

# Illinois Department of Commerce and Economic Opportunity

## IEN Report for September

	September	CY09	FY10	HISTORICAL TO DATE	TOTALS 09-TO DATE
<b>Total SBDC Network Customers Served</b>	3,349	26,203	9,261	677,561	26,203
<b>SBDC Customers Served (all activities)</b>					
Total SBDC Clients Counseled:	1,551	9,092	3,646	276,765	9,092
Total SBDC Counseling Hours:	4,120	49,633	12,114	1,009,868	49,633
Average Hours Per Case:	2.66	5.46	3.32	3.65	5.46
SBDC Training Attendees:	1,061	10,592	2,825	315,976	10,592
Minority Clients Counseled: (all sessions)	488	2,512	1,053	48,278	2,512
Minority Training Attendees:	284	1,945	742	56,071	1,945
Women Clients Counseled: (all sessions)	526	2,977	1,159	83,891	2,977
Women Training Attendees:	327	3,330	927	123,606	3,330
<b>Procurement Technical Assistance Centers</b>					
PTAC Clients Counseled	513	1,885	1,063	14,370	1,885
Initial PTAC Counseling Sessions	114	804	282	19,150	804
All PTAC Counseling Sessions	838	6,039	2,343	52,447	6,039
Total PTAC Counseling Hours:	1,194	8,159	3,046	71,374	8,159
Average Hours Per Case:	2.33	4.33	2.87	4.97	4.33
Total PTAC Clients Trained:	110	3,329	1,344	43,026	3,329
Minority Businesses Counseled: (all sessic	241	1,895	739	36,348	1,895
Women Businesses Counseled: (all sessic	327	2,036	821	40,189	2,036
<b>Economic Impact of Assistance Provided:</b>					
SBDC Jobs Created:	206	2,306	523	70,729	2,306
SBDC Jobs Retained:	708	4,490	1,012	90,607	4,490
SBDC Total Loans Secured:	34	316	84	9,022	316
SBDC Loan Dollars Assisted: \$	\$6,387,725	\$148,653,707	\$16,256,222	\$1,641,612,608	\$148,653,707
SBDC Total Non Debt Financing:	64	630	161	4,724	630
SBDC Non Debt Financing: \$	\$8,517,469	\$46,931,631	\$13,963,579	\$408,957,683	\$46,931,631
SBDC New Business Starts:	17	254	60	10,201	254
SBDC Existing Business Expansions:	14	167	40	4,101	167
PTAC Jobs Created:	223	587	261	11,527	587
PTAC Jobs Retained:	1,362	3,723	1,748	38,045	3,723
PTAC Contracts Assisted:	260	1,931	649	50,608	1,931
PTAC Contract \$ Assisted:	\$118,322,914	\$1,388,168,569	\$199,521,811	\$7,841,581,716	\$1,388,168,569
ITC Sales Assisted: \$	\$195,000	\$206,665,953	\$11,602,710	\$1,317,303,417	\$206,665,953
NOC Sales Assisted: \$	\$0	\$176,306,000	\$0	\$539,154,900	\$176,306,000
<b>First Stop:</b>					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	804	8,017	2,424	198,955	8,017
<b>Office of Regulatory Assistance:</b>					
Draft Regulations Reviewed:	38	266	80	9,515	266
Draft Regulations Commented On:	4	64	24	1,363	64
<b>Environmental Assistance Program:</b>					
Total Businesses Assisted:	31	1,228	76	123,770	1,228
Total Helpline Calls Received:	24	665	60	12,108	665

**Illinois Department of Commerce and Economic Opportunity**  
**IEN Report for September**  
**Breakdown of Funding Sources**

	September	CY09	FY09	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
<b>International Trade Center Clients Served:</b>					
Total ITC Clients Counseled:	79	590	237	10,272	590
Total ITC Counseling Hours:	307	4,183	830	56,648	4,183
Average Hours Per Case	4	7	4	6	7
ITC Clients Trained:	0	58	0	11,921	58
Minority Clients Counseled: (all sessions)	4	46	15	600	46
Women Clients Counseled: (all sessions)	15	76	31	781	76
ITC Jobs Created	0	95	5	1,218	95
ITC Jobs Retained	0	704	49	3,514	704
<b>Nafta Opportunity Trade Center Clients Served:</b>					
Total NOC Clients Counseled:	12	67	24	3,458	67
Total NOC Counseling Hours:	49	1,382	131	23,622	1,382
Average Hours Per Case	4	21	5	7	21
NOC Clients Trained:	0	203	0	5,048	203
Minority Clients Counseled: (all sessions)	0	1	0	136	1
Women Clients Counseled: (all sessions)	0	7	1	332	7
NOC Jobs Created	0	42	0	659	42
NOC Jobs Retained	0	428	0	2,505	428
<b>SBDC Day Care Center Clients Served:</b>					
Total Day Care Clients Counseled	2	37	6	520	37
Total Day Care Counseling Hours	3	124	15	1,660	124
Average Hours Per Case	1	3	3	3	3
Day Care Clients Trained	0	137	0	5,564	137
Minority Clients Counseled (all sessions)	2	19	3	296	19
Women Clients Counseled (all sessions)	1	34	5	448	34
<b>Entrepreneurship Center Clients Served</b>					
EC Clients Assisted	33	501	101	8,274	501
EC Clients # of Challenge Grants	11	84	25	801	84
EC Clients \$ Value of Challenge Grants	\$115,750	\$828,189	\$219,448	\$4,907,273	\$828,189
EC Clients Capital Leveraged	\$1,399,850	\$68,853,478	\$6,931,345	\$422,027,847	\$68,853,478
EC Clients Jobs Created	19	1,113	101	7,827	1,113
EC Clients Jobs Retained	0	3,760	41	13,003	3,760