

ILLINOIS SBDC PERFORMANCE (10-1 to 10-31)	Actuals FFY 2010	Actuals FFY 2009	Goals CY2009	Goals CY2008
Business Start-up Milestones	18	26		
New Businesses Created (based on Date Estab.)	14	24	400	483
Jobs Created	423	1,006		
Jobs Retained	142	678		
Change in Sales	\$399,952	\$0		
SBA Loan, Number of	4	6		
SBA Loans, Dollar Amount	\$122,500	\$2,137,600		
Non-SBA Loans, Number of	29	22		
Non-SBA Loans, Dollar Amount	\$7,427,316	\$4,192,079		
Total Loans, Number of	33	28		
Total Loans, Dollar Amount	\$7,549,816	\$6,329,679		
Equity Capital, Number of	37	52		
Equity Capital, Dollar Amount	\$1,219,550	\$2,557,077		
Capital Infusion	\$8,769,366	\$8,886,756	\$150 M	\$179 M
Total Clients Counseled	1,478	1,637		
Number of New Clients Counseled	596	629		
Total Client Hours	4,192	4,740		
New Client Hours	1,465	1,596		
Extended Engagement Clients (since 10-1-05)	468	559	2250	1524
Long Term Clients (since 10-1-09) or (10-1-08)	153	211	2975	2680
Total Training Events	117	116		
Total Training Events Sessions	148	163		
Training Attendees	1,542	1,399		