

Illinois Department of Commerce and Economic Opportunity
Small Business Office Report for December

	December	CY05	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	2,956	45,702	24,906	547,371	121,023
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	1,203	6,323	3,679	165,286	20,468
SBDC Counseling Hours: (One time)	2,013	12,032	7,268	198,796	45,405
SBDC Clients Counseled: (Continuous)	468	5,128	2,517	87,380	16,099
SBDC Counseling Hours: (Continuous)	8,339	61,967	28,099	660,546	178,204
Total SBDC Clients Counseled:	1,671	11,451	6,196	252,666	36,567
Total SBDC Counseling Hours:	10,351	73,999	35,367	859,342	223,609
Average Hours Per Case:	6.19	6.46	5.71	3.40	18
SBDC Training Attendees:	777	26,745	15,256	253,991	66,029
Minority Clients Counseled: (all sessions)	409	2,772	1,551	37,196	9,178
Minority Training Attendees:	131	3,248	1,376	44,426	11,120
Women Clients Counseled: (all sessions)	560	4,287	2,358	69,300	13,562
Women Training Attendees:	230	7,493	3,695	101,414	24,528
Procurement Technical Assistance Centers:					
PTAC Clients Counseled	384	2,041	1,374	6,677	5,333
Initial PTAC Counseling Sessions	35	691	363	16,397	1,868
All PTAC Counseling Sessions	550	6,405	3,662	24,532	16,663
Total PTAC Counseling Hours:	786	10,048	5,964	34,217	24,357
Average Hours Per Case:	2	5	4		14
Total PTAC Clients Trained:	89	4,774	1,717	24,317	11,226
Minority Businesses Counseled: (all sessio	143	1,600	1,073	26,914	3,512
Women Businesses Counseled: (all sessio	172	2,020	1,099	30,409	6,214
Economic Impact of Assistance Provided					
SBDC Jobs Created:	712	3,458	1,608	55,739	9,109
SBDC Jobs Retained:	644	7,244	1,732	69,190	14,631
SBDC Total Loans Secured:	59	508	257	7,240	1,366
SBDC Loan Dollars Assisted: \$	\$6,839,600	\$74,525,874	\$33,921,747	\$1,200,408,448	\$243,418,356
SBDC Total Non Debt Financing:	68	553	283	2,104	1,460
SBDC Non Debt Financing: \$	\$7,118,250	\$39,329,830	\$16,413,414	\$193,975,426	\$116,265,225
SBDC New Business Starts:	66	456	224	8,770	1,150
SBDC Existing Business Expansions:	29	148	77	3,327	476
PTAC Jobs Created:	7	1,062	355	8,929	2,195
PTAC Jobs Retained:	103	2,658	1,647	26,573	5,294
PTAC Contracts Assisted:	108	2,588	1,085	38,622	7,494
PTAC Contract \$ Assisted:	\$8,643,339	\$502,359,570	\$255,349,837	\$4,156,055,595	1,416,692,495
ITC Sales Assisted: \$	\$4,260,000	\$101,511,832	\$46,066,831	\$711,012,178	\$308,083,852
NOC Sales Assisted: \$	\$0	\$24,255,000	\$8,155,000	\$191,235,169	\$89,935,000
First Stop:					
Start up Kits:	363	5,682	2,655	69,799	19,224
Regulatory / Assistance Information:	1,364	19,915	9,967	152,621	57,436
Office of Regulatory Assistance					
Draft Regulations Reviewed:	32	424	168	8,073	1,177
Draft Regulations Commented On:	6	87	41	986	274
Environmental Assistance Program					
Total Businesses Assisted:	73	1,581	953	111,817	4,662
Total Helpline Calls Received:	66	838	466	9,541	2,429

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Breakdown of Funding Sources

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International Trade Center Clients Served					
ITC Clients Counseled:(One Time)	156	451	254	2,655	1,026
ITC Clients Counseled: (Continuous)	57	487	237	4,261	1,371
Total ITC Clients Counseled:	213	938	491	7,687	2,397
Total ITC Counseling Hours:	2,247	7,229	4,342	33,754	21,863
Average Hours Per Case	11	8	9		28
ITC Clients Trained:	22	991	330	9,909	2,608
Minority Clients Counseled: (all sessions)	24	96	52	354	243
Women Clients Counseled: (all sessions)	24	119	62	429	285
ITC Jobs Created	20	136	34	460	215
ITC Jobs Retained	10	150	93	1,517	521
					0
Nafta Opportunity Trade Center Clients Served					
					0
					0
NOC Clients Counseled:(One Time)	17	216	58	1,017	489
NOC Clients Counseled: (Continuous)	21	330	148	1,541	707
Total NOC Clients Counseled:	38	546	206	2,558	1,196
Total NOC Counseling Hours:	365	3,108	1,051	13,809	10,268
Average Hours Per Case	10	6	5		28
NOC Clients Trained:	8	2,507	2,314	4,281	3,067
Minority Clients Counseled: (all sessions)	1	19	7	81	54
Women Clients Counseled: (all sessions)	4	69	30	200	138
NOC Jobs Created	0	98	20	251	198
NOC Jobs Retained	0	726	25	1,324	868
					0
SBDC Day Care Center Clients Served:					
					0
					0
Day Care Clients Counseled:(One time)	1	34	15	196	127
Day Care Clients Counseled: (Continuous)	1	14	3	154	83
Total Day Care Clients Counseled	2	48	18	350	210
Total Day Care Counseling Hours	4	150	51	994	541
Average Hours Per Case	2	3	0		8
Day Care Clients Trained	0	615	253	3,845	2,463
Minority Clients Counseled (all sessions)	2	30	13	193	115
Women Clients Counseled (all sessions)	0	32	8	327	193

