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**See Allowable & Unallowable Costs Tab for details related to determining whether costs are either allowable or unallowable.**

### Step 1 - Entity Name

A Enter the Grantee Name in the gray highlighted cell.

### Step 2 - Employee Wages

**Utilize payroll information from detailed entity records to populate this tab (e.g., payroll records, insurance records, etc.)**

A Enter the name of each position/title within the entity. Separately list positions charging time to more than one cost objective (program, function or activity).

B Enter the number of employees employed in the position identified in A (e.g., if you employ 4 program planners all charging to the same cost objective that are grouped together in A, enter 4 in B).

C Enter combined total annual salaries for each position (e.g., if you employ 4 program planners all charging to the same cost objective and pay 2 planners \$20,000, 1 planner \$30,000 and 1 planner \$50,000, enter \$120,000). Include all fringe benefits paid directly to each position. **If you are on the accrual basis, do not include the accrued compensated absences for the position. Accrued compensated absences will be separately reported in the Step 4 - Fringe Rate tab.**

D No entry is necessary. Total Indirect Costs is calculated by subtracting the the Unallowable Costs entered in G and the Direct Cost portion of the salary entered in H from the Annual Salary amount entered in C. If the this field is highlighted in red, the Total Indirect Costs calculation has resulted in a negative output, indicating a data entry error. Check all amounts to your accounting records and re-enter the correct data.

E Allocate the amount of Indirect wages related to Administration activities and enter here.

F Allocate the amount of Indirect wages related to Facilities activities and enter here.

G Enter the Unallowable Costs related to the annual salary(s) for the position identified in A.

H Calculated sum of wages directly associated with federal, state, other and fundraising activities entered in I through L.

I Allocate the wages directly associated with federal program activities and enter here. Report all federally funded program costs, regardless of the source of funding, including amounts received directly from the U.S. federal government or passed-through the State of Illinois or other entity.

J Allocate the wages directly associated with State of Illinois program activities and enter here. Report all state funded program costs.

K Allocate the wages directly associated with all other programs and activities and enter here.

L Allocate the wages directly associated with fundraising activities and enter here.

### Step 3 - Five Highest Paid

**Utilize the payroll records (e.g., payroll registers, payroll subsidiary ledgers) to report data for the five highest paid employees/officers/owners to complete the tab.**

A Enter the position or title for each of the 5 highest paid individuals.

B Enter the base salary, exclusive of other compensation of items C through G.

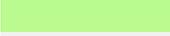
C Enter the bonus(es) paid during the fiscal year.

D Enter the employer's portion of contributions to retirement plans (pension or other deferred compensation plans, such as a 401(k)).

E In the appropriate column, enter the employer's premium payments for the employee's health and/or life insurance.

F Enter the amount of vacation and holiday compensation either paid or accrued for the fiscal year, based on your organization's accounting policy.

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|   |  |
|---|--|
| G | Enter the amount of sick and compensatory time related compensation either paid or accrued for the fiscal year, based on your organization's accounting policy.  |
| H | If the individual has used an employer provided automobile at any time during the fiscal year, enter the fair market value of the personal use.  |
| I | Enter any additional compensation either paid or accrued during the fiscal year, based on your organization's accounting policy. Include any cash or non-cash compensation such as family leave, incentives, stock options, performance, etc.) Document an explanation of the additional compensation in the box provided. |
| J | Calculated sum of total compensation reported in B through I.  |

#### Step 4 - Fringe Rate

**There are two methods available to calculate employee fringe benefits. Which method you select depends on whether your personnel policies and accounting records require the accrual of compensated absences earned but not used (such as vacation) or require those amounts to be recorded only when used or paid. Utilize payroll information from detailed entity records to populate this tab (e.g., payroll records, insurance records, etc.)**

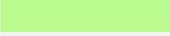
|   |  |
|---|--|
| A | Read the question in A and select either Cash or Accrual from the drop down box to the right of the question. See instructions for D and E below for additional details.   |
| B | Review the list of available compensated absences and add additional benefit types in the gray highlighted cells, if necessary.  |
| C | Review the list of available salary related expenses and add additional benefit types in the gray highlighted cells, if necessary.   |
| D | If your entity records vacation, sick and holidays when paid to your employees, select the Cash Basis method. Under this method, the fringe benefit pool does not include compensated absences (vacation, sick or other time earned but not used during the fiscal year; therefore, that section is blacked out). In the gray highlighted cells of the Cash Basis (D) column, enter the amount of each fringe benefit type paid by your organization during the fiscal year. If you offer a benefit not listed, add the name of the benefit in the Fringe Benefit Calculation column under Salary Related Expenses (C) and the amount in the Cash Basis (D) column. All other amounts are auto-populated from data you entered in Step 2. Your fringe rate is calculated for you at the bottom of this column. |

|   |  |
|---|--|
| E | If your entity records compensated absences when earned by your employees, select the Accrual Basis method. Under this method, the fringe benefit pool includes compensated absences since those amounts are accrued in the accounting records and should be distributed through a fringe benefit rate. In the gray highlighted cells of the Accrual Basis (E) column, enter the amount of each fringe benefit type accrued by your organization during the fiscal year. If you offer a benefit not listed, add the name of the benefit in the Fringe Benefit Calculation column under Compensated Absences (B) or Salary Related Expenses (C), as appropriate, and the amount in the Accrual Basis (E) column. All other amounts are auto-populated from data you entered in Step 2. Your fringe rate is calculated for you at the bottom of this column. |
|---|--|

#### Step 5 - Cost Pool

**Utilize payroll and other financial records (e.g., audited financial records, general ledger, IRS Form 990, etc.) to enter data by account/budget category. When completed, the amount reported as Total Costs should agree to total expenses per your audited financial statements (or other financial records, as required by your grant agreements/contracts).**

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**See Allowable & Unallowable Costs Tab for details related to determining whether costs are either allowable or unallowable.**

**The preferred data source is either audited financial statements or IRS Form 990**

Depending upon whether you chose the Cash or Accrual Method to calculate fringe benefits in Step 4, only one Cost Pool worksheet will appear on this page. The other will be blacked out from view.

If you chose the Accrual Method, you'll need to scroll down to find the Accrual Method Cost Pool worksheet.

**Entire Page**

|   |  |
|---|--|
|   | List each account/budget category from your financial records, as noted above, in the Personnel Costs section and the Non-Personnel Costs section.   |
| A |  |
| B | No entry is necessary. The Fringe Rate is pulled forward from the Step 4 - Fringe Rate tab.  |
|   | Personnel Costs - No entry is necessary. The Total Costs for Salaries and for Fringe Benefits is pulled forward from the Step 4 - Fringe Rate tab, based on whether you selected the Cash or Accrual Method in Step 4.   |
| C |  |
| C | Nonpersonnel Costs - Calculated sum of D, E & H.   |
|   | Salaries - No entry is necessary. The Unallowable Costs for Salaries is pulled forward from the Step 2 - Employee Wages tab.   |
| D |  |
| D | Fringe Benefits - No entry is necessary. The amount reported is calculated by multiplying the Unallowable Salaries by the Fringe Rate.   |
|   | Nonpersonnel Costs - In the gray highlighted cells, enter the amount of Unallowable Costs associated with each account/budget category item listed in A. See the Allowable & Unallowable Costs tab for further details.  |
| D |  |
| E | Calculated sum of F & G.   |
|   | Salaries - No entry is necessary. The Indirect Administration Costs Salaries is pulled forward from the Step 2 - Employee Wages tab.   |
| F |  |
| F | Fringe Benefits - No entry is necessary. The amount reported is calculated by multiplying the Indirect Administration Salaries by the Fringe Rate.   |
|   | Nonpersonnel Costs - In the gray highlighted cells, enter the amount of Indirect Administration Costs associated with each account/budget category item listed in A.   |
| F |  |
| G | Salaries - No entry is necessary. The Indirect Facilities Costs Salaries is pulled forward from the Step 2 - Employee Wages tab.   |
|   | Fringe Benefits - No entry is necessary. The amount reported is calculated by multiplying the Indirect Facilities Costs Salaries by the Fringe Rate.   |
| G |  |
| G | Nonpersonnel Costs - In the gray highlighted cells, enter the amount of Indirect Facilities Costs associated with each account/budget category item listed in A.   |
|   | Salaries - No entry is necessary. The Federal Program Costs Salaries is pulled forward from the Step 2 - Employee Wages tab.   |
| H |  |
| H | Calculated sum of I through L.   |
|   | Salaries - No entry is necessary. The Federal Program Costs Salaries is pulled forward from the Step 2 - Employee Wages tab.   |
| I |  |
| I | Fringe Benefits - No entry is necessary. The amount reported is calculated by multiplying the Federal Program Costs Salaries by the Fringe Rate.   |
|   | Non-Personnel Costs - In the gray highlighted cells, enter the total amount of costs directly associated with each account/budget category item listed in A for your federal programs. Report all federally funded program costs, regardless of the source of funding, including amounts received directly from the U.S. federal government or passed-through the State of Illinois or other entity. |
| I |  |
| J | Salaries - No entry is necessary. The State Programs Salaries is pulled forward from the Step 2 - Employee Wages tab.  |
|   | Fringe Benefits - No entry is necessary. The amount reported is calculated by multiplying the State Programs Salaries by the Fringe Rate.  |
| J |  |

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|   |  |
|---|--|
| J | Non-Personnel Costs - In the gray highlighted cells, enter the total amount of costs directly associated with each account/budget category item listed in A for State programs, excluding amounts passed through the State of Illinois for federal programs.   |
| K | Salaries - No entry is necessary. The All Other Programs/Activities Salaries is pulled forward from the Step 2 - Employee Wages tab.   |
| K | Fringe Benefits - No entry is necessary. The amount reported is calculated by multiplying the All Other Programs/Activities Salaries by the Fringe Rate.   |
| K | Non-Personnel Costs - In the gray highlighted cells, enter the total amount of costs directly associated with each account/budget category item listed in A for all other programs/activities, excluding federal and/or state programs.  |
| L | Salaries - No entry is necessary. The Fundraising Salaries is pulled forward from the Step 2 - Employee Wages tab.   |
| L | Fringe Benefits - No entry is necessary. The amount reported is calculated by multiplying the Fundraising Salaries by the Fringe Rate.   |
| L | Non-Personnel Costs - In the gray highlighted cells, enter the total amount of costs directly associated with each account/budget category item listed in A for fundraising activities.  |
| M | In the gray highlighted cell, enter the total expenses reported in your financial records. This amount must agree with the TOTAL COSTS calculated in C. If it does not agree, the Difference will appear in red and you must compare the data entered in Step 4 and the data entered in the gray highlighted cells in Step 5 to your financial records. All errors must be corrected until the TOTAL COSTS reported in C agree to your financial records. When correct, the Difference will be zero and will be highlighted in yellow.                                     |
| N | In the gray highlighted cells, enter the name of each item required to be excluded from direct costs per your grant agreement/contract, as applicable. (i.e., equipment, capital expenditures, patient care, rental costs, tuition remission, scholarships &/or fellowships, participant support costs, subawards or subcontracts greater than \$25,000, or other specifically required exclusions) You can either use the items available, or add the items applicable to your organization. Consult your grant agreements/contracts to determine the items to be listed. |
| O | Calculated sum of P, Q, & R.   |
| P | In the gray highlighted cells, enter the total amount directly associated with each exclusion listed in N for your federal programs.   |
| Q | In the gray highlighted cells, enter the total amount directly associated with each exclusion listed in N for your state programs.   |
| R | In the gray highlighted cells, enter the total amount directly associated with each exclusion listed in N for all other programs/activities.   |

**Step 6 - ICR Calculation**

All amounts in green are pulled forward from the Step 5 - Cost Pool tab. Two methods have been used to calculate your indirect cost rate, Method A - Total Direct Salaries & Benefits and Method B - MTDC. Amounts in yellow are the indirect cost rates calculated from data entered elsewhere in this ICRP and based on the two methods noted. The two methods are presented for comparative purposes. In the gray cell, enter the indirect cost rate representing the most equitable distribution of indirect costs, based on your organization's activities and the relation of costs to all programs/cost objectives. You will also be required to

Entire Page enter the same indirect cost rate in CARS.

## Allowable/Unallowable Costs - Per Government Regulations

Provided below is guidance to assist your entity related to the allowability/unallowability of costs. This guidance is meant to be used as a reference only and should not be considered as a final determination of the allowability of a cost. Please refer to the applicable federal regulations for your entity and grant agreement to make the final determination related to the allowability of a cost.

**There are four main criteria for determining the allowability of costs. This four general criteria are listed below:**

1. The costs are reasonable
2. The costs are allocable
3. The costs comply with the grant agreement or contract terms
4. The costs comply with Government Regulations (e.g. CFR or FAR)

**Specific federal regulations apply based on your type of entity. Please click on the appropriate link below based on your type of entity:**

[Not for Profit, Governmental and Institutions of Higher Education, click here for guidance related to allowability of costs.](#)

[For Profit companies, click here for guidance related to the allowability of costs.](#)

### Institutions of Higher Education, Not for Profit and Governmental entities:

#### 2 CFR Part 200 Subpart E

##### §200.403 Factors affecting allowability of costs.

Except where otherwise authorized by statute, costs must meet the following general criteria in order to be allowable under Federal awards:

- (a) Be necessary and reasonable for the performance of the Federal award and be allocable thereto under these principles. **See 2 CFR Part 200.404 through 200.405 for the definitions of reasonable and allocable.**
- (b) Conform to any limitations or exclusions set forth in these principles or in the Federal award as to types or amount of cost items.
- (c) Be consistent with policies and procedures that apply uniformly to both federally-financed and other activities of the non-Federal entity.
- (d) Be accorded consistent treatment. A cost may not be assigned to a Federal award as a direct cost if any other cost incurred for the same purpose in like circumstances has been allocated to the Federal award as an indirect cost.
- (e) Be determined in accordance with generally accepted accounting principles (GAAP), except, for state and local governments and Indian tribes only, as otherwise provided for in this part.
- (f) Not be included as a cost or used to meet cost sharing or matching requirements of any other federally-financed program in either the current or a prior period.
- (g) Be adequately documented.

##### §200.420 Considerations for selected items of cost.

This section provides principles to be applied in establishing the allowability of certain items involved in determining cost. These principles apply whether or not a particular item of cost is properly treated as direct cost or indirect cost. In case of a discrepancy between the provisions of a specific Federal award and the provisions below, the Federal award governs.

| Regulations | Category                           | Allowable/Unallowable   |
|-------------|------------------------------------|---|
| 200.421     | Advertising public relations       | Advertising costs are only allowable for costs incurred:<br>1) For the recruitment of personnel required for performance of a Federal award (see Part 200.463).<br>2) For the procurement of goods and services for the performance of a Federal award.<br>3) For the disposal of scrap or surplus materials acquired in the performance of a Federal award (except when reimbursement is received for disposal costs at a predetermined amount).<br>4) Program outreach and other specific purposes necessary to meet the requirements of the Federal award.<br>Public relations costs are only allowable for costs incurred:<br>1) Costs specifically required by the Federal award;<br>2) Costs of communicating with the public and press pertaining to specific activities or accomplishments which result from performance of the Federal award;<br>(3) Costs of conducting general liaison with news media and government public relations officers, to the extent that such activities are limited to communication and liaison necessary to keep the public informed on matters of public concern, such as notices of funding opportunities, financial matters, etc. |
| 200.422     | Advisory Councils                  | Costs are unallowable, unless<br>1) Cost is charged as direct cost when approved by Federal awarding Agency.<br>2) Cost is an indirect cost where allocable to Federal awards.  |
| 200.423     | Alcoholic Beverages                | <b>All unallowable</b>  |
| 200.424     | Audit costs and related services   | Proportionate share of audit costs required by and performed in accordance with the Single Audit Act are allowable.   |
| 200.425     | Alumni/ae Activities               | <b>All unallowable</b>  |
| 200.426     | Bad debt expense                   | <b>All unallowable</b>  |
| 200.427     | Bonding cost                       | Bonding costs are unallowable, unless:<br>1) Required by the terms of the award.<br>2) Required by the governmental unit in the general conduct of its operations when costs have been reasonably incurred.   |
| 200.428     | Collections of improper payments   | Cost is generally allowable if it meets the other criteria of allowability. The costs should be assessed to determine whether the cost is direct or indirect.   |
| 200.429     | Commencement and Convocation Costs | Costs are unallowable except as provided for in Appendix III of 2 CFR 200.  |

|         |   |   |
|---------|---|---|
| 200.430 | Compensation cost   | Review Part 200.430 to ensure all compensation charged to a Federal award are in accordance with applicable regulations.<br>*Note: All costs which are unallowable under other Parts are not allowable on the basis that the cost constitutes personnel compensation  |
| 200.431 | Fringe Benefits   | Review Part 200.431 to ensure all fringe benefits charged to a Federal award are in accordance with applicable regulations.   |
| 200.432 | Conferences   | 1) Any conference as defined in Part 200.432 is allowable if the purpose of the conference is to disseminate technical information and is necessary and reasonable for successful performance under the Federal award.<br>2) Costs for sponsoring or hosting the conference are allowable unless restricted by the terms and conditions of the Federal award.   |
| 200.433 | Contingency provisions  | 1) Contingencies explicitly included in approved budget for an estimate of a future cost is allowable.<br>2) Contingency reserves are unallowable unless the cost is for self-insurance reserves, pension plan reserves, and post-retirement health and other benefit reserves.   |
| 200.434 | Contributions and Donations   | 1) Costs of contributions and donations to other entities are unallowable.<br>2) For contributions and services donated to the grantee, review Part 200.434 to ensure Cost Sharing or Matching is appropriately accounted for and included in indirect cost calculations appropriately.   |
| 200.435 | Defense and prosecution of criminal and civil proceedings and claims  | 1) Legal costs for the defense of civil or criminal fraud proceeding where the contractor is found liable or has pleaded nolo contendere<br>2) Legal costs in connection with any criminal, civil or administrative proceeding are unallowable.<br>* Certain exceptions exist for these requirements. Review Part 200.435 for these exceptions  |
| 200.436 | Depreciation  | Review Part 200.436 to ensure depreciation is calculated and charged to the award in an allowable manner.   |
| 200.437 | Employee morale, health and welfare costs   | Review Part 200.437 for requirements for allowability of costs for the improvement of working conditions, employer-employee relations, employee health and employee performance.  |
| 200.438 | Entertainment   | Costs are unallowable unless costs are considered to have a programmatic purpose and are authorized either in the approved budget for the Federal award or with prior written approval of the Federal awarding agency.  |
| 200.439 | Equipment and other capital expenditures  | Review Part 220.439 to ensure requirements for allowability have been met for capital assets and equipment charged to a Federal award.  |
| 200.440 | Exchange rates  | Review Part 220.440 to ensure requirements for allowability have been met for foreign currency exchange fluctuations.   |
| 200.441 | Fines and penalties   | Unallowable unless the cost was incurred as a result of compliance with specific provisions of the Federal award or written approval of the awarding agency.  |
| 200.442 | Fund raising and investment management costs  | 1) Organized fund raising costs to raise capital or obtain contributions are unallowable.<br>2) Fund raising costs for the purpose of meeting the Federal program objectives are allowable with prior written approval from the Federal awarding agency.<br>3) Costs for investment management/counsel incurred to enhance income are unallowable unless the investments are associated with pensions, self-insurance or other funds which include Federal participation allowed by 2 CFR 200.<br>4) Costs related to the physical custody and control of monies and securities are generally allowable if they meet the other criteria for an allowable cost.  |
| 200.443 | Gains and losses on disposition of depreciable property and other capital assets and substantial relocation of Federal programs | Part 200.443 should be reviewed for allowability of gains and losses.   |
| 200.444 | General government expenses   | For General Government costs which are unallowable review Part 200.444.   |
| 200.445 | Goods or services for personal use  | 1) Costs for housing, housing allowances and personal living expenses are only allowable as direct costs. The costs must be approved in advance by a Federal awarding agency.<br>2) All other costs of good or services for personal use are unallowable even if reported as taxable income to an employee.   |
| 200.446 | Idle facilities and idle capacity   | Part 200.446 should be reviewed for allowability of idle facilities and idle capacity.  |
| 200.447 | Insurance indemnification   | 1) Costs required or approved and maintained pursuant to a Federal award are allowable.<br>2) For other coverages, review the Part 200.447 for allowability.  |
| 200.448 | Intellectual Property   | Part 200.448 should be reviewed for allowability of intellectual property costs.  |
| 200.449 | Interest  | Interest on borrowing is unallowable with the exception of financing of capital assets and equipment. For interest on financed capital assets and equipment, review the conditions of Part 200.449 for allowability of interest incurred for financing of capital assets and equipment  |
| 200.450 | Lobbying  | <b>All unallowable</b>  |
| 200.451 | Losses on Other Federal Awards or Contracts   | <b>All unallowable</b>  |
| 200.452 | Maintenance and repairs   | Cost is generally allowable if it meets the other criteria of allowability. *Note ensure these costs are appropriately classified as maintenance and repairs as opposed to Equipment and Other Capital Expenditures.  |
| 200.453 | Materials and supplies costs  | Costs for materials, supplies and fabricated parts necessary to carry out a Federal award are generally allowable if they meet the other criteria of allowability.  |
| 200.454 | Memberships, subscriptions and professional activity costs  | 1) Costs of the non-Federal entity's membership in business, technical, and professional organizations are generally allowable if they meet the other criteria of allowability.<br>2) Costs of the non-Federal entity's subscriptions to business, professional, and technical periodicals are generally allowable if they meet the other criteria of allowability.<br>3) Costs of membership in any civic or community organization are allowable with prior approval by the Federal awarding agency or pass-through entity.<br>4) Cost of membership in any country club or social or dining club or organization is unallowable.<br>5) Cost of membership in organizations whose primary purpose is lobbying is unallowable. |

|         |   |   |
|---------|---|---|
| 200.455 | Organization Costs                      | Any organization costs defined in Part 200.455 are only allowable if prior approval was received from the Federal awarding agency.  |
| 200.456 | Participant support costs               | Any participant support costs defined in Part 200.456 are only allowable if prior approval was received from the Federal awarding agency.   |
| 200.457 | Plant and homeland security costs       | Necessary and reasonable costs for routine security to protect facilities, personnel and work products are allowable.   |
| 200.458 | Pre-award costs                         | 1) Only allowable if the costs would be otherwise allowable after the date of the award.<br>2) Only with written approval of the awarding agency.   |
| 200.459 | Professional service costs              | Part 200.459 should be reviewed to determine allowability of professional service costs.  |
| 200.460 | Proposal costs                          | Proposal costs can be allocated as an indirect cost a federal program if that proposal benefited the program and all other criteria for allowability were met.  |
| 200.461 | Publication and printing costs          | Publication and printing costs are generally allowable if all other criteria for allowability are met. Also, if publication and printing costs are not identifiable with a particular cost objective, the costs should be allocated as an indirect cost.  |
| 200.462 | Rearrangement and reconversion costs    | 1) Ordinary rearrangement and alteration of facilities is generally allowable as an indirect cost.<br>2) Arrangement and alteration costs incurred specifically for a Federal award are allowable as a direct cost with prior approval from the Federal agency or pass-thru entity.<br>3) Costs incurred in the restoration or rehabilitation of facilities to approximately the same condition existing prior to the commencement of Federal awards is generally allowable less any costs related to normal wear and tear. |
| 200.463 | Recruiting costs                        | Part 200.463 should be reviewed to determine allowability of recruiting costs.  |
| 200.464 | Relocation Costs of Employees           | Part 200.464 should be reviewed to determine allowability of relocation costs.  |
| 200.465 | Rental costs of buildings and equipment | Part 200.465 should be reviewed to determine lease has been entered into which results in allowable costs being incurred.   |
| 200.466 | Scholarships and Student Aid Costs      | Part 200.466 should be reviewed to determine allowability of scholarships and student aid provided.   |
| 200.467 | Selling and marketing                   | Unallowable unless under Part 200.421 or with prior approval of the Federal awarding agency for necessary performance of the award.   |
| 200.468 | Specialized Service Facilities          | Costs of Special Service Facilities are allowable. Review Part 200.468 to ensure the methodology used to charge the costs for the Specialized Service Facilities is in accordance with regulations.   |
| 200.469 | Student Activity Costs                  | Costs incurred for intramural activities, student publications, student clubs and other student activities are unallowable unless specifically provided for in the Federal award.   |
| 200.470 | Taxes                                   | Part 200.470 should be reviewed for allowability of taxes.  |
| 200.471 | Termination costs                       | If a Federal award is terminated, review applicable cost principles for Termination to determine allowability.  |
| 200.472 | Training costs                          | Training costs provided for employee development is generally allowable if all other criteria for allowability are met.   |
| 200.473 | Transportation Costs                    | Cost is generally allowable if it meets the other criteria of allowability.   |
| 200.474 | Travel costs                            | Part 200.474 should be reviewed for allowability of travel costs.   |
| 200.475 | Trustees                                | Travel and subsistence costs of trustees/directors are allowable for IHEs and nonprofit organizations.  |

**For Profit companies:**

**Federal Acquisition Register (FAR) Subpart 31.2 - Contracts with Commercial Organizations.**

**31.201-2 Determining allowability.**

A cost is allowable only when the cost complies with all of the following requirements:

- (1) Reasonableness.
- (2) Allocability.
- (3) Standards promulgated by the CAS Board, if applicable, otherwise, generally accepted accounting principles and practices appropriate to the circumstances.
- (4) Terms of the contract.
- (5) Any limitations set forth in this subpart.

**31.204 Application of principles and procedures.**

(a) Costs are allowable to the extent they are reasonable, allocable, and determined to be allowable under FAR subparts 31.201, 31.202, 31.203, and 31.205. These criteria apply to all of the selected items that follow, even if particular guidance is provided for certain items for emphasis or clarity. If an item is not listed below, it should **NOT** be presumed to be allowable.

**Unallowable Costs Per FAR Part 31.205**

| Regulations | Category                                     | Allowable/Unallowable  |
|-------------|--|--|
| 31.205-1    | Public Relations & Advertising Costs         | Advertising expenses are generally disallowed, except for acquiring scarce items for contract performance or disposal of scrap or surplus materials required for contract performance.   |
| 31.205-2    | Bad Debts                                    | Bad debts, including any directly associated costs, such as collection, legal or interest are not allowed.   |
| 31.205-3    | Compensation for Personal Services           | If the payrate of employees are specified in the PLC (Project Labor Codes) and company exceeds the payrate without the approval of the customer, the excess compensation will be disallowed. Besides, if the employee is working in another unrelated project, the pay for the hours attributed to that project will be disallowed, especially in T&M contracts and Cost Plus contracts. |
| 31.205-4    | Contributions or Donations                   | Contributions or donations, including cash, property and services, regardless of recipient, are unallowable.   |
| 31.205-5    | Amortization of Goodwill                     | Any cost for amortization, write of or write down of goodwill are unallowable.   |
| 31.205-6    | Lodging Expenses in Excess of Per Diem Rates | Lodging and meals expenses in excess of the per diem rates are unallowable, unless special circumstances arise and prior approval is obtained.   |
| 31.205-7    | Cost of Gifts to Employees or Customers      | Cost of gifts are unallowable, except performance award or made in recognition of achievements which has benefitted the customer.  |

|           |                                     |   |
|-----------|-------------------------------------|---|
| 31.205-8  | Costs of Entertainment              | Costs of amusement, social activities, sports, gratuities, memberships in social, dining or country clubs are unallowable.  |
| 31.205-9  | Interest & Other Financial Costs    | Interest on borrowings, bond discounts, legal and professional fees paid in connection with preparing prospectus and issuing stock rights are unallowable.  |
| 31.205-10 | Fines & Penalties                   | Cost of fines and penalties resulting from violations of, or failure of the contractor to comply with Federal, State, local or foreign laws and regulations are unallowable except when incurred as a result of compliance with specific terms and conditions of the contract or there are written approval from the Contracting Officer. |
| 31.205-11 | Lobbying & Political Activity Costs | All lobbying and political activity costs are unallowable except for expenses related to the performance of a contract through hearing testimony, statements or letter to the Congress or a state legislature in response to a document request.  |
| 31.205-12 | Losses on Other Contracts           | An excess of costs over income under any other contract is unallowable.   |
| 31.205-13 | First Class Air Travel              | The airfare should be standard and any airfare that exceeds the standard airfare is unallowable, unless approved in special circumstances.  |
| 31.205-14 | Beer & Wine                         | Costs of alcoholic beverages are unallowable.   |

**Step 1 - Entity Name**

| Name of the Grantee<br>(A) |
|----------------------------|
| ABC Not For Profit         |



**ABC Not For Profit**

**Step 3 - Five Highest Paid**

Purpose: To report the salary and fringe benefits for the five highest paid employees/officers/owners.

Supporting Documentation

Payroll Data (e.g., Payroll Register, Payroll Subsidiary Ledgers).

| <b>Position / Title<br/>(A)</b> | <b>Base Salary<br/>(B)</b> | <b>Bonus<br/>(C)</b> | <b>Retirement<br/>(D)</b> | <b>Health Insurance<br/>(E)</b> | <b>Life Insurance<br/>(E)</b> | <b>Vacation &amp; Holiday<br/>(F)</b> | <b>Sick &amp; Compensatory<br/>(G)</b> | <b>Automobile Personal Use<br/>(H)</b> | <b>Other*<br/>(I)</b> | <b>Total Compensation<br/>(J)</b> |
|---------------------------------|----------------------------|----------------------|---------------------------|---------------------------------|-------------------------------|---------------------------------------|--|--|-----------------------|-----------------------------------|
| Executive Director              | \$ 150,000                 | \$ 5,000             | \$ 10,000                 | \$ 10,000                       | \$ 500                        | \$ 5,000                              | \$ 250                                 | \$ 6,000                               | \$ -                  | \$ 186,750                        |
| Controller                      | 80,000                     | 4,000                | 9,000                     | 10,000                          | 500                           | 5,000                                 | 250                                    | -                                      | 2,000                 | 110,750                           |
| Fundraiser Coordinator          | 75,000                     | 4,000                | 9,000                     | 7,500                           | 360                           | 3,000                                 | 100                                    | -                                      | -                     | 98,960                            |
| Maintenance Director            | 65,000                     | 2,500                | 7,500                     | 6,000                           | 250                           | 2,500                                 | -                                      | -                                      | -                     | 83,750                            |
| Personnel Director              | 60,000                     | 1,000                | 5,000                     | 5,000                           | 250                           | 1,000                                 | 500                                    | -                                      | -                     | 72,750                            |
| <b>TOTAL</b>                    | <b>\$ 430,000</b>          | <b>\$ 16,500</b>     | <b>\$ 40,500</b>          | <b>\$ 38,500</b>                | <b>\$ 1,860</b>               | <b>\$ 16,500</b>                      | <b>\$ 1,100</b>                        | <b>\$ 6,000</b>                        | <b>\$ 2,000</b>       | <b>\$ 552,960</b>                 |

**\*Details of Other compensation:**

Controller - \$2,000 additional compensation for obtaining CPA certification

## Step 4 - Fringe Rate

Purpose: To calculate a fringe rate.

### Supporting Documentation

Payroll Records and other Financial Data (e.g., audited financial statements, review, compilation, trial balance, general ledger, Form 990).

**Does your organization record vacation and other compensated absences when paid to employees (Cash) or do you accrue for those costs as incurred (Accrual)?**  
**Select either Cash or Accrual in the box on the right.**

Select One

(A)

Complete the above question prior to entering data in a column below.

| Fringe Benefits Calculation            | Cash Basis<br>(D) | Accrual Basis<br>(E) |
|--|-------------------|----------------------|
| <b>Compensated Absences<br/>(B)</b>    |                   |                      |
| Vacation Earned                        |                   | 50,384               |
| Sick Leave                             |                   | 25,269               |
| Holidays                               |                   | -                    |
| Compensatory Time                      |                   | -                    |
| Military Leave                         |                   |                      |
| Family Leave                           |                   |                      |
| Jury Duty                              |                   |                      |
| Administrative Leave                   |                   | 1,500                |
|  |                   | 50,384               |
| Subtotal - Compensated Absences        |                   | 127,537              |
| <b>Salary Related Expenses<br/>(C)</b> |                   |                      |
| FICA                                   | 100,245           | 100,245              |
| State Unemployment Insurance           | 17,040            | 17,040               |
| Federal Unemployment Insurance         | 2,500             | 2,500                |
| Worker's Compensation Insurance        | 13,140            | 13,140               |
| Health Insurance                       | 168,200           | 168,200              |
| Life Insurance                         | 10,000            | 10,000               |
| Deferred Compensation                  | -                 | -                    |
| Pension                                | 105,120           | 105,120              |
|  |                   |                      |
| Subtotal - Salary Related Expenses     | 416,245           | 416,245              |
| Total Employee Fringe Benefits         | \$ 416,245        | \$ 543,782           |
| <b>Fringe Rate Allocation Base</b>     |                   |                      |
| Total Allocation Base                  | 1,672,000         | 1,672,000            |
| <b>Employee Fringe Benefit Rate</b>    |                   |                      |
| Fringe Benefits                        | 416,245           | 543,782              |
| Allocation Base                        | 1,672,000         | 1,672,000            |
| Fringe Rate                            | 24.90%            | 32.52%               |

ABC Not For Profit

Step 5 - Cost Pool

Purpose: To record amounts in each account/budget category, reconcile expenses to financial records and calculate MTDC. For further details, see Instructions tab.

If you selected the Accrual Fringe Method in Step 4, the box below Cash Fringe Method will be blacked out. Scroll down on the page to find the Accrual Fringe Method for determining your cost pool.

Supporting Documentation

Payroll Records and other Financial Data (e.g., audited financial statements, review, compilation, trial balance, general ledger, Form 990).

| Simplified - Cash Fringe Method                         |                 |                     |                       |                                |                                   |                               |                             |                               |                             |                                   | L                     |  |
|---|-----------------|---------------------|-----------------------|--------------------------------|-----------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|-----------------------------------|-----------------------|--|
| Account/Budget Category (A)                             | Fringe Rate (B) | Total Costs (C)     | Unallowable Costs (D) | Total Indirect Costs (F&A) (E) | Indirect Administration Costs (F) | Indirect Facilities Costs (G) | Total Direct Costs (H)      | Federal Program Costs (I)     | State Program Costs (J)     | All Other Programs / Activity (K) | Fundraising Costs (L) |  |
| <b>Personnel Costs</b>                                  |                 |                     |                       |                                |                                   |                               |                             |                               |                             |                                   |                       |  |
| Salaries  |                 | \$ 1,672,000        | \$ 5,000              | \$ 651,000                     | \$ 586,000                        | \$ 65,000                     | \$ 1,160,000                | \$ 573,750                    | \$ 386,250                  | \$ 105,000                        | \$ 95,000             |  |
| Fringe Benefits   | 24.90%          | 416,245             | 1,245                 | 162,067                        | 145,885                           | 16,182                        | 288,782                     | 142,835                       | 96,157                      | 26,140                            | 23,650                |  |
| Total Personnel Costs                                   |                 | 2,088,245           | 6,245                 | 813,067                        | 731,885                           | 81,182                        | 1,448,782                   | 716,585                       | 482,407                     | 131,140                           | 118,650               |  |
| <b>Non-Personnel Costs</b>                              |                 |                     |                       |                                |                                   |                               |                             |                               |                             |                                   |                       |  |
| Consultant Services                                     |                 | 26,000              |                       | 14,000                         | 14,000                            |                               | 12,000                      | 10,300                        | 1,000                       | 700                               | -                     |  |
| x   |                 | 694,800             |                       | -                              | -                                 |                               | 694,800                     | 575,000                       | 100,000                     | 19,800                            | -                     |  |
| x   |                 | 539,000             |                       | -                              | -                                 |                               | 539,000                     | 437,000                       | 75,000                      | 27,000                            | -                     |  |
| x   |                 | 668,650             |                       | -                              | -                                 |                               | 668,650                     | 250,000                       | 329,000                     | 89,650                            | -                     |  |
| x   |                 | 806,750             |                       | -                              | -                                 |                               | 806,750                     | 791,200                       | 15,550                      | -                                 | -                     |  |
| x   |                 | 204,400             |                       | -                              | -                                 |                               | 204,400                     | 175,000                       | 29,400                      | -                                 | -                     |  |
| x   |                 | 18,590              |                       | -                              | -                                 |                               | 18,590                      | -                             | 17,345                      | 1,245                             | -                     |  |
| x   |                 | -                   |                       | -                              | -                                 |                               | -                           | -                             | -                           | -                                 | -                     |  |
| x   |                 | -                   |                       | -                              | -                                 |                               | -                           | -                             | -                           | -                                 | -                     |  |
| x   |                 | -                   |                       | -                              | -                                 |                               | -                           | -                             | -                           | -                                 | -                     |  |
| Staff Travel  |                 | 94,500              |                       | 20,000                         | 20,000                            |                               | 74,500                      | 67,300                        | 6,700                       | -                                 | 500                   |  |
| Bad Debts   |                 | 10,000              | 10,000                | -                              | -                                 |                               | -                           | -                             | -                           | -                                 | -                     |  |
| Occupancy   |                 | 170,000             |                       | 170,000                        | -                                 | 170,000                       | -                           | -                             | -                           | -                                 | -                     |  |
| Consumable Supplies                                     |                 | 287,535             |                       | 11,000                         | -                                 | 11,000                        | 276,535                     | 132,000                       | 17,000                      | 127,500                           | 35                    |  |
| Sub awards  |                 | 232,800             |                       | -                              | -                                 | -                             | 232,800                     | 157,000                       | 57,800                      | 18,000                            | -                     |  |
| Purchase/Lease of Equipment/Capital Assets              |                 | 158,600             |                       | 59,900                         | -                                 | 59,900                        | 98,700                      | 62,000                        | 9,100                       | 27,600                            | -                     |  |
| Telephone   |                 | 55,000              |                       | 55,000                         | -                                 | 55,000                        | -                           | -                             | -                           | -                                 | -                     |  |
| Entertainment   |                 | 1,800               | 1,800                 | -                              | -                                 | -                             | -                           | -                             | -                           | -                                 | -                     |  |
| Printing and Reproduction                               |                 | 76,450              |                       | 11,000                         | 11,000                            | -                             | 65,450                      | 32,100                        | 1,850                       | 31,500                            | -                     |  |
| Insurance and Bonding                                   |                 | 42,000              |                       | 42,000                         | 32,000                            | 10,000                        | -                           | -                             | -                           | -                                 | -                     |  |
| Postage and Delivery                                    |                 | 33,200              |                       | 5,100                          | 5,100                             | -                             | 28,100                      | 24,500                        | 2,350                       | 50                                | 1,200                 |  |
| Depreciation  |                 | 8,800               |                       | 8,800                          | -                                 | 8,800                         | -                           | -                             | -                           | -                                 | -                     |  |
| Emergency Assistance                                    |                 | 54,000              |                       | -                              | -                                 | -                             | 54,000                      | 54,000                        | -                           | -                                 | -                     |  |
| Training Materials                                      |                 | 151,500             |                       | -                              | -                                 | -                             | 151,500                     | 76,300                        | 5,500                       | 69,700                            | -                     |  |
| Participant Support Costs                               |                 | 184,000             |                       | -                              | -                                 | -                             | 184,000                     | 184,000                       | -                           | -                                 | -                     |  |
| Total Non-Personnel Costs                               |                 | 4,518,375           | 11,800                | 396,800                        | 82,100                            | 314,700                       | 4,109,775                   | 3,027,700                     | 667,595                     | 412,745                           | 1,735                 |  |
| <b>TOTAL COSTS</b>                                      |                 | <b>\$ 6,606,620</b> | <b>\$ 18,045</b>      | <b>\$ 1,209,867</b>            | <b>\$ 813,985</b>                 | <b>\$ 395,882</b>             | <b>5,558,557</b>            | <b>3,744,285</b>              | <b>1,150,002</b>            | <b>543,885</b>                    | <b>120,385</b>        |  |
| <b>Reconciliation to financial statements</b>           |                 |                     |                       |                                |                                   |                               |                             |                               |                             |                                   |                       |  |
| Total expenses or expenditures per financial statements |                 | \$ 6,606,620        |                       |                                |                                   |                               |                             |                               |                             |                                   |                       |  |
| Total expenses reported above                           |                 | 6,606,620           |                       |                                |                                   |                               |                             |                               |                             |                                   |                       |  |
| Difference  |                 | \$ -                |                       |                                |                                   |                               |                             |                               |                             |                                   |                       |  |
| <b>MTDC Allocation Base: Direct Cost Exclusions (N)</b> |                 |                     |                       |                                |                                   |                               | <b>Total Exclusions (O)</b> | <b>Federal Exclusions (P)</b> | <b>State Exclusions (Q)</b> | <b>Other Exclusions (R)</b>       |                       |  |
| Sub awards in excess of \$25,000                        |                 |                     |                       |                                |                                   |                               | (37,000)                    | (58,000)                      | 21,000                      | -                                 |                       |  |
| Purchase/Lease of Equipment/Capital Assets              |                 |                     |                       |                                |                                   |                               | 77,200                      | 62,000                        | 5,200                       | 10,000                            |                       |  |
| Patient Care  |                 |                     |                       |                                |                                   |                               | -                           | -                             | -                           | -                                 |                       |  |
| Rental Costs  |                 |                     |                       |                                |                                   |                               | -                           | -                             | -                           | -                                 |                       |  |
| Tuition Remission                                       |                 |                     |                       |                                |                                   |                               | -                           | -                             | -                           | -                                 |                       |  |
| Scholarships & Fellowships                              |                 |                     |                       |                                |                                   |                               | -                           | -                             | -                           | -                                 |                       |  |
| Emergency Assistance                                    |                 |                     |                       |                                |                                   |                               | (54,000)                    | (54,000)                      | -                           | -                                 |                       |  |
| Participant Support Costs                               |                 |                     |                       |                                |                                   |                               | (184,000)                   | (184,000)                     | -                           | -                                 |                       |  |
| Other(List)   |                 |                     |                       |                                |                                   |                               | -                           | -                             | -                           | -                                 |                       |  |
| Total Direct Exclusions                                 |                 |                     |                       |                                |                                   |                               | (197,800)                   | (234,000)                     | 26,200                      | 10,000                            |                       |  |
| Total - MTDC Allocation Base                            |                 |                     |                       |                                |                                   |                               | \$ 5,360,757                | \$ 3,510,285                  | \$ 1,176,202                | \$ 553,885                        |                       |  |

ABC Not For Profit

Step 5 - Cost Pool

Purpose: To record amounts in each account/budget category, reconcile expenses to financial records and calculate MTDC. For further details, see Instructions tab.

If you selected the Accrual Fringe Method in Step 4, the box below Cash Fringe Method will be blacked out. Scroll down on the page to find the Accrual Fringe Method for determining your cost pool.

Supporting Documentation

Payroll Records and other Financial Data (e.g., audited financial statements, review, compilation, trial balance, general ledger, Form 990).

| Simplified - Accrual Fringe Method                      |                    |                    |                          |                                      |  |                                     |                             |                                 |                               |   |                          |
|---|--------------------|--------------------|--------------------------|--------------------------------------|--|-------------------------------------|-----------------------------|---------------------------------|-------------------------------|---|--------------------------|
| Account/Budget Category<br>(A)                          | Fringe Rate<br>(B) | Total Costs<br>(C) | Unallowable Costs<br>(D) | Total Indirect (F&A)<br>Costs<br>(E) | Indirect<br>Administration<br>Costs<br>(F) | Indirect Facilities<br>Costs<br>(G) | Total Direct Costs<br>(H)   | Federal Program<br>Costs<br>(I) | State Program<br>Costs<br>(J) | All Other<br>Programs / Activity<br>(K) | Fundraising Costs<br>(L) |
| <b>Personnel Costs</b>                                  |                    |                    |                          |                                      |  |                                     |                             |                                 |                               |   |                          |
| Salaries  |                    | \$ 1,672,000       | \$ 5,000                 | \$ 651,000                           | \$ 586,000                                 | \$ 65,000                           | \$ 1,160,000                | \$ 573,750                      | \$ 386,250                    | \$ 105,000                              | \$ 95,000                |
| Fringe Benefits   | 32.52%             | 543,782            | 1,626                    | 211,724                              | 190,584                                    | 21,140                              | -                           | -                               | -                             | -                                       | -                        |
| Total Personnel Costs                                   |                    | 2,215,782          | 6,626                    | 862,724                              | 776,584                                    | 86,140                              | 1,160,000                   | 573,750                         | 386,250                       | 105,000                                 | 95,000                   |
| <b>Non-Personnel Costs</b>                              |                    |                    |                          |                                      |  |                                     |                             |                                 |                               |   |                          |
| Consultant Services                                     |                    | 26,000             |                          | 14,000                               | 14,000                                     |                                     | 12,000                      | 10,300                          | 1,000                         | 700                                     | -                        |
| x   |                    | 694,800            |                          | -                                    | -  |                                     | 694,800                     | 575,000                         | 100,000                       | 19,800                                  | -                        |
| x   |                    | 539,000            |                          | -                                    | -  |                                     | 539,000                     | 437,000                         | 75,000                        | 27,000                                  | -                        |
| x   |                    | 668,650            |                          | -                                    | -  |                                     | 668,650                     | 250,000                         | 329,000                       | 89,650                                  | -                        |
| x   |                    | 806,750            |                          | -                                    | -  |                                     | 806,750                     | 791,200                         | 15,550                        | -                                       | -                        |
| x   |                    | 204,400            |                          | -                                    | -  |                                     | 204,400                     | 175,000                         | 29,400                        | -                                       | -                        |
| x   |                    | 18,590             |                          | -                                    | -  |                                     | 18,590                      |                                 | 17,345                        | 1,245                                   | -                        |
| x   |                    | -                  |                          | -                                    | -  |                                     | -                           |                                 |                               |   | -                        |
| x   |                    | -                  |                          | -                                    | -  |                                     | -                           |                                 |                               |   | -                        |
| x   |                    | -                  |                          | -                                    | -  |                                     | -                           |                                 |                               |   | -                        |
| Staff Travel  |                    | 94,500             |                          | 20,000                               | 20,000                                     |                                     | 74,500                      | 67,300                          | 6,700                         | -                                       | 500                      |
| Bad Debts   |                    | 10,000             | 10,000                   | -                                    | -  |                                     | -                           | -                               | -                             | -                                       | -                        |
| Occupancy   |                    | 170,000            |                          | 170,000                              |  | 170,000                             | -                           | -                               | -                             | -                                       | -                        |
| Consumable Supplies                                     |                    | 287,535            |                          | 11,000                               |  | 11,000                              | 276,535                     | 132,000                         | 17,000                        | 127,500                                 | 35                       |
| Sub awards  |                    | 232,800            |                          | -                                    | -  |                                     | 232,800                     | 157,000                         | 57,800                        | 18,000                                  | -                        |
| Purchase/Lease of Equipment/Capital Assets              |                    | 158,600            |                          | 59,900                               |  | 59,900                              | 98,700                      | 62,000                          | 9,100                         | 27,600                                  | -                        |
| Telephone   |                    | 55,000             |                          | 55,000                               |  | 55,000                              | -                           | -                               | -                             | -                                       | -                        |
| Entertainment   |                    | 1,800              | 1,800                    | -                                    | -  |                                     | -                           | -                               | -                             | -                                       | -                        |
| Printing and Reproduction                               |                    | 76,450             |                          | 11,000                               | 11,000                                     |                                     | 65,450                      | 32,100                          | 1,850                         | 31,500                                  | -                        |
| Insurance and Bonding                                   |                    | 42,000             |                          | 42,000                               | 32,000                                     | 10,000                              | -                           | -                               | -                             | -                                       | -                        |
| Postage and Delivery                                    |                    | 33,200             |                          | 5,100                                | 5,100                                      |                                     | 28,100                      | 24,500                          | 2,350                         | 50                                      | 1,200                    |
| Depreciation  |                    | 8,800              |                          | 8,800                                |  | 8,800                               | -                           | -                               | -                             | -                                       | -                        |
| Emergency Assistance                                    |                    | 54,000             |                          | -                                    | -  |                                     | 54,000                      | 54,000                          | -                             | -                                       | -                        |
| Training Materials                                      |                    | 151,500            |                          | -                                    | -  |                                     | 151,500                     | 76,300                          | 5,500                         | 69,700                                  | -                        |
| Participant Support Costs                               |                    | 184,000            |                          | -                                    | -  |                                     | 184,000                     | 184,000                         | -                             | -                                       | -                        |
| Total Non-Personnel Costs                               |                    | 4,518,375          | 11,800                   | 396,800                              | 82,100                                     | 314,700                             | 4,109,775                   | 3,027,700                       | 667,595                       | 412,745                                 | 1,735                    |
| TOTAL COSTS   |                    | \$ 6,734,157       | \$ 18,426                | \$ 1,259,524                         | \$ 858,684                                 | \$ 400,840                          | \$ 5,269,775                | \$ 3,601,450                    | \$ 1,053,845                  | \$ 517,745                              | \$ 96,735                |
| <b>Reconciliation to financial statements</b>           |                    | <b>Totals (M)</b>  |                          |                                      |  |                                     |                             |                                 |                               |   |                          |
| Total expenses or expenditures per financial statements |                    | \$ 6,734,157       |                          |                                      |  |                                     |                             |                                 |                               |   |                          |
| Total expenses reported above                           |                    | 6,734,157          |                          |                                      |  |                                     |                             |                                 |                               |   |                          |
| Difference  |                    | \$ -               |                          |                                      |  |                                     |                             |                                 |                               |   |                          |
| <b>MTDC Allocation Base: Direct Cost Exclusions (N)</b> |                    |                    |                          |                                      |  |                                     | <b>Total Exclusions (O)</b> | <b>Federal Exclusions (P)</b>   | <b>State Exclusions (Q)</b>   | <b>Other Exclusions (R)</b>             |                          |
| Sub awards in excess of \$25,000                        |                    |                    |                          |                                      |  |                                     | (37,000)                    | (58,000)                        | 21,000                        | -                                       |                          |
| Purchase/Lease of Equipment/Capital Assets              |                    |                    |                          |                                      |  |                                     | 77,200                      | 62,000                          | 5,200                         | 10,000                                  |                          |
| Patient Care  |                    |                    |                          |                                      |  |                                     | -                           | -                               | -                             | -                                       |                          |
| Rental Costs  |                    |                    |                          |                                      |  |                                     | -                           | -                               | -                             | -                                       |                          |
| Tuition Remission                                       |                    |                    |                          |                                      |  |                                     | -                           | -                               | -                             | -                                       |                          |
| Scholarships & Fellowships                              |                    |                    |                          |                                      |  |                                     | -                           | -                               | -                             | -                                       |                          |
| Emergency Assistance                                    |                    |                    |                          |                                      |  |                                     | (54,000)                    | (54,000)                        | -                             | -                                       |                          |
| Participant Support Costs                               |                    |                    |                          |                                      |  |                                     | (184,000)                   | (184,000)                       | -                             | -                                       |                          |
| Other(List)   |                    |                    |                          |                                      |  |                                     | -                           | -                               | -                             | -                                       |                          |
| Total Direct Exclusions                                 |                    |                    |                          |                                      |  |                                     | (197,800)                   | (234,000)                       | 26,200                        | 10,000                                  |                          |
| Total - MTDC Allocation Base                            |                    |                    |                          |                                      |  |                                     | \$ 5,071,975                | \$ 3,367,450                    | \$ 1,080,045                  | \$ 527,745                              |                          |

**ABC Not For Profit**

**Step 6 - Indirect Cost Rate (ICR) Calculation**

Purpose: To calculate your indirect cost rate. Please choose the rate best reflecting your organization's indirect costs and document that rate in CARS. For further details, see the Instructions tab.

Supporting Documentation

None - all information is either pulled forward from other worksheets or calculated.

| Rate Calculation                            |                |            |              |
|---|----------------|------------|--------------|
|   | Administration | Facilities | Total        |
| Indirect Costs                              | \$ 813,985     | \$ 395,882 | \$ 1,209,867 |
| Method A - Total Direct Salaries & Benefits | 1,448,782      | 1,448,782  | 1,448,782    |
| Indirect Rate                               | 56.18%         | 27.33%     | 83.51%       |
| Indirect Costs                              | \$ 813,985     | \$ 395,882 | \$ 1,209,867 |
| Method B - MTDCs                            | 5,360,757      | 5,360,757  | 5,360,757    |
| Indirect Rate                               | 15.18%         | 7.38%      | 22.57%       |
| <b>Selected Indirect Cost Rate</b>          |                |            |              |