

Illinois Department of Commerce and Economic Opportunity

IEN Report for May

	May	CY09	FY09	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	4,933	15,281	31,679	670,018	15,281
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,734	5,713	9,947	276,765	5,713
Total SBDC Counseling Hours:	11,908	32,070	61,277	1,009,868	32,070
Average Hours Per Case:	6.87	5.61	6.16	3.65	5.61
SBDC Training Attendees:	1,623	5,758	12,746	311,142	5,758
Minority Clients Counseled: (all sessions)	444	1,501	2,721	47,267	1,501
Minority Training Attendees:	285	964	2,908	55,090	964
Women Clients Counseled: (all sessions)	555	1,846	3,432	82,760	1,846
Women Training Attendees:	438	1,676	4,514	121,952	1,676
Procurement Technical Assistance Centers					
PTAC Clients Counseled	387	1,165	2,085	13,650	1,165
Initial PTAC Counseling Sessions	96	433	881	18,779	433
All PTAC Counseling Sessions	700	3,067	6,779	49,475	3,067
Total PTAC Counseling Hours:	935	4,228	9,378	67,443	4,228
Average Hours Per Case:	2.42	3.63	4.50	4.94	3.63
Total PTAC Clients Trained:	1,093	1,943	5,333	41,640	1,943
Minority Businesses Counseled: (all sessic	73	979	2,268	35,432	979
Women Businesses Counseled: (all sessic	126	994	2,433	39,147	994
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	163	1,106	3,485	69,529	1,106
SBDC Jobs Retained:	207	1,349	3,952	87,466	1,349
SBDC Total Loans Secured:	52	181	404	8,887	181
SBDC Loan Dollars Assisted: \$	\$16,127,800	\$42,673,325	\$83,251,035	\$1,535,632,226	\$42,673,325
SBDC Total Non Debt Financing:	92	306	680	4,400	306
SBDC Non Debt Financing: \$	\$5,011,197	\$20,177,255	\$42,344,039	\$382,203,307	\$20,177,255
SBDC New Business Starts:	23	116	304	10,063	116
SBDC Existing Business Expansions:	14	79	192	4,013	79
PTAC Jobs Created:	15	254	532	11,194	254
PTAC Jobs Retained:	160	1,718	3,692	36,040	1,718
PTAC Contracts Assisted:	340	1,002	1,771	49,679	1,002
PTAC Contract \$ Assisted:	\$5,645,431	\$1,047,862,420	\$1,612,479,762	\$7,501,275,567	\$1,047,862,420
ITC Sales Assisted: \$	\$0	\$149,495,293	\$164,725,882	\$1,260,132,757	\$149,495,293
NOC Sales Assisted: \$	\$0	\$29,246,000	\$29,520,000	\$392,094,900	\$29,246,000
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	698	4,803	8,866	195,741	4,803
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	25	148	338	9,397	2,488
Draft Regulations Commented On:	7	35	86	1,334	617
Environmental Assistance Program:					
Total Businesses Assisted:	162	1,077	1,468	123,619	1,077
Total Helpline Calls Received:	55	555	818	11,998	555

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Breakdown of Funding Sources

	May	CY09	FY09	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	167	409	568	10,091	409
Total ITC Counseling Hours:	1,395	2,935	5,881	55,400	2,935
Average Hours Per Case	8	7	10	5	7
ITC Clients Trained:	0	38	201	11,901	38
Minority Clients Counseled: (all sessions)	14	35	47	589	35
Women Clients Counseled: (all sessions)	23	53	70	758	53
ITC Jobs Created	0	43	62	1,166	43
ITC Jobs Retained	0	213	527	3,023	213
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	22	39	176	3,430	39
Total NOC Counseling Hours:	988	1,178	2,226	23,418	1,178
Average Hours Per Case	45	30	13	7	30
NOC Clients Trained:	89	89	148	4,934	89
Minority Clients Counseled: (all sessions)	0	0	8	135	0
Women Clients Counseled: (all sessions)	2	2	19	327	2
NOC Jobs Created	0	7	7	624	7
NOC Jobs Retained	0	0	0	2,077	0
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	14	25	53	508	25
Total Day Care Counseling Hours	44	80	161	1,616	80
Average Hours Per Case	3	0	3	3	0
Day Care Clients Trained	59	59	228	5,486	59
Minority Clients Counseled (all sessions)	7	12	25	289	12
Women Clients Counseled (all sessions)	12	22	44	436	22
Entrepreneurship Center Clients Served					
EC Clients Assisted	33	269	687	8,042	269
EC Clients # of Challenge Grants	16	47	81	764	47
EC Clients \$ Value of Challenge Grants	\$263,460	\$516,960	\$766,848	\$4,596,044	\$516,960
EC Clients Capital Leveraged	\$1,667,851	\$39,292,254	\$85,072,242	\$394,134,474	\$39,292,254
EC Clients Jobs Created	5	511	1,104	7,230	511
EC Clients Jobs Retained	23	806	2,070	10,072	806