

Illinois Department of Commerce and Economic Opportunity

IEN Report for May

	May	CY10	FY10	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	4,009	17,194	31,859	717,340	50,233
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,287	5,293	10,156	300,027	16,605
Total SBDC Counseling Hours:	11,386	28,673	56,077	1,166,735	93,589
Average Hours Per Case:	8.85	5.42	5.52	3.89	5.64
SBDC Training Attendees:	1,874	7,962	14,696	327,749	22,365
Minority Clients Counseled: (all sessions)	369	1,399	2,803	50,328	4,562
Minority Training Attendees:	704	1,760	3,330	58,654	4,528
Women Clients Counseled: (all sessions)	469	1,765	3,351	86,408	5,494
Women Training Attendees:	897	2,988	5,312	127,938	7,662
Procurement Technical Assistance Centers					
PTAC Clients Counseled	303	1,103	1,980	15,764	3,279
Initial PTAC Counseling Sessions	60	293	750	19,618	1,272
All PTAC Counseling Sessions	616	3,014	7,171	57,270	10,862
Total PTAC Counseling Hours:	705	4,309	9,703	78,032	14,817
Average Hours Per Case:	2.33	3.91	4.90	4.95	4.83
Total PTAC Clients Trained:	441	2,448	4,075	45,757	6,060
Minority Businesses Counseled: (all sessic	193	1,104	2,446	38,072	3,619
Women Businesses Counseled: (all sessic	156	912	2,322	41,675	3,522
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	243	927	2,458	72,719	4,296
SBDC Jobs Retained:	173	1,646	4,387	94,063	7,946
SBDC Total Loans Secured:	21	137	332	9,270	564
SBDC Loan Dollars Assisted: \$	\$3,237,107	\$22,291,153	\$59,101,995	\$1,684,458,381	\$191,499,480
SBDC Total Non Debt Financing:	51	284	664	5,227	1,133
SBDC Non Debt Financing: \$	\$11,519,600	\$32,297,803	\$54,217,114	\$449,211,218	\$87,185,166
SBDC New Business Starts:	16	121	286	10,429	482
SBDC Existing Business Expansions:	8	64	172	4,229	295
PTAC Jobs Created:	542	969	1,347	12,617	1,677
PTAC Jobs Retained:	824	2,090	4,700	41,025	6,703
PTAC Contracts Assisted:	189	1,003	2,219	52,132	3,455
PTAC Contract \$ Assisted:	\$13,415,542	\$386,526,893	\$1,221,902,314	\$8,834,422,954	\$2,381,009,807
ITC Sales Assisted: \$	\$0	\$123,447,020	\$159,772,697	\$1,465,473,404	\$354,835,940
NOC Sales Assisted: \$	\$0	\$1,905,960	\$12,305,960	\$433,130,860	\$70,281,960
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	683	3,819	8,406	204,937	13,999
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	36	150	297	9,732	483
Draft Regulations Commented On:	11	47	94	1,433	134
Environmental Assistance Program:					
Total Businesses Assisted:	93	823	1,326	124,965	2,424
Total Helpline Calls Received:	54	541	878	12,882	1,439

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Breakdown of Funding Sources

	May	CY10	FY10	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	65	317	615	10,721	1,039
Total ITC Counseling Hours:	237	1,432	3,770	59,587	7,122
Average Hours Per Case	3.65	4.52	6.13	5.56	6.85
ITC Clients Trained:	35	620	768	12,591	728
Minority Clients Counseled: (all sessions)	9	33	57	651	97
Women Clients Counseled: (all sessions)	7	53	96	859	154
ITC Jobs Created	0	13	40	1,253	130
ITC Jobs Retained	0	232	376	3,838	1,028
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	13	54	140	3,586	195
Total NOC Counseling Hours:	71	349	1,307	24,798	2,558
Average Hours Per Case	5.46	6.46	9.34	6.92	13.12
NOC Clients Trained:	14	50	71	5,119	274
Minority Clients Counseled: (all sessions)	1	5	8	145	10
Women Clients Counseled: (all sessions)	5	13	23	354	29
NOC Jobs Created	0	1	7	664	47
NOC Jobs Retained	0	0	74	2,387	310
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	44	29	64	564	81
Total Day Care Counseling Hours	65	70	147	1,778	242
Average Hours Per Case	1.48	2.41	2.30	3.15	2.99
Day Care Clients Trained	667	758	841	6,405	978
Minority Clients Counseled (all sessions)	23	567	32	316	593
Women Clients Counseled (all sessions)	37	666	57	488	715
Entrepreneurship Center Clients Served					
EC Clients Assisted	44	95	202	8,425	652
EC Clients # of Challenge Grants	4	14	53	829	112
EC Clients \$ Value of Challenge Grants	\$14,000	\$66,750	\$351,698	\$5,039,523	960,439
EC Clients Capital Leveraged	\$410,500	\$6,884,725	\$17,365,611	\$432,462,113	79,287,744
EC Clients Jobs Created	5	46	509	8,232	1,518
EC Clients Jobs Retained	6	307	440	13,402	4,159
DAR Client Served					
Total DAR Clients Counseled	23	85	101	104	104
Total DAR Counseling Hours	60	279	277	320	320
Average Hours Per Case	2.61	3.28	2.74	5.44	3.08
Total DAR Client Trained	206	516	650	650	650
Minority Clients Counseled	11	35	35	35	38
Women Clients Counseled	8	32	40	40	37
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0