

Illinois Department of Commerce and Economic Opportunity
Small Business Office Report for November

	November	CY06	FY07	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	2,849	36,703	18,785	590,751	157,726
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	830	5,527	2,830	170,813	25,995
SBDC Counseling Hours: (One time)	1,875	10,821	5,452	209,617	56,226
SBDC Clients Counseled: (Continuous)	362	4,187	1,794	91,567	20,286
SBDC Counseling Hours: (Continuous)	2,077	47,167	13,904	707,713	225,371
Total SBDC Clients Counseled:	1,192	9,714	4,624	262,380	46,281
Total SBDC Counseling Hours:	3,952	57,988	19,356	917,330	281,597
Average Hours Per Case:	3.32	5.97	4.19	3.50	
SBDC Training Attendees:	869	20,280	10,428	274,271	86,309
Minority Clients Counseled: (all sessions)	305	2,538	1,209	39,734	11,716
Minority Training Attendees:	157	2,943	1,029	47,369	14,063
Women Clients Counseled: (all sessions)	418	3,569	1,692	72,869	17,131
Women Training Attendees:	338	6,731	2,745	108,145	31,259
Procurement Technical Assistance Centers:					
PTAC Clients Counseled	294	1,768	1,069	8,445	7,101
Initial PTAC Counseling Sessions	29	606	271	17,003	2,474
All PTAC Counseling Sessions	545	6,493	3,253	31,025	23,156
Total PTAC Counseling Hours:	723	8,090	4,241	42,307	32,447
Average Hours Per Case:	2	5	4		18
Total PTAC Clients Trained:	465	4,335	2,393	28,652	15,561
Minority Businesses Counseled: (all sessic	53	2,263	1,204	29,177	5,775
Women Businesses Counseled: (all sessic	73	1,915	1,014	32,324	8,129
Economic Impact of Assistance Provided					
SBDC Jobs Created:	143	2,902	1,261	58,641	12,011
SBDC Jobs Retained:	149	3,360	924	72,550	17,991
SBDC Total Loans Secured:	34	426	174	7,666	1,792
SBDC Loan Dollars Assisted: \$	\$5,817,154	\$87,331,405	\$39,033,000	\$1,287,739,853	\$330,749,761
SBDC Total Non Debt Financing:	35	566	186	2,670	2,026
SBDC Non Debt Financing: \$	\$1,910,931	\$54,702,387	\$29,092,798	\$248,677,813	\$170,967,612
SBDC New Business Starts:	21	387	116	9,157	1,537
SBDC Existing Business Expansions:	14	141	50	3,468	617
PTAC Jobs Created:	11	381	156	9,310	2,576
PTAC Jobs Retained:	75	1,845	1,159	28,418	7,139
PTAC Contracts Assisted:	163	1,975	811	40,597	9,469
PTAC Contract \$ Assisted:	\$5,758,484	\$487,863,364	\$352,892,854	\$4,643,918,959	1,904,555,859
ITC Sales Assisted: \$	\$60,000	\$93,763,144	\$10,550,718	\$804,775,322	\$401,846,996
NOC Sales Assisted: \$	\$0	\$46,449,131	\$8,000,000	\$237,684,300	\$136,384,131
First Stop:					
Start up Kits:	308	3,454	1,733	73,168	22,653
Regulatory / Assistance Information:	1,247	17,947	7,592	170,543	75,358
Office of Regulatory Assistance					
Draft Regulations Reviewed:	28	360	143	8,433	1,535
Draft Regulations Commented On:	14	100	46	1,086	374
Environmental Assistance Program					
Total Businesses Assisted:	52	1,503	555	113,084	5,929
Total Helpline Calls Received:	45	748	241	10,188	10,236

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Breakdown of Funding Sources

	November	CY06	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served					
ITC Clients Counseled:(One Time)	90	294	181	2,949	1,320
ITC Clients Counseled: (Continuous)	32	342	162	4,603	1,713
Total ITC Clients Counseled:	122	636	343	8,323	3,033
Total ITC Counseling Hours:	496	5,101	1,971	38,855	26,964
Average Hours Per Case	4	8	6		36
ITC Clients Trained:	64	935	349	10,844	3,543
Minority Clients Counseled: (all sessions)	11	82	34	436	325
Women Clients Counseled: (all sessions)	11	90	39	519	375
ITC Jobs Created	0	140	21	600	355
ITC Jobs Retained	24	138	78	1,655	659
Nafta Opportunity Trade Center Clients Served					
NOC Clients Counseled:(One Time)	38	122	65	1,139	611
NOC Clients Counseled: (Continuous)	14	241	93	1,782	948
Total NOC Clients Counseled:	52	363	158	2,921	1,559
Total NOC Counseling Hours:	114	2,061	739	15,870	12,329
Average Hours Per Case	2	6	5		33
NOC Clients Trained:	0	298	88	4,579	3,365
Minority Clients Counseled: (all sessions)	2	32	9	113	86
Women Clients Counseled: (all sessions)	6	56	20	256	194
NOC Jobs Created	0	111	5	362	309
NOC Jobs Retained	0	120	50	1,444	988
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	1	36	4	232	163
Day Care Clients Counseled: (Continuous)	0	2	1	156	85
Total Day Care Clients Counseled	1	38	5	388	248
Total Day Care Counseling Hours	5	158	24	1,152	699
Average Hours Per Case	5	0	5	3	8
Day Care Clients Trained	0	457	0	4,302	2,920
Minority Clients Counseled (all sessions)	1	28	5	221	143
Women Clients Counseled (all sessions)	1	10	3	337	203

