

**Illinois Department of Commerce and Economic Opportunity**  
**Small Business Office Report for July**

	<b>July</b>	<b>CY06</b>	<b>FY07</b>	<b>HISTORICAL TO DATE</b>	<b>TOTALS 03-TO DATE</b>
<b>Total SBDC Network Customers Served</b>	3,111	21,548	3,111	575,596	142,571
<b>SBDC Customers Served (all activities)</b>					
SBDC Clients Counseled: (One time)	848	4,005	848	169,291	24,473
SBDC Counseling Hours: (One time)	1,556	7,754	1,556	206,550	53,159
SBDC Clients Counseled: (Continuous)	354	3,002	354	90,382	19,101
SBDC Counseling Hours: (Continuous)	1,710	34,144	1,710	694,690	212,348
Total SBDC Clients Counseled:	1,202	7,007	1,202	259,673	43,574
Total SBDC Counseling Hours:	3,266	41,898	3,266	901,240	265,507
Average Hours Per Case:	2.72	5.98	2.72	3.47	24
SBDC Training Attendees:	1,115	10,543	1,115	264,534	76,572
Minority Clients Counseled: (all sessions)	323	2,004	323	39,200	11,182
Minority Training Attendees:	240	2,119	240	46,545	13,239
Women Clients Counseled: (all sessions)	410	2,519	410	71,819	16,081
Women Training Attendees:	386	4,296	386	105,710	28,824
<b>Procurement Technical Assistance Centers:</b>					
PTAC Clients Counseled	326	1,270	326	7,947	6,603
Initial PTAC Counseling Sessions	62	397	62	16,794	2,265
All PTAC Counseling Sessions	662	3,914	662	28,446	20,577
Total PTAC Counseling Hours:	799	4,647	799	38,864	29,004
Average Hours Per Case:	2	4	2		17
Total PTAC Clients Trained:	406	2,331	406	26,648	13,557
Minority Businesses Counseled: (all sessic	246	1,305	246	28,219	4,817
Women Businesses Counseled: (all sessic	201	1,103	201	31,512	7,317
<b>Economic Impact of Assistance Provided</b>					
SBDC Jobs Created:	238	1,900	238	57,639	11,009
SBDC Jobs Retained:	178	2,588	178	71,778	17,219
SBDC Total Loans Secured:	18	260	18	7,500	1,626
SBDC Loan Dollars Assisted: \$	\$5,688,695	\$53,448,101	\$5,688,695	\$1,253,856,549	\$296,866,457
SBDC Total Non Debt Financing:	18	388	18	2,492	1,848
SBDC Non Debt Financing: \$	\$2,474,500	\$27,804,764	\$2,474,500	\$221,780,190	\$144,069,989
SBDC New Business Starts:	22	274	22	9,044	1,424
SBDC Existing Business Expansions:	5	94	5	3,421	570
PTAC Jobs Created:	43	268	43	9,197	2,463
PTAC Jobs Retained:	154	841	154	27,414	6,135
PTAC Contracts Assisted:	281	1,445	281	40,067	8,939
PTAC Contract \$ Assisted:	\$63,858,227	\$198,828,737	\$63,858,227	\$4,354,884,332	\$1,615,521,232
ITC Sales Assisted: \$	\$300,000	\$83,512,426	\$300,000	\$794,524,604	\$391,596,278
NOC Sales Assisted: \$	\$0	\$38,449,131	\$0	\$229,684,300	\$128,384,131
<b>First Stop:</b>					
Start up Kits:	318	2,024	318	71,763	21,248
Regulatory / Assistance Information:	1,249	11,589	1,249	164,210	69,025
<b>Office of Regulatory Assistance</b>					
Draft Regulations Reviewed:	23	240	23	8,313	1,415
Draft Regulations Commented On:	6	60	6	1,046	334
<b>Environmental Assistance Program</b>					
Total Businesses Assisted:	36	980	36	112,561	5,406
Total Helpline Calls Received:	33	536	33	9,976	2,864

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**Breakdown of Funding Sources**

	July	CY06	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
<b>International Trade Center Clients Served</b>					
ITC Clients Counseled:(One Time)	92	230	92	2,885	1,256
ITC Clients Counseled: (Continuous)	55	266	55	4,527	1,637
Total ITC Clients Counseled:	147	496	147	8,183	2,893
Total ITC Counseling Hours:	388	3,518	388	37,272	25,381
Average Hours Per Case	3	7	3		35
ITC Clients Trained:	0	574	0	10,483	3,182
Minority Clients Counseled: (all sessions)	18	65	18	419	308
Women Clients Counseled: (all sessions)	17	74	17	503	359
ITC Jobs Created	1	120	1	580	335
ITC Jobs Retained	4	64	4	1,581	585
<b>Nafta Opportunity Trade Center Clients Served</b>					
NOC Clients Counseled:(One Time)	24	100	24	1,117	589
NOC Clients Counseled: (Continuous)	14	189	14	1,730	896
Total NOC Clients Counseled:	38	289	38	2,847	1,485
Total NOC Counseling Hours:	53	1,374	53	15,183	11,642
Average Hours Per Case	1	5	1		32
NOC Clients Trained:	48	256	48	4,537	3,323
Minority Clients Counseled: (all sessions)	5	28	5	109	82
Women Clients Counseled: (all sessions)	4	45	4	245	183
NOC Jobs Created	0	106	0	357	304
NOC Jobs Retained	0	70	0	1,394	938
<b>SBDC Day Care Center Clients Served:</b>					
Day Care Clients Counseled:(One time)	3	35	3	231	162
Day Care Clients Counseled: (Continuous)	1	2	1	156	85
Total Day Care Clients Counseled	4	37	4	387	247
Total Day Care Counseling Hours	19	153	19	1,147	694
Average Hours Per Case	5	0	5	3	8
Day Care Clients Trained	0	457	0	4,302	2,920
Minority Clients Counseled (all sessions)	4	27	4	220	142
Women Clients Counseled (all sessions)	2	9	2	336	202

