

**Illinois Department of Commerce and Economic Opportunity**  
**IEN Report for June**

	<b>June</b>	<b>CY08</b>	<b>FY08</b>	<b>HISTORICAL TO DATE</b>	<b>TOTALS 03-TO DATE</b>
<b>Total SBDC Network Customers Served</b>	3,804	15,389	28,718	648,169	215,144
<b>SBDC Customers Served (all activities)</b>					
SBDC Clients Counseled: (One time)	1,039	2,047	4,256	178,675	33,857
SBDC Counseling Hours: (One time)	1,859	3,803	8,405	229,654	76,263
SBDC Clients Counseled: (Continuous)	517	1,451	3,595	98,090	26,809
SBDC Counseling Hours: (Continuous)	3,004	10,383	32,935	780,214	297,872
Total SBDC Clients Counseled:	1,534	6,205	10,150	276,765	63,373
Total SBDC Counseling Hours:	4,229	30,549	57,708	1,009,868	390,498
Average Hours Per Case:	2.76	4.92	5.69	3.65	6.16
SBDC Training Attendees:	1,236	7,402	13,403	298,395	110,433
Minority Clients Counseled: (all sessions)	401	1,824	2,979	44,636	16,618
Minority Training Attendees:	271	1,729	2,733	52,150	18,844
Women Clients Counseled: (all sessions)	529	2,234	3,888	79,411	23,673
Women Training Attendees:	304	2,910	5,245	117,487	40,601
<b>Procurement Technical Assistance Centers</b>					
PTAC Clients Counseled	289	1,070	1,704	11,574	10,230
Initial PTAC Counseling Sessions	64	330	588	17,890	3,361
All PTAC Counseling Sessions	467	3,212	6,534	42,690	34,821
Total PTAC Counseling Hours:	611	4,418	8,958	58,052	48,192
Average Hours Per Case:	2	4	5.26	5.02	4.71
Total PTAC Clients Trained:	659	3,089	5,172	36,307	23,216
Minority Businesses Counseled: (all sessions)	169	1,279	2,509	33,126	9,724
Women Businesses Counseled: (all sessions)	148	1,064	2,338	36,738	12,543
<b>Economic Impact of Assistance Provided:</b>					
SBDC Jobs Created:	930	2,190	4,879	65,856	19,226
SBDC Jobs Retained:	2,668	4,219	5,987	83,407	28,848
SBDC Total Loans Secured:	58	248	476	8,484	2,610
SBDC Loan Dollars Assisted: \$	\$33,215,500	\$62,220,358	\$93,754,494	\$1,452,631,191	\$495,641,099
SBDC Total Non Debt Financing:	98	378	627	3,721	3,077
SBDC Non Debt Financing: \$	\$18,313,700	\$37,482,898	\$64,943,770	\$339,901,768	\$262,191,567
SBDC New Business Starts:	39	161	326	9,739	2,119
SBDC Existing Business Expansions:	47	130	210	3,821	970
PTAC Jobs Created:	68	487	717	10,657	3,923
PTAC Jobs Retained:	106	864	2,906	32,330	11,051
PTAC Contracts Assisted:	228	4,777	5,897	47,912	16,784
PTAC Contract \$ Assisted:	\$70,145,965	\$575,769,112	\$949,621,122	\$5,923,067,150	\$3,183,704,050
ITC Sales Assisted: \$	\$10,205,000	\$83,825,740	\$151,881,340	\$1,021,931,875	\$619,003,549
NOC Sales Assisted: \$	\$500,000	\$500,000	\$21,004,000	\$330,148,900	\$228,848,731
<b>First Stop:</b>					
Start up Kits:	0	0	841	75,957	25,442
Regulatory / Assistance Information:	817	5,157	9,259	186,875	91,710
<b>Office of Regulatory Assistance:</b>					
Draft Regulations Reviewed:	28	239	399	9,059	2,150
Draft Regulations Commented On:	6	51	107	1,248	531
<b>Environmental Assistance Program:</b>					
Total Businesses Assisted:	863	7,962	8,568	122,135	15,447
Total Helpline Calls Received:	122	392	996	11,102	4,020

**Illinois Department of Commerce and Economic Opportunity**  
**IEN Report for June**  
**Breakdown of Funding Sources**

	June	CY08	FY08	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
<b>International Trade Center Clients Served:</b>					
ITC Clients Counseled:(One Time)	0	130	228	3,353	1,724
ITC Clients Counseled: (Continuous)	0	96	304	5,200	2,310
Total ITC Clients Counseled:	240	425	623	9,523	4,233
Total ITC Counseling Hours:	642	3,199	5,529	49,516	37,625
Average Hours Per Case	3	8	9		53
ITC Clients Trained:	13	399	703	11,700	4,399
Minority Clients Counseled: (all sessions)	13	43	69	540	429
Women Clients Counseled: (all sessions)	26	59	90	682	538
ITC Jobs Created	39	136	268	960	715
ITC Jobs Retained	218	362	493	2,452	1,456
<b>Nafta Opportunity Trade Center Clients Served:</b>					
NOC Clients Counseled:(One Time)	0	59	68	1,327	799
NOC Clients Counseled: (Continuous)	0	43	95	1,973	1,139
Total NOC Clients Counseled:	9	124	183	3,322	1,960
Total NOC Counseling Hours:	58	1,762	2,317	21,191	17,650
Average Hours Per Case	6	14	13		60
NOC Clients Trained:	0	61	71	4,786	3,572
Minority Clients Counseled: (all sessions)	0	6	7	132	105
Women Clients Counseled: (all sessions)	0	19	26	317	255
NOC Jobs Created	0	0	0	545	492
NOC Jobs Retained	1	0	3	2,056	1,600
<b>SBDC Day Care Center Clients Served:</b>					
Day Care Clients Counseled:(One time)	0	22	28	279	210
Day Care Clients Counseled: (Continuous)	0	7	12	168	97
Total Day Care Clients Counseled	8	39	48	457	317
Total Day Care Counseling Hours	15	127	179	1,454	1,001
Average Hours Per Case	2	0	4	3	8
Day Care Clients Trained	0	419	540	5,374	3,992
Minority Clients Counseled (all sessions)	3	24	29	265	187
Women Clients Counseled (all sessions)	6	32	39	393	259
<b>Entrepreneurship Center Clients Served</b>					
EC Clients Assisted	107	341	612	7,238	7,238
EC Clients # of Challenge Grants	56	121	178	679	679
EC Clients \$ Vallue of Challenge Grants	\$308,960	\$726,594	\$1,108,369	\$3,809,196	\$3,809,196
EC Clients Capital Leveraged	\$13,519,004	\$23,883,320	\$33,924,283	\$307,389,381	\$307,389,381
EC Clients Jobs Created	292	981	1,071	6,090	6,090
EC Clients Jobs Retained	956	2,177	2,232	8,035	8,035