

Illinois Department of Commerce and Economic Opportunity

IEN Report for June

	June	CY09	FY09	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	4,370	18,748	34,960	672,455	18,748
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,849	6,743	10,821	276,765	6,743
Total SBDC Counseling Hours:	5,449	37,519	66,726	1,009,868	37,519
Average Hours Per Case:	2.95	5.56	6.17	3.65	5.56
SBDC Training Attendees:	2,010	7,768	14,756	313,152	7,768
Minority Clients Counseled: (all sessions)	481	1,783	2,981	47,549	1,783
Minority Training Attendees:	239	1,203	3,147	55,329	1,203
Women Clients Counseled: (all sessions)	638	2,216	3,751	83,130	2,216
Women Training Attendees:	727	2,403	5,241	122,679	2,403
Procurement Technical Assistance Centers					
PTAC Clients Counseled	381	1,332	2,222	13,817	1,332
Initial PTAC Counseling Sessions	89	522	970	18,868	522
All PTAC Counseling Sessions	635	3,702	7,414	50,110	3,702
Total PTAC Counseling Hours:	907	5,135	10,285	68,350	5,135
Average Hours Per Case:	2.38	3.86	4.63	4.95	3.86
Total PTAC Clients Trained:	41	1,984	5,374	41,681	1,984
Minority Businesses Counseled: (all sessic	74	1,155	2,444	35,608	1,155
Women Businesses Counseled: (all sessic	125	1,216	2,655	39,369	1,216
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	646	1,777	4,155	70,200	1,777
SBDC Jobs Retained:	2,047	3,485	6,088	89,602	3,485
SBDC Total Loans Secured:	51	232	455	8,938	232
SBDC Loan Dollars Assisted: \$	\$89,724,160	\$132,397,485	\$172,975,195	\$1,625,356,386	\$132,397,485
SBDC Total Non Debt Financing:	163	469	841	4,563	469
SBDC Non Debt Financing: \$	\$14,680,298	\$32,968,052	\$55,084,336	\$394,994,104	\$32,968,052
SBDC New Business Starts:	41	181	369	10,128	181
SBDC Existing Business Expansions:	41	127	241	4,061	127
PTAC Jobs Created:	32	323	605	11,263	323
PTAC Jobs Retained:	206	1,879	3,917	36,201	1,879
PTAC Contracts Assisted:	283	1,282	2,045	49,959	1,282
PTAC Contract \$ Assisted:	\$140,795,638	\$1,188,646,758	\$1,752,992,371	\$7,642,059,905	\$1,188,646,758
ITC Sales Assisted: \$	\$45,567,950	\$195,063,243	\$210,293,832	\$1,305,700,707	\$195,063,243
NOC Sales Assisted: \$	\$32,930,000	\$62,176,000	\$62,450,000	\$425,024,900	\$62,176,000
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	790	5,593	9,656	196,531	5,593
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	38	186	376	9,435	2,526
Draft Regulations Commented On:	5	40	91	1,339	1,344
Environmental Assistance Program:					
Total Businesses Assisted:	75	1,152	1,543	123,694	1,152
Total Helpline Calls Received:	50	605	868	12,048	605

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Breakdown of Funding Sources

	June	CY09	FY09	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	150	510	623	10,192	510
Total ITC Counseling Hours:	418	3,354	6,300	55,819	3,354
Average Hours Per Case	3	7	10	5	7
ITC Clients Trained:	20	58	221	11,921	58
Minority Clients Counseled: (all sessions)	8	38	49	592	38
Women Clients Counseled: (all sessions)	16	65	79	770	65
ITC Jobs Created	47	90	109	1,213	90
ITC Jobs Retained	442	655	969	3,465	655
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	20	55	191	3,446	55
Total NOC Counseling Hours:	73	1,251	2,299	23,491	1,251
Average Hours Per Case	4	23	12	7	23
NOC Clients Trained:	114	203	262	5,048	203
Minority Clients Counseled: (all sessions)	1	1	9	136	1
Women Clients Counseled: (all sessions)	4	6	23	331	6
NOC Jobs Created	34	41	41	658	41
NOC Jobs Retained	290	290	290	2,367	290
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	10	34	62	517	34
Total Day Care Counseling Hours	30	109	191	1,645	109
Average Hours Per Case	3	3	3	3	3
Day Care Clients Trained	78	137	306	5,564	137
Minority Clients Counseled (all sessions)	7	18	31	295	18
Women Clients Counseled (all sessions)	10	31	53	445	31
Entrepreneurship Center Clients Served					
EC Clients Assisted	130	399	817	8,172	399
EC Clients # of Challenge Grants	12	59	93	776	59
EC Clients \$ Value of Challenge Grants	\$91,782	\$608,742	\$858,629	\$4,687,826	\$608,742
EC Clients Capital Leveraged	\$19,022,028	\$61,922,133	\$107,702,121	\$415,096,502	\$61,922,133
EC Clients Jobs Created	496	1,012	1,622	7,726	1,012
EC Clients Jobs Retained	2,883	3,712	4,976	12,955	3,712