

Illinois Department of Commerce and Economic Opportunity
Small Business Office Report for June

	June	CY06	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	3,507	19,122	41,866	573,170	140,145
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	1,155	3,613	6,204	168,899	24,081
SBDC Counseling Hours: (One time)	2,354	7,011	12,440	205,807	52,416
SBDC Clients Counseled: (Continuous)	731	2,696	4,871	90,076	18,795
SBDC Counseling Hours: (Continuous)	5,009	31,622	61,467	692,168	209,826
Total SBDC Clients Counseled:	1,886	6,309	11,075	258,975	42,876
Total SBDC Counseling Hours:	7,363	38,633	73,907	897,975	262,242
Average Hours Per Case:	3.90	6.12	6.67	3.47	25
SBDC Training Attendees:	1,172	9,428	24,730	263,419	75,457
Minority Clients Counseled: (all sessions)	470	1,607	2,829	38,803	10,785
Minority Training Attendees:	228	1,879	3,182	46,305	12,999
Women Clients Counseled: (all sessions)	582	2,252	4,151	71,552	15,814
Women Training Attendees:	475	3,910	7,599	105,324	28,438
					0
Procurement Technical Assistance Centers:					
					0
PTAC Clients Counseled	368	1,125	1,995	7,802	6,458
Initial PTAC Counseling Sessions	65	335	699	16,732	2,203
All PTAC Counseling Sessions	755	3,247	6,901	27,779	19,910
Total PTAC Counseling Hours:	772	3,849	9,791	38,066	28,206
Average Hours Per Case:	2	3	5		17
Total PTAC Clients Trained:	16	1,925	3,367	26,242	13,151
Minority Businesses Counseled: (all sessio	316	1,054	2,120	27,968	4,566
Women Businesses Counseled: (all sessio	194	902	2,018	31,311	7,116
					0
Economic Impact of Assistance Provided					
					0
SBDC Jobs Created:	818	1,621	3,264	57,360	10,730
SBDC Jobs Retained:	1,388	2,361	4,147	71,551	16,992
SBDC Total Loans Secured:	64	231	487	7,471	1,597
SBDC Loan Dollars Assisted: \$	\$15,010,082	\$44,844,406	\$83,648,246	\$1,245,252,854	\$288,262,762
SBDC Total Non Debt Financing:	151	340	649	2,444	1,800
SBDC Non Debt Financing: \$	\$6,840,786	\$24,457,264	\$51,289,595	\$218,432,690	\$140,722,489
SBDC New Business Starts:	82	241	479	9,011	1,391
SBDC Existing Business Expansions:	41	89	176	3,416	565
PTAC Jobs Created:	11	235	542	9,164	2,430
PTAC Jobs Retained:	25	686	2,338	27,259	5,980
PTAC Contracts Assisted:	294	1,164	2,249	39,786	8,658
PTAC Contract \$ Assisted:	\$10,731,242	\$134,970,510	\$390,320,347	\$4,291,026,105	1,551,663,005
ITC Sales Assisted: \$	\$54,534,092	\$83,212,426	\$129,279,257	\$794,224,604	\$391,296,278
NOC Sales Assisted: \$	\$36,803,131	\$38,449,131	\$46,604,131	\$229,684,300	\$128,384,131
					0
First Stop:					
					0
Start up Kits:	277	1,706	4,361	71,445	20,930
Regulatory / Assistance Information:	1,319	10,340	20,307	162,961	67,776
Office of Regulatory Assistance					
Draft Regulations Reviewed:	22	217	387	8,290	1,392
Draft Regulations Commented On:	10	54	95	1,040	328
Environmental Assistance Program					
Total Businesses Assisted:	75	944	1,897	112,525	5,370
Total Helpline Calls Received:	44	503	969	9,943	2,831

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Breakdown of Funding Sources

	June	CY06	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served					
ITC Clients Counseled:(One Time)	110	184	328	2,839	1,210
ITC Clients Counseled: (Continuous)	73	214	421	4,475	1,585
Total ITC Clients Counseled:	183	398	749	8,085	2,795
Total ITC Counseling Hours:	1,010	3,130	7,472	36,884	24,993
Average Hours Per Case	6	8	10		36
ITC Clients Trained:	45	574	904	10,483	3,182
Minority Clients Counseled: (all sessions)	17	55	92	409	298
Women Clients Counseled: (all sessions)	26	59	108	488	344
ITC Jobs Created	97	119	153	579	334
ITC Jobs Retained	55	60	153	1,577	581
Nafta Opportunity Trade Center Clients Served					
NOC Clients Counseled:(One Time)	95	103	135	1,120	592
NOC Clients Counseled: (Continuous)	89	172	298	1,713	879
Total NOC Clients Counseled:	184	275	433	2,833	1,471
Total NOC Counseling Hours:	759	1,322	2,373	15,131	11,590
Average Hours Per Case	4	5	5		32
NOC Clients Trained:	0	208	2,524	4,489	3,275
Minority Clients Counseled: (all sessions)	18	26	33	107	80
Women Clients Counseled: (all sessions)	25	43	69	243	181
NOC Jobs Created	106	106	126	357	304
NOC Jobs Retained	45	70	95	1,394	938
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	32	32	45	228	159
Day Care Clients Counseled: (Continuous)	0	1	5	155	84
Total Day Care Clients Counseled	32	33	50	383	243
Total Day Care Counseling Hours	127	135	184	1,129	676
Average Hours Per Case	4	0	4	3	8
Day Care Clients Trained	12	457	710	4,302	2,920
Minority Clients Counseled (all sessions)	22	23	36	216	138
Women Clients Counseled (all sessions)	7	7	14	334	200

