

Illinois Department of Commerce and Economic Opportunity
Small Business Office Report for June

	June	CY07	FY07	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	5,229	19,008	39,262	612,563	179,538
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	917	3,515	5,598	174,600	29,782
SBDC Counseling Hours: (One time)	3,557	11,258	15,432	221,614	68,223
SBDC Clients Counseled: (Continuous)	505	2,668	4,550	94,604	23,323
SBDC Counseling Hours: (Continuous)	3,767	29,817	54,735	746,817	264,475
Total SBDC Clients Counseled:	1,422	6,183	10,148	269,204	53,105
Total SBDC Counseling Hours:	7,324	41,075	70,167	968,431	332,698
Average Hours Per Case:	5.15	6.64	6.91	3.60	
SBDC Training Attendees:	2,572	8,805	21,782	285,049	97,087
Minority Clients Counseled: (all sessions)	401	1,717	2,788	41,592	13,574
Minority Training Attendees:	734	1,906	3,323	49,397	16,091
Women Clients Counseled: (all sessions)	475	2,266	3,767	75,340	19,602
Women Training Attendees:	1,038	3,639	7,232	112,243	35,357
Procurement Technical Assistance Centers					
PTAC Clients Counseled	466	1,358	1,876	9,862	8,518
Initial PTAC Counseling Sessions	31	282	580	17,313	2,784
All PTAC Counseling Sessions	795	4,340	7,995	35,774	27,905
Total PTAC Counseling Hours:	994	5,719	10,617	48,695	38,835
Average Hours Per Case:	2	4	6		23
Total PTAC Clients Trained:	738	2,380	4,876	31,135	18,044
Minority Businesses Counseled: (all sessic	82	1,307	2,638	30,604	7,202
Women Businesses Counseled: (all sessic	192	1,556	2,697	33,985	9,790
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	887	1,892	3,728	60,989	14,359
SBDC Jobs Retained:	2,550	3,920	6,021	77,498	22,939
SBDC Total Loans Secured:	68	265	543	7,986	2,112
SBDC Loan Dollars Assisted: \$	\$12,551,500	\$47,572,284	\$116,462,145	\$1,353,251,987	\$396,261,895
SBDC Total Non Debt Financing:	92	313	641	3,077	2,433
SBDC Non Debt Financing: \$	\$6,857,060	\$19,858,885	\$57,367,726	\$273,890,998	\$196,180,797
SBDC New Business Starts:	34	172	382	9,390	1,770
SBDC Existing Business Expansions:	50	104	200	3,611	760
PTAC Jobs Created:	218	595	786	9,940	3,206
PTAC Jobs Retained:	246	814	2,176	29,425	8,146
PTAC Contracts Assisted:	457	1,320	2,229	42,015	10,887
PTAC Contract \$ Assisted:	\$37,220,514	\$264,406,044	\$682,419,922	\$4,973,446,027	\$2,234,082,927
ITC Sales Assisted: \$	\$36,494,116	\$80,668,313	\$128,369,031	\$892,593,635	\$489,665,309
NOC Sales Assisted: \$	\$28,115,765	\$32,806,765	\$61,706,600	\$321,280,900	\$219,980,731
First Stop:					
Start up Kits:	245	2,089	4,102	75,116	24,601
Regulatory / Assistance Information:	980	7,507	16,129	177,616	82,431
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	22	205	370	8,660	1,751
Draft Regulations Commented On:	13	51	101	1,141	424
Environmental Assistance Program:					
Total Businesses Assisted:	35	801	1,497	113,559	6,404
Total Helpline Calls Received:	30	279	587	10,444	10,492

**Illinois Department of Commerce and Economic Opportunity
Small Business Office Report for June
Breakdown of Funding Sources**

	June	CY07	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
ITC Clients Counseled:(One Time)	93	176	252	3,117	1,488
ITC Clients Counseled: (Continuous)	50	235	434	4,955	2,065
Total ITC Clients Counseled:	143	411	686	8,843	3,553
Total ITC Counseling Hours:	1,730	3,698	7,084	43,992	32,101
Average Hours Per Case	12	9	10		46
ITC Clients Trained:	7	131	493	10,988	3,687
Minority Clients Counseled: (all sessions)	8	26	57	466	355
Women Clients Counseled: (all sessions)	22	55	87	584	440
ITC Jobs Created	92	160	195	778	533
ITC Jobs Retained	159	207	452	1,969	973
Nafta Opportunity Trade Center Clients Served:					
NOC Clients Counseled:(One Time)	49	84	124	1,225	697
NOC Clients Counseled: (Continuous)	19	96	178	1,896	1,062
Total NOC Clients Counseled:	68	180	302	3,121	1,759
Total NOC Counseling Hours:	1,471	2,237	3,718	18,874	15,333
Average Hours Per Case	22	12	12		47
NOC Clients Trained:	26	110	224	4,715	3,501
Minority Clients Counseled: (all sessions)	4	10	16	123	96
Women Clients Counseled: (all sessions)	9	24	38	283	221
NOC Jobs Created	78	178	188	545	492
NOC Jobs Retained	152	550	661	2,054	1,598
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	3	17	23	249	180
Day Care Clients Counseled: (Continuous)	0	0	1	157	86
Total Day Care Clients Counseled	3	17	24	406	266
Total Day Care Counseling Hours	16	87	119	1,247	794
Average Hours Per Case	5	0	5	3	8
Day Care Clients Trained	366	518	611	4,836	3,454
Minority Clients Counseled (all sessions)	3	13	19	234	156
Women Clients Counseled (all sessions)	3	15	19	353	219