

Illinois Department of Commerce and Economic Opportunity
IEN Report for March

	March	CY09	FY09	HISTORICAL TO DATE
Total SBDC Network Customers Served	3,758	8,439	24,754	665,352
SBDC Customers Served (all activities)				
Total SBDC Clients Counseled:	1,813	3,700	8,198	276,765
Total SBDC Counseling Hours:	6,244	15,135	44,349	1,009,868
Average Hours Per Case:	3.44	4.09	5.41	3.65
SBDC Training Attendees:	1,349	3,053	10,036	308,437
Minority Clients Counseled: (all sessions)	471	962	2,236	46,728
Minority Training Attendees:	174	481	2,425	54,607
Women Clients Counseled: (all sessions)	603	1,187	2,857	82,101
Women Training Attendees:	276	850	3,688	121,126
Procurement Technical Assistance Centers				
PTAC Clients Counseled	377	786	1,781	13,271
Initial PTAC Counseling Sessions	100	245	694	18,591
All PTAC Counseling Sessions	596	1,695	5,408	48,103
Total PTAC Counseling Hours:	903	2,300	7,450	65,515
Average Hours Per Case:	2.40	2.93	4.18	4.94
Total PTAC Clients Trained:	119	655	4,045	40,352
Minority Businesses Counseled: (all sessic	71	552	1,832	35,005
Women Businesses Counseled: (all sessic	120	540	1,980	38,693
Economic Impact of Assistance Provided:				
SBDC Jobs Created:	80	576	2,955	68,999
SBDC Jobs Retained:	92	673	3,272	86,790
SBDC Total Loans Secured:	26	85	308	8,791
SBDC Loan Dollars Assisted: \$	\$2,547,231	\$12,631,525	\$53,209,235	\$1,505,590,426
SBDC Total Non Debt Financing:	47	129	502	4,223
SBDC Non Debt Financing: \$	\$2,878,609	\$8,602,692	\$30,739,476	\$370,628,744
SBDC New Business Starts:	22	57	239	10,004
SBDC Existing Business Expansions:	13	51	164	3,985
PTAC Jobs Created:	25	112	390	11,052
PTAC Jobs Retained:	239	848	2,822	35,170
PTAC Contracts Assisted:	213	454	1,223	49,131
PTAC Contract \$ Assisted:	\$51,935,558	\$603,057,848	\$1,167,675,190	\$7,056,470,995
ITC Sales Assisted: \$	\$300,000	\$1,060,293	\$16,290,882	\$1,111,697,757
NOC Sales Assisted: \$	\$380,000	\$2,580,000	\$2,854,000	\$365,428,900
First Stop:				
Start up Kits:	0	0	0	75,957
Regulatory / Assistance Information:	1,230	3,152	7,215	194,090
Office of Regulatory Assistance:				
Draft Regulations Reviewed:	33	90	280	9,339
Draft Regulations Commented On:	12	23	74	1,322
Environmental Assistance Program:				
Total Businesses Assisted:	215	820	1,211	123,362
Total Helpline Calls Received:	102	425	688	11,868

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Breakdown of Funding Sources

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International Trade Center Clients Served:				
Total ITC Clients Counseled:	141	264	489	9,946
Total ITC Counseling Hours:	683	1,122	4,068	53,587
Average Hours Per Case	5	4	8	5
ITC Clients Trained:	8	19	182	11,882
Minority Clients Counseled: (all sessions)	10	21	37	575
Women Clients Counseled: (all sessions)	17	35	57	740
ITC Jobs Created	0	12	31	1,135
ITC Jobs Retained	120	211	525	3,021
Nafta Opportunity Trade Center Clients Served:				
Total NOC Clients Counseled:	10	21	167	3,412
Total NOC Counseling Hours:	50	145	1,193	22,385
Average Hours Per Case	5	7	7	7
NOC Clients Trained:	0	0	59	4,845
Minority Clients Counseled: (all sessions)	0	0	8	135
Women Clients Counseled: (all sessions)	0	1	19	326
NOC Jobs Created	0	7	7	624
NOC Jobs Retained	0	0	0	2,077
SBDC Day Care Center Clients Served:				
Total Day Care Clients Counseled	6	9	37	492
Total Day Care Counseling Hours	22	28	109	1,564
Average Hours Per Case	4	0	3	3
Day Care Clients Trained	0	0	169	5,427
Minority Clients Counseled (all sessions)	3	4	17	281
Women Clients Counseled (all sessions)	5	7	29	421
Entrepreneurship Center Clients Served				
EC Clients Assisted	41	163	581	7,936
EC Clients # of Challenge Grants	7	20	54	737
EC Clients \$ Value of Challenge Grants	\$66,500	\$153,500	\$403,388	\$4,232,584
EC Clients Capital Leveraged	\$11,379,534	\$30,927,034	\$76,707,022	\$384,101,403
EC Clients Jobs Created	55	357	961	7,071
EC Clients Jobs Retained	228	393	1,651	9,636