

Illinois Department of Commerce and Economic Opportunity
Performance Report for August 2010

	August	CY10	FY11	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	3,608	25,356	6,324	725,502	58,395
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,399	7,598	2,183	302,332	18,910
Total SBDC Counseling Hours:	4,448	43,313	7,633	1,181,375	108,229
Average Hours Per Case:	3.18	5.70	3.50	3.91	5.72
SBDC Training Attendees:	1,395	12,114	2,655	331,901	26,517
Minority Clients Counseled: (all sessions)	297	1,961	505	50,890	5,124
Minority Training Attendees:	185	2,436	396	59,330	5,204
Women Clients Counseled: (all sessions)	472	2,553	727	87,196	6,282
Women Training Attendees:	240	3,937	583	128,887	8,611
Procurement Technical Assistance Centers					
PTAC Clients Counseled	361	1,798	803	16,459	3,974
Initial PTAC Counseling Sessions	39	517	160	19,842	1,496
All PTAC Counseling Sessions	652	5,238	1,499	59,494	13,086
Total PTAC Counseling Hours:	868	7,819	2,641	81,542	18,327
Average Hours Per Case:	2.40	4.35	3.29	4.95	4.83
Total PTAC Clients Trained:	338	3,131	405	46,440	6,743
Minority Businesses Counseled: (all sessic	231	1,906	493	38,874	4,421
Women Businesses Counseled: (all sessic	229	1,676	546	42,439	4,286
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	180	1,799	396	73,591	5,168
SBDC Jobs Retained:	280	3,677	446	96,094	9,977
SBDC Total Loans Secured:	22	251	48	9,384	678
SBDC Loan Dollars Assisted: \$	\$3,992,000	\$45,691,033	\$6,654,930	\$1,707,858,261	\$214,899,360
SBDC Total Non Debt Financing:	27	538	69	5,481	1,387
SBDC Non Debt Financing: \$	\$1,892,050	\$45,756,778	\$4,340,423	\$462,670,193	\$100,644,141
SBDC New Business Starts:	19	226	40	10,534	587
SBDC Existing Business Expansions:	10	146	26	4,311	377
PTAC Jobs Created:	134	1,766	633	13,414	2,474
PTAC Jobs Retained:	333	3,206	639	42,141	7,819
PTAC Contracts Assisted:	100	1,657	270	52,786	4,109
PTAC Contract \$ Assisted:	\$29,732,087	\$562,815,286	\$56,826,931	\$9,010,711,347	\$2,557,298,200
ITC Sales Assisted: \$	\$9,826,700	\$172,579,257	\$9,826,700	\$1,514,605,641	\$403,968,177
NOC Sales Assisted: \$	\$0	\$17,565,904	\$50,000	\$448,790,804	\$85,941,904
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	596	5,759	1,288	206,877	15,939
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	35	245	75	9,827	578
Draft Regulations Commented On:	7	82	14	1,468	169
Environmental Assistance Program:					
Total Businesses Assisted:	115	1,139	174	125,281	2,740
Total Helpline Calls Received:	27	626	66	12,967	1,524

Illinois Department of Commerce and Economic Opportunity
IEN Report for August
Breakdown of Funding Sources

	August	CY10	FY11	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	103	507	156	10,911	1,229
Total ITC Counseling Hours:	406	3,757	727	61,912	9,447
Average Hours Per Case	3.94	7.41	4.66	5.67	7.69
ITC Clients Trained:	174	1,044	332	13,015	1,152
Minority Clients Counseled: (all sessions)	9	45	13	663	109
Women Clients Counseled: (all sessions)	13	80	20	886	181
ITC Jobs Created	21	53	21	1,293	170
ITC Jobs Retained	63	358	63	3,964	1,154
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	37	105	43	3,637	246
Total NOC Counseling Hours:	184	1,500	249	25,949	3,709
Average Hours Per Case	4.97	14.29	5.79	7.13	15.08
NOC Clients Trained:	0	73	23	5,142	297
Minority Clients Counseled: (all sessions)	1	7	1	147	12
Women Clients Counseled: (all sessions)	9	20	10	361	36
NOC Jobs Created	0	8	0	671	54
NOC Jobs Retained	0	36	0	2,423	346
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	0	81	0	616	133
Total Day Care Counseling Hours	0	144	0	1,852	316
Average Hours Per Case	#DIV/0!	1.78	#DIV/0!	3.01	2.38
Day Care Clients Trained	0	929	0	6,576	1,149
Minority Clients Counseled (all sessions)	0	653	0	341	679
Women Clients Counseled (all sessions)	0	745	0	530	794
Entrepreneurship Center Clients Served					
EC Clients Assisted	76	198	118	8,528	755
EC Clients # of Challenge Grants	2	21	3	836	119
EC Clients \$ Value of Challenge Grants	\$13,375	\$109,125	\$18,375	\$5,081,898	1,002,814
EC Clients Capital Leveraged	\$13,375	\$39,567,073	\$31,198,048	\$465,144,461	111,970,092
EC Clients Jobs Created	1	336	287	8,522	1,808
EC Clients Jobs Retained	0	1,087	714	14,182	4,939
DAR Client Served					
Total DAR Clients Counseled	19	144	45	163	163
Total DAR Counseling Hours	48	423	93	464	464
Average Hours Per Case	2.53	2.94	2.07	5.10	2.85
Total DAR Client Trained	0	597	34	731	731
Minority Clients Counseled	7	44	15	56	47
Women Clients Counseled	8	53	3	49	58
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0