

Questions and Answers Regarding
Form Request for Competitive Proposal: Foreign Tax Consultant

1. Though XXXX acknowledges that certain provisions of the agreement are not subject to negotiation, however, there are certain terms of business of XXXX, which XXXX would require compliance with because of local laws, business policies and industry practices.

ISBI acknowledges that certain terms pertaining to compliance may need to be present in any agreement with a retained consultant due to local laws, business policies and industry practices. The certifications and representations set forth in Exhibit B of the RFP are also required, subject to limited negotiations.

2. [In regards to Question #19] this information cannot be divulged on account of client confidentiality.

The names of the clients may remain confidential; however, please disclose the asset size, date of hire/termination and reason for hire/termination for any gained or lost clients.

3. [In regards to Exhibit A] XXXX has assumed that being a services provider based outside Illinois, USA, it is not required to bind itself under the laws of Illinois. To comply with the objective of Exhibit A, item 1 XXXX could declare that XXXX or any of its directors or employee has not made any political contribution to a Board Member or Board Member's Campaign Committee.

For bidding purposes, this certification will suffice; however, any consultant retained by ISBI will be subject to the laws of Illinois.

4. [In regards to Exhibit B] XXXX has assumed that being a services provider based outside Illinois, USA, it is not required to bind itself under the laws of Illinois. The compliances required under this Exhibit relate to the laws of USA to which XXXX is not subject to.

Any consultant retained by ISBI will be subject to the laws of Illinois.