

Illinois Department of Commerce and Economic Opportunity
IEN Report for January

	January	CY09	FY09	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	2,736	2,736	19,666	661,875	203,110
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,395	1,395	6,342	276,765	58,563
Total SBDC Counseling Hours:	3,881	3,881	33,098	1,009,868	363,830
Average Hours Per Case:	2.78	2.78	5.22	3.65	6.21
SBDC Training Attendees:	573	573	7,563	305,957	103,604
Minority Clients Counseled: (all sessions)	344	344	1,741	46,110	15,138
Minority Training Attendees:	110	110	2,057	54,236	17,225
Women Clients Counseled: (all sessions)	456	456	2,287	81,370	21,895
Women Training Attendees:	224	224	3,067	120,500	37,915
Procurement Technical Assistance Centers					
PTAC Clients Counseled	322	322	1,476	12,807	9,482
Initial PTAC Counseling Sessions	54	54	503	18,400	3,085
All PTAC Counseling Sessions	497	497	4,210	46,905	32,106
Total PTAC Counseling Hours:	595	595	5,745	63,810	44,369
Average Hours Per Case:	1.85	1.85	3.89	4.98	4.68
Total PTAC Clients Trained:	392	392	3,782	40,089	20,519
Minority Businesses Counseled: (all sessic	171	171	1,451	34,624	8,616
Women Businesses Counseled: (all sessic	173	173	1,611	38,326	11,652
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	335	335	2,714	68,758	17,371
SBDC Jobs Retained:	233	233	2,828	86,350	24,862
SBDC Total Loans Secured:	42	42	265	8,748	2,404
SBDC Loan Dollars Assisted: \$	\$7,980,250	\$7,980,250	\$48,557,960	\$1,500,939,151	\$441,400,991
SBDC Total Non Debt Financing:	55	55	427	4,149	2,754
SBDC Non Debt Financing: \$	\$5,039,300	\$5,039,300	\$27,155,584	\$367,065,352	\$229,747,969
SBDC New Business Starts:	19	19	198	9,966	1,977
SBDC Existing Business Expansions:	26	26	139	3,960	866
PTAC Jobs Created:	58	58	345	10,998	3,494
PTAC Jobs Retained:	454	454	2,446	34,776	10,641
PTAC Contracts Assisted:	93	93	862	48,770	12,100
PTAC Contract \$ Assisted:	\$41,139,487	\$41,139,487	\$605,756,829	\$6,494,552,634	\$2,649,074,425
ITC Sales Assisted: \$	\$221,000	\$221,000	\$15,371,589	\$1,110,858,464	\$535,398,809
NOC Sales Assisted: \$	\$0	\$0	\$0	\$362,848,900	\$228,348,731
First Stop:					
Start up Kits:	0	0	0	75,957	25,442
Regulatory / Assistance Information:	953	953	5,016	191,891	96,726
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	29	29	219	9,278	2,369
Draft Regulations Commented On:	8	8	59	1,307	590
Environmental Assistance Program:					
Total Businesses Assisted:	163	163	554	122,705	16,017
Total Helpline Calls Received:	155	155	418	11,598	4,516

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Breakdown of Funding Sources

	January	CY09	FY09	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	117	117	379	9,799	3,925
Total ITC Counseling Hours:	241	241	3,187	52,706	34,667
Average Hours Per Case	2	2	8		48
ITC Clients Trained:	0	0	163	11,863	4,000
Minority Clients Counseled: (all sessions)	7	7	26	561	393
Women Clients Counseled: (all sessions)	16	16	44	721	495
ITC Jobs Created	11	11	30	1,134	590
ITC Jobs Retained	11	11	325	2,821	1,105
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	11	11	160	3,402	1,847
Total NOC Counseling Hours:	42	42	1,090	22,282	15,930
Average Hours Per Case	4	4	7		50
NOC Clients Trained:	0	0	59	4,845	3,511
Minority Clients Counseled: (all sessions)	0	0	8	135	99
Women Clients Counseled: (all sessions)	1	1	19	326	237
NOC Jobs Created	0	0	0	617	492
NOC Jobs Retained	0	0	0	2,077	1,600
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	3	3	32	486	281
Total Day Care Counseling Hours	6	6	88	1,542	880
Average Hours Per Case	0	0	3	3	8
Day Care Clients Trained	0	0	169	5,427	3,573
Minority Clients Counseled (all sessions)	1	1	14	278	164
Women Clients Counseled (all sessions)	2	2	25	416	229
Entrepreneurship Center Clients Served					
EC Clients Assisted	84	84	501	7,857	7,857
EC Clients # of Challenge Grants	11	11	48	728	728
EC Clients \$ Value of Challenge Grants	\$72,000	\$72,000	\$336,888	\$4,151,084	\$4,151,084
EC Clients Capital Leveraged	\$10,048,000	\$10,048,000	\$55,827,988	\$363,222,369	\$363,222,369
EC Clients Jobs Created	44	44	647	6,758	6,758
EC Clients Jobs Retained	134	134	1,392	9,377	9,377