

Illinois Department of Commerce and Economic Opportunity
Small Business Office Report for October

	October	CY06	FY07	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	4,049	34,919	16,837	588,967	155,942
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	879	5,175	2,428	170,461	25,643
SBDC Counseling Hours: (One time)	1,493	9,956	4,514	208,752	55,361
SBDC Clients Counseled: (Continuous)	419	3,950	1,519	91,330	20,049
SBDC Counseling Hours: (Continuous)	2,329	44,079	10,891	704,625	222,283
Total SBDC Clients Counseled:	1,298	9,125	3,947	261,791	45,692
Total SBDC Counseling Hours:	3,822	54,035	15,405	913,377	277,644
Average Hours Per Case:	2.94	5.92	3.90	3.49	24
SBDC Training Attendees:	1,727	19,670	9,779	273,661	85,699
Minority Clients Counseled: (all sessions)	304	2,357	1,015	39,553	11,535
Minority Training Attendees:	209	2,783	869	47,209	13,903
Women Clients Counseled: (all sessions)	432	3,329	1,420	72,629	16,891
Women Training Attendees:	878	6,382	2,396	107,796	30,910
Procurement Technical Assistance Centers:					
PTAC Clients Counseled	292	1,677	941	8,354	7,010
Initial PTAC Counseling Sessions	27	577	242	16,974	2,445
All PTAC Counseling Sessions	530	5,977	2,729	30,509	22,640
Total PTAC Counseling Hours:	586	7,367	3,518	41,584	31,724
Average Hours Per Case:	2	4	4		18
Total PTAC Clients Trained:	705	3,870	1,928	28,187	15,096
Minority Businesses Counseled: (all sessic	53	2,052	993	28,966	5,564
Women Businesses Counseled: (all sessic	79	1,768	867	32,177	7,982
Economic Impact of Assistance Provided					
SBDC Jobs Created:	266	2,750	1,108	58,489	11,859
SBDC Jobs Retained:	384	3,205	769	72,395	17,836
SBDC Total Loans Secured:	28	381	129	7,621	1,747
SBDC Loan Dollars Assisted: \$	\$4,942,800	\$80,468,702	\$32,170,296	\$1,280,877,150	\$323,887,058
SBDC Total Non Debt Financing:	41	527	147	2,631	1,987
SBDC Non Debt Financing: \$	\$13,148,368	\$52,462,957	\$26,853,367	\$246,438,383	\$168,728,182
SBDC New Business Starts:	18	360	92	9,130	1,510
SBDC Existing Business Expansions:	16	126	35	3,453	602
PTAC Jobs Created:	25	370	145	9,299	2,565
PTAC Jobs Retained:	126	1,763	1,076	28,336	7,057
PTAC Contracts Assisted:	104	1,812	648	40,434	9,306
PTAC Contract \$ Assisted:	\$70,299,406	\$482,104,880	\$347,134,370	\$4,638,160,475	\$1,898,797,375
ITC Sales Assisted: \$	\$8,000,000	\$93,703,144	\$10,490,718	\$804,715,322	\$401,786,996
NOC Sales Assisted: \$	\$8,000,000	\$46,449,131	\$8,000,000	\$237,684,300	\$136,384,131
First Stop:					
Start up Kits:	326	3,146	1,425	72,860	22,345
Regulatory / Assistance Information:	1,639	16,700	6,345	169,296	74,111
Office of Regulatory Assistance					
Draft Regulations Reviewed:	34	332	115	8,405	1,507
Draft Regulations Commented On:	9	86	32	1,072	360
Environmental Assistance Program					
Total Businesses Assisted:	220	1,451	503	113,032	5,877
Total Helpline Calls Received:	74	703	196	10,143	10,191

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Breakdown of Funding Sources

	October	CY06	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served					
ITC Clients Counseled:(One Time)	38	257	127	2,912	1,283
ITC Clients Counseled: (Continuous)	36	323	147	4,584	1,694
Total ITC Clients Counseled:	74	580	274	8,267	2,977
Total ITC Counseling Hours:	346	4,604	1,474	38,358	26,467
Average Hours Per Case	5	8	5		36
ITC Clients Trained:	250	871	285	10,780	3,479
Minority Clients Counseled: (all sessions)	6	75	25	429	318
Women Clients Counseled: (all sessions)	6	82	30	511	367
ITC Jobs Created	5	140	21	600	355
ITC Jobs Retained	50	114	54	1,631	635
Nafta Opportunity Trade Center Clients Served					
NOC Clients Counseled:(One Time)	26	106	50	1,123	595
NOC Clients Counseled: (Continuous)	39	234	83	1,775	941
Total NOC Clients Counseled:	65	340	133	2,898	1,536
Total NOC Counseling Hours:	241	1,946	625	15,755	12,214
Average Hours Per Case	4	6	5		33
NOC Clients Trained:	40	298	88	4,579	3,365
Minority Clients Counseled: (all sessions)	3	31	8	112	85
Women Clients Counseled: (all sessions)	9	52	16	252	190
NOC Jobs Created	5	111	5	362	309
NOC Jobs Retained	50	120	50	1,444	988
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	0	35	3	231	162
Day Care Clients Counseled: (Continuous)	0	2	1	156	85
Total Day Care Clients Counseled	0	37	4	387	247
Total Day Care Counseling Hours	0	153	19	1,147	694
Average Hours Per Case	0	0	5	3	8
Day Care Clients Trained	0	457	0	4,302	2,920
Minority Clients Counseled (all sessions)	0	27	4	220	142
Women Clients Counseled (all sessions)	0	9	2	336	202

