

**Illinois Department of Commerce and Economic Opportunity**  
**Small Business Office Report for September**

	<b>September</b>	<b>CY06</b>	<b>FY07</b>	<b>HISTORICAL TO DATE</b>	<b>TOTALS 03-TO DATE</b>
<b>Total SBDC Network Customers Served</b>	5,791	31,753	13,483	585,801	152,776
<b>SBDC Customers Served (all activities)</b>					
SBDC Clients Counseled: (One time)	962	4,809	2,001	170,095	25,277
SBDC Counseling Hours: (One time)	1,673	9,308	3,737	208,104	54,713
SBDC Clients Counseled: (Continuous)	373	3,677	1,168	91,057	19,776
SBDC Counseling Hours: (Continuous)	2,057	40,909	7,846	701,455	219,113
Total SBDC Clients Counseled:	1,335	8,486	3,169	261,152	45,053
Total SBDC Counseling Hours:	3,730	50,217	11,583	909,559	273,826
Average Hours Per Case:	2.79	5.92	3.66	3.48	24
SBDC Training Attendees:	3,685	17,943	8,052	271,934	83,972
Minority Clients Counseled: (all sessions)	342	2,174	809	39,370	11,352
Minority Training Attendees:	165	2,574	660	47,000	13,694
Women Clients Counseled: (all sessions)	462	3,081	1,137	72,381	16,643
Women Training Attendees:	598	5,504	1,518	106,918	30,032
<b>Procurement Technical Assistance Centers:</b>					
PTAC Clients Counseled	415	1,609	824	8,286	6,942
Initial PTAC Counseling Sessions	89	550	215	16,947	2,418
All PTAC Counseling Sessions	773	5,449	2,200	29,981	22,112
Total PTAC Counseling Hours:	1,275	6,781	2,932	40,998	31,138
Average Hours Per Case:	2	4	4		18
Total PTAC Clients Trained:	267	3,165	1,223	27,482	14,391
Minority Businesses Counseled: (all sessic	276	1,866	807	28,780	5,378
Women Businesses Counseled: (all sessic	277	1,609	708	32,018	7,823
<b>Economic Impact of Assistance Provided</b>					
SBDC Jobs Created:	266	2,459	818	58,198	11,568
SBDC Jobs Retained:	112	2,800	364	71,990	17,431
SBDC Total Loans Secured:	29	340	90	7,580	1,706
SBDC Loan Dollars Assisted: \$	\$9,664,703	\$74,195,902	\$26,047,496	\$1,274,604,350	\$317,614,258
SBDC Total Non Debt Financing:	31	468	91	2,572	1,928
SBDC Non Debt Financing: \$	\$3,425,334	\$39,005,773	\$13,559,084	\$232,981,199	\$155,270,998
SBDC New Business Starts:	20	329	69	9,099	1,479
SBDC Existing Business Expansions:	6	107	18	3,434	583
PTAC Jobs Created:	55	345	150	9,274	2,540
PTAC Jobs Retained:	200	1,638	951	28,211	6,932
PTAC Contracts Assisted:	194	1,708	544	40,330	9,202
PTAC Contract \$ Assisted:	\$135,873,234	\$411,805,474	\$276,834,964	\$4,567,861,069	\$1,828,497,969
ITC Sales Assisted: \$	\$190,718	\$85,703,144	\$2,490,718	\$796,715,322	\$393,786,996
NOC Sales Assisted: \$	\$0	\$38,449,131	\$0	\$229,684,300	\$128,384,131
<b>First Stop:</b>					
Start up Kits:	356	2,820	1,099	72,534	22,019
Regulatory / Assistance Information:	1,646	15,061	4,706	167,657	72,472
<b>Office of Regulatory Assistance</b>					
Draft Regulations Reviewed:	37	298	81	8,371	1,473
Draft Regulations Commented On:	5	77	23	1,063	351
<b>Environmental Assistance Program</b>					
Total Businesses Assisted:	153	1,231	287	112,812	5,657
Total Helpline Calls Received:	45	629	126	10,069	10,117

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**Breakdown of Funding Sources**

	September	CY06	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
<b>International Trade Center Clients Served</b>					
ITC Clients Counseled:(One Time)	50	258	126	2,913	1,284
ITC Clients Counseled: (Continuous)	32	308	124	4,569	1,679
Total ITC Clients Counseled:	82	566	250	8,253	2,963
Total ITC Counseling Hours:	294	4,258	1,128	38,012	26,121
Average Hours Per Case	4	8	5		35
ITC Clients Trained:	35	621	35	10,530	3,229
Minority Clients Counseled: (all sessions)	6	70	19	424	313
Women Clients Counseled: (all sessions)	6	80	28	509	365
ITC Jobs Created	0	135	16	595	350
ITC Jobs Retained	0	64	4	1,581	585
<b>Nafta Opportunity Trade Center Clients Served</b>					
NOC Clients Counseled:(One Time)	29	111	55	1,128	600
NOC Clients Counseled: (Continuous)	23	219	58	1,760	926
Total NOC Clients Counseled:	52	330	113	2,888	1,526
Total NOC Counseling Hours:	118	1,705	383	15,514	11,973
Average Hours Per Case	2	5	3		33
NOC Clients Trained:	0	258	48	4,539	3,325
Minority Clients Counseled: (all sessions)	4	30	7	111	84
Women Clients Counseled: (all sessions)	8	51	15	251	189
NOC Jobs Created	0	106	0	357	304
NOC Jobs Retained	0	70	0	1,394	938
<b>SBDC Day Care Center Clients Served:</b>					
Day Care Clients Counseled:(One time)	0	35	3	231	162
Day Care Clients Counseled: (Continuous)	0	2	1	156	85
Total Day Care Clients Counseled	0	37	4	387	247
Total Day Care Counseling Hours	0	153	19	1,147	694
Average Hours Per Case	0	0	5	3	8
Day Care Clients Trained	0	457	0	4,302	2,920
Minority Clients Counseled (all sessions)	0	27	4	220	142
Women Clients Counseled (all sessions)	0	9	2	336	202

