

Roate, George

From: Lori Wright [Lori.Wright@fmc-na.com]
Sent: Friday, September 23, 2011 3:05 PM
To: Roate, George
Cc: Constantino, Mike
Subject: #11-070-11-090
Attachments: 11-070 - 11-090 ATTACH 12 & 13.doc

George,

Please see Attachment 12 - Purpose and Attachment 13 - Alternatives to be inserted in all applications.

*Thank you,
Lori Wright
Senior CON Specialist*

*Phone: 708-498-9121
Fax: 708-498-9334*

*Fresenius Medical Care
One Westbrook Corporate Center
Tower One, Suite 1000
Westchester, IL 60154*

RECEIVED

SEP 23 2011

HEALTH FACILITIES &
SERVICES REVIEW BOARD

11-070
11-071
11-072
11-073
11-074
11-075
11-076
11-077
11-078
11-079
11-080
11-081
11-082
11-083
11-084
11-085
11-086
11-087
11-088
11-089
11-090

Criterion 1110.230 – Purpose of Project

1. The project is simply to change ownership via a corporate re-organization of an existing dialysis clinic. There will be no change to the number of stations, location or operations of the clinic. There will be no impact on access or care.
2. The market area is the Health Service Area and per your rules, a general radius of 30 minutes normal travel time from the existing clinic.
3. There are no existing problems that are being addressed by this change of ownership. The reason for the change of ownership is set forth in the review criteria relative to changes of ownership. The change is a corporate re-structuring that will allow for physician investment in the clinic, should that occur.
4. Not applicable.
5. See response to number one above.
6. Not applicable.

Criterion 1110.230 - Alternatives

There are no alternatives other than not changing the corporate ownership of the clinics. This alternative would have no cost, as does the chosen alternative of changing ownership. Either alternative has the same scope, in that there will be no change in the number of stations at the clinic and the location will not change as a result of the change in ownership. The chosen alternative will allow physicians to invest in the clinic (although that may or may not occur). However, the controlling entity will remain Fresenius Medical Care so this does not involve a change in scope either.