

ILLINOIS SBDC PERFORMANCE (10-1 to 9-30)	Actuals FFY 2009	Actuals FFY 2008	Goals CY2009	Goals CY2008
Business Start-up Milestones	384	448		
New Businesses Created (based on Date Estab.)	362	337	400	483
Jobs Created	3,899	4,068		
Jobs Retained	6,371	5,793		
Change in Sales	\$53,661,397	\$62,175,737		
SBA Loan, Number of	60	87		
SBA Loans, Dollar Amount	\$16,430,704	\$15,983,600		
Non-SBA Loans, Number of	380	376		
Non-SBA Loans, Dollar Amount	\$153,539,585	\$78,036,899		
Total Loans, Number of	440	463		
Total Loans, Dollar Amount	\$169,970,289	\$94,020,499		
Equity Capital, Number of	872	630		
Equity Capital, Dollar Amount	\$59,944,026	\$54,011,760		
Capital Infusion	\$229,914,315	\$148,032,259	\$150 M	\$179 M
Total Clients Counseled	11,092	10,221		
Number of New Clients Counseled	7,467	7,084		
Total Client Hours	66,453	61,611		
New Client Hours	34,049	33,005		
Extended Engagement Clients (since 10-1-05)	2,619	2,302	2250	1524
Long Term Clients (since 10-1-08) or (10-1-07)	2,393	2,319	2975	2680
Total Training Events	1,044	926		
Total Training Events Sessions	1,268	1,111		
Training Attendees	14,326	13,851		