

Illinois Department of Commerce and Economic Opportunity
IEN Report for May

	May	CY08	FY08	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	4,382	13,331	26,678	646,006	212,981
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	1,039	2,047	4,256	178,675	33,857
SBDC Counseling Hours: (One time)	1,859	3,803	8,405	229,654	76,263
SBDC Clients Counseled: (Continuous)	517	1,451	3,595	98,090	26,809
SBDC Counseling Hours: (Continuous)	3,004	10,383	32,935	780,214	297,872
Total SBDC Clients Counseled:	1,631	5,348	9,445	276,765	62,516
Total SBDC Counseling Hours:	10,916	30,549	57,708	1,009,868	390,498
Average Hours Per Case:	6.69	5.71	6.11	3.65	6.25
SBDC Training Attendees:	1,626	6,161	12,162	297,154	109,192
Minority Clients Counseled: (all sessions)	421	1,570	2,755	44,382	16,364
Minority Training Attendees:	361	1,456	2,460	51,877	18,571
Women Clients Counseled: (all sessions)	536	1,919	3,617	79,096	23,358
Women Training Attendees:	622	2,604	4,939	117,181	40,295
Procurement Technical Assistance Centers					
PTAC Clients Counseled	365	976	1,628	11,480	10,136
Initial PTAC Counseling Sessions	55	266	524	17,826	3,297
All PTAC Counseling Sessions	625	2,745	6,067	42,223	34,354
Total PTAC Counseling Hours:	991	3,807	8,347	57,441	47,581
Average Hours Per Case:	3	4	5.13	5.00	4.69
Total PTAC Clients Trained:	780	2,430	4,513	35,648	22,557
Minority Businesses Counseled: (all sessions)	245	1,155	2,388	33,002	9,600
Women Businesses Counseled: (all sessions)	191	910	2,184	36,584	12,389
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	442	1,257	3,942	64,923	18,293
SBDC Jobs Retained:	250	1,550	3,318	80,738	26,179
SBDC Total Loans Secured:	44	190	418	8,426	2,552
SBDC Loan Dollars Assisted: \$	\$6,901,805	\$29,004,858	\$60,538,994	\$1,419,415,691	\$462,425,599
SBDC Total Non Debt Financing:	93	280	529	3,623	2,979
SBDC Non Debt Financing: \$	\$8,038,515	\$19,169,198	\$46,630,070	\$321,588,068	\$243,877,867
SBDC New Business Starts:	21	118	283	9,696	2,076
SBDC Existing Business Expansions:	21	80	159	3,771	920
PTAC Jobs Created:	52	419	649	10,589	3,855
PTAC Jobs Retained:	187	758	2,800	32,224	10,945
PTAC Contracts Assisted:	3,735	4,549	5,669	47,684	16,556
PTAC Contract \$ Assisted:	\$157,448,554	\$505,623,147	\$879,475,158	\$5,852,921,185	\$3,113,558,085
ITC Sales Assisted: \$	\$15,500,000	\$73,620,740	\$141,571,340	\$1,011,726,875	\$608,798,549
NOC Sales Assisted: \$	\$0	\$0	\$20,504,000	\$329,648,900	\$228,348,731
First Stop:					
Start up Kits:	0	0	841	75,957	25,442
Regulatory / Assistance Information:	833	4,340	8,442	186,058	90,893
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	22	211	371	9,031	2,122
Draft Regulations Commented On:	12	45	101	1,242	525
Environmental Assistance Program:					
Total Businesses Assisted:	0	7,099	7,705	121,272	14,584
Total Helpline Calls Received:	0	270	874	10,980	3,898

**Illinois Department of Commerce and Economic Opportunity
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Breakdown of Funding Sources**

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International Trade Center Clients Served:					
ITC Clients Counseled:(One Time)	0	130	228	3,353	1,724
ITC Clients Counseled: (Continuous)	0	96	304	5,200	2,310
Total ITC Clients Counseled:	76	282	574	9,380	4,090
Total ITC Counseling Hours:	786	2,557	4,887	48,874	36,983
Average Hours Per Case	10	9	9		55
ITC Clients Trained:	188	386	690	11,687	4,386
Minority Clients Counseled: (all sessions)	5	33	64	530	419
Women Clients Counseled: (all sessions)	12	41	82	664	520
ITC Jobs Created	0	93	229	917	672
ITC Jobs Retained	5	144	275	2,234	1,238
Nafta Opportunity Trade Center Clients Served:					
NOC Clients Counseled:(One Time)	0	59	68	1,327	799
NOC Clients Counseled: (Continuous)	0	43	95	1,973	1,139
Total NOC Clients Counseled:	44	120	179	3,318	1,956
Total NOC Counseling Hours:	470	1,705	2,259	21,134	17,593
Average Hours Per Case	11	14	13		60
NOC Clients Trained:	6	61	71	4,786	3,572
Minority Clients Counseled: (all sessions)	3	6	7	132	105
Women Clients Counseled: (all sessions)	6	19	26	317	255
NOC Jobs Created	0	0	0	545	492
NOC Jobs Retained	0	0	2	2,056	1,600
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	0	22	28	279	210
Day Care Clients Counseled: (Continuous)	0	7	12	168	97
Total Day Care Clients Counseled	2	34	44	452	312
Total Day Care Counseling Hours	12	216	296	1,543	1,090
Average Hours Per Case	6	0	7	3	8
Day Care Clients Trained	263	419	540	5,374	3,992
Minority Clients Counseled (all sessions)	2	23	29	264	186
Women Clients Counseled (all sessions)	1	29	36	390	256
Entrepreneurship Center Clients Served					
EC Clients Assisted	64	236	507	7,133	7,133
EC Clients # of Challenge Grants	23	59	113	617	617
EC Clients \$ Vallue of Challenge Grants	\$156,000	\$385,134	\$751,909	\$3,467,736	\$3,467,736
EC Clients Capital Leveraged	\$8,609,851	\$10,364,316	\$20,405,279	\$293,870,377	\$293,870,377
EC Clients Jobs Created	625	689	780	5,798	5,798
EC Clients Jobs Retained	1,176	1,221	1,276	7,079	7,079