | | | | | | 1 | 1 |
| | | 60432 | | | 1 | | 4 | | 4 | 9 |
| | | 60433 | | | | | 7 | | 1 | 8 |
| | | 60435 | | | | | 1 | | 4 | 5 |
| | | 60436 | | | | | 1 | | 3 | 4 |
| | | 60441 | | | | | 3 | | | 3 |
| | | 60446 | | | | | | | 1 | 1 |
| | | 60447 | | | | 1 | | | | 1 |
| | | 60481 | | | | 1 | | | | 1 |
| | | 60544 | | | 1 | | | | 1 | 2 |
| | | 60586 | | | | 1 | | | 2 | 3 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------|---------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | Dr. Ahmed Total | | | | 2 | 3 | 16 | 1 | 21 | 43 |
| | Dr. Gurfinkel | 60404 | | | | | | | 1 | 1 |
| | | 60423 | | | | | 1 | | | 1 |
| | | 60432 | | | | | 4 | | 1 | 5 |
| | | 60433 | | | | | 1 | | | 1 |
| | | 60435 | | | | | 1 | | 3 | 4 |
| | | 60436 | | | | | 1 | | 3 | 4 |
| | | 60441 | | | | | 2 | | | 2 |
| | | 60451 | | | | | 1 | | | 1 |
| | | 60481 | | | | | 2 | | | 2 |
| | Dr. Gurfinkel Total | | | | | | 13 | | 8 | 21 |
| | Dr. Kravets | 60401 | | | | | | 1 | | 1 |
| | | 60403 | | | | 1 | | | 2 | 3 |
| | | 60404 | | | | | | | 2 | 2 |
| | | 60407 | | | | | | 1 | | 1 |
| | | 60408 | | | | | | 1 | | 1 |
| | | 60420 | | | | | | 2 | | 2 |
| | | 60421 | | | | | 1 | | 2 | 3 |
| | | 60431 | | | | | 2 | | 5 | 7 |
| | | 60432 | | | | | 4 | | 1 | 5 |
| | | 60433 | | | | | 8 | | 2 | 10 |
| | | 60435 | 2 | 1 | | 1 | | | 9 | 13 |
| | | 60436 | | 1 | | | 2 | | 1 | 4 |
| | | 60439 | | | | | | | 1 | 1 |
| | | 60441 | | | | | 2 | | | 2 |
| | | 60442 | | | | | 1 | | 1 | 2 |
| | | 60446 | | | | | | | 2 | 2 |
| | | 60448 | | | | | 1 | | | 1 |
| | | 60450 | | | | | | 3 | | 3 |
| | | 60451 | | | | | 3 | | | 3 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|------|-------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60467 | | | | | 1 | | | 1 |
| | | 60477 | | | | | | | 1 | 1 |
| | | 60481 | | | | | | 1 | 1 | 2 |
| | | 60544 | | | | | | | 3 | 3 |
| | | 60560 | | | | | | 1 | | 1 |
| | | 60586 | | | 1 | | | | 1 | 2 |
| | | 60920 | | | | | 1 | | | 1 |
| | | 61341 | | | | | | 1 | | 1 |
| | | 61350 | | | | | | 1 | | 1 |
| | | 61354 | | | | | | 1 | | 1 |
| | Dr. Kravets Total | | 2 | 2 | 1 | 4 | 24 | 13 | 34 | 80 |
| | Dr. Mehta | 60403 | | | | | | | 2 | 2 |
| | | 60408 | | | | | 1 | | | 1 |
| | | 60416 | | | | | | 1 | | 1 |
| | | 60424 | | | | | | 1 | | 1 |
| | | 60432 | | | | | 1 | | 2 | 3 |
| | | 60433 | | | 1 | | | | 2 | 3 |
| | | 60435 | | 1 | | | | | 3 | 4 |
| | | 60436 | | | 1 | | | | | 1 |
| | | 60442 | | | | | 1 | | | 1 |
| | | 60446 | | | | | | | 1 | 1 |
| | | 60450 | | | | 1 | | 1 | | 2 |
| | | 60461 | | | | | | | 1 | 1 |
| | | 60467 | | | | | 1 | | | 1 |
| | | 60478 | | | | | | | 1 | 1 |
| | | 60481 | | | | | | | 1 | 1 |
| | | 60544 | | | | | | | 1 | 1 |
| | Dr. Mehta Total | | | 1 | 2 | 1 | 4 | 3 | 14 | 25 |
| | Dr. Nagarkatte | 60403 | | | | 1 | 3 | | 3 | 7 |
| | | 60404 | | | | | | | 2 | 2 |

| Year | Physician | Patient Zip Code | Deerbrook Care Center (Long-Term Care Facility) | Fairview Care Center of Joliet | Fresenius Medical Care Plainfield | Home Peritoneal Dialysis | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|---------------|----------------------|------------------|---|--------------------------------|-----------------------------------|--------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| | | 60410 | | | | | | | 1 | 1 |
| | | 60417 | | | | | 1 | | | 1 |
| | | 60421 | | | | | 2 | | | 2 |
| | | 60426 | | | | | | | 1 | 1 |
| | | 60431 | | | | | | | 2 | 2 |
| | | 60432 | | | | 1 | 2 | | 1 | 4 |
| | | 60433 | | | | | 4 | | 1 | 5 |
| | | 60435 | | 1 | | | 1 | | 7 | 9 |
| | | 60436 | | | | | 1 | | 3 | 4 |
| | | 60440 | | | | | | | 1 | 1 |
| | | 60441 | 3 | | | | 4 | | 2 | 9 |
| | | 60442 | | | | | 1 | | | 1 |
| | | 60446 | | | | | | | 2 | 2 |
| | | 60447 | | | | | | | 1 | 1 |
| | | 60448 | | | | | 2 | | | 2 |
| | | 60450 | | | | | | | 1 | 1 |
| | | 60451 | | | | 1 | 1 | | | 2 |
| | | 60481 | | | | | | | 1 | 1 |
| | | 60491 | | | | | 1 | | | 1 |
| | | 60544 | | | | | | | 1 | 1 |
| | | 60586 | | | | | | | 1 | 1 |
| | | 61301 | | | | | | | 1 | 1 |
| | Dr. Nagarkatte Total | | 3 | 1 | | 3 | 23 | | 32 | 62 |
| 2012 IQ Total | | | 5 | 4 | 5 | 11 | 80 | 17 | 109 | 231 |

APPENDIX B
2011 IN CENTER HEMODIALYSIS REFERRALS BY DIALYSIS FACILITY, PHYSICIAN AND PATIENT ZIP CODE

| | Patient Zip Code | Fairview Care Center of Joliet | Silver Cross Renal Center - East | Silver Cross Renal Center - Morris | Silver Cross Renal Center - West | Grand Total |
|---------------------|------------------|--------------------------------|----------------------------------|------------------------------------|----------------------------------|-------------|
| Dr. Ahmed | 60433 | 1 | 1 | | | 2 |
| | 60435 | 4 | | | | 4 |
| | 60436 | 1 | 1 | | | 2 |
| | 60441 | 1 | 1 | | | 2 |
| Dr. Ahmed Total | | 7 | 3 | | | 10 |
| Dr. Gurfinkel | 60403 | | | | 2 | 2 |
| | 60432 | | 4 | | | 4 |
| | 60433 | | 1 | | | 1 |
| | 60435 | | | | 2 | 2 |
| | 60441 | 1 | 2 | | | 3 |
| | 60451 | | 1 | | | 1 |
| Dr. Gurfinkel Total | | 1 | 8 | | 4 | 13 |
| Dr. Kravets | 60020 | | | | 1 | 1 |
| | 60403 | | | | 1 | 1 |
| | 60407 | | | 1 | | 1 |
| | 60431 | | | | 2 | 2 |
| | 60433 | | 2 | | | 2 |
| | 60435 | | | | 4 | 4 |
| | 60441 | | 2 | | | 2 |
| | 60442 | | 1 | | | 1 |
| | 60446 | | | | 2 | 2 |
| | 60450 | | | 3 | 1 | 4 |
| | 60451 | | 1 | | | 1 |
| | 60544 | | | | 1 | 1 |
| | 61360 | | | 1 | | 1 |
| Dr. Kravets | | | 6 | 5 | 12 | 23 |

| | | | | | | |
|----------------------|-------|----|----|---|----|----|
| Total | | | | | | |
| Dr. Mehta | 60403 | | | | 1 | 1 |
| | 60404 | | | | 1 | 1 |
| | 60410 | 1 | | | 1 | 2 |
| | 60416 | | | 1 | | 1 |
| | 60423 | | 1 | | | 1 |
| | 60431 | | | | 1 | 1 |
| | 60433 | | | | 1 | 1 |
| | 60435 | 1 | | | 3 | 4 |
| | 60446 | 1 | | | 1 | 2 |
| | 60447 | | | | 1 | 1 |
| | 60450 | | | 1 | | 1 |
| Dr. Mehta Total | | 3 | 1 | 2 | 10 | 16 |
| Dr. Nagarkatte | 60403 | | | | 1 | 1 |
| | 60408 | | | | 1 | 1 |
| | 60421 | | | | 3 | 3 |
| | 60431 | | | | 2 | 2 |
| | 60432 | | 1 | | | 1 |
| | 60435 | | 1 | | 4 | 5 |
| | 60436 | | 1 | | 3 | 4 |
| | 60439 | | | | 1 | 1 |
| | 60441 | | | | 1 | 1 |
| | 60446 | | | | 1 | 1 |
| | 60451 | | 1 | | 1 | 2 |
| | 60481 | | | | 1 | 1 |
| | 60544 | | | | 1 | 1 |
| Dr. Nagarkatte Total | | | 4 | | 20 | 24 |
| Grand Total | | 11 | 22 | 7 | 46 | 86 |

APPENDIX C
 ANTICIPATED REFERRALS IN THE TWO YEARS FOLLOWING PROJECT COMPLETION

We anticipate a total of 65 patient referrals to ESRD to the U.S. Renal Care Plainfield Dialysis Facility in the two years following project completion. We attribute these referrals to the following zip codes and physicians.

| | Dr. Ahmed | Dr. Gurfinkel | Dr. Kravets | Dr. Mehta | Dr. Nagarkatte |
|-------|-----------|---------------|-------------|-----------|----------------|
| 60403 | 2 | 1 | 2 | 2 | 2 |
| 60432 | 1 | 1 | 2 | 1 | 1 |
| 60435 | 6 | 4 | 7 | 6 | 6 |
| 60544 | 2 | 1 | 2 | 2 | 2 |
| 60585 | 0 | 0 | 0 | 0 | 0 |
| 60586 | 2 | 2 | 3 | 2 | 2 |
| | 13 | 10 | 15 | 13 | 14 |