

**Illinois Department of Commerce and Economic Opportunity**  
**Small Business Office Report For December**

	<b>December</b>	<b>CY06</b>	<b>FY07</b>	<b>HISTORICAL TO DATE</b>	<b>TOTALS 03-TO DATE</b>
<b>Total SBDC Network Customers Served</b>	3,449	39,507	21,705	593,555	160,530
<b>SBDC Customers Served (all activities)</b>					
SBDC Clients Counseled: (One time)	925	5,799	3,188	171,085	26,267
SBDC Counseling Hours: (One time)	5,862	11,560	6,391	210,356	56,965
SBDC Clients Counseled: (Continuous)	492	4,556	2,216	91,936	20,655
SBDC Counseling Hours: (Continuous)	4,164	56,454	22,992	717,000	234,658
Total SBDC Clients Counseled:	1,417	10,355	5,404	263,021	46,922
Total SBDC Counseling Hours:	10,026	68,014	29,383	927,356	291,623
Average Hours Per Case:	7.08	6.57	5.44	3.53	
SBDC Training Attendees:	1,661	22,253	12,362	276,244	88,282
Minority Clients Counseled: (all sessions)	305	2,679	1,370	39,875	11,857
Minority Training Attendees:	122	3,065	1,151	47,491	14,185
Women Clients Counseled: (all sessions)	422	3,774	1,935	73,074	17,336
Women Training Attendees:	459	7,190	3,204	108,604	31,718
<b>Procurement Technical Assistance Centers:</b>					
PTAC Clients Counseled	240	1,827	1,144	8,504	7,160
Initial PTAC Counseling Sessions	28	634	299	17,031	2,502
All PTAC Counseling Sessions	409	6,902	3,662	31,434	23,565
Total PTAC Counseling Hours:	669	8,759	4,910	42,976	33,116
Average Hours Per Case:	3	5	4		18
Total PTAC Clients Trained:	103	4,438	2,496	28,755	15,664
Minority Businesses Counseled: (all sessic	49	2,383	1,324	29,297	5,895
Women Businesses Counseled: (all sessic	60	2,020	1,118	32,429	8,234
<b>Economic Impact of Assistance Provided</b>					
SBDC Jobs Created:	394	3,358	1,685	59,097	12,467
SBDC Jobs Retained:	1,024	4,388	1,952	73,578	19,019
SBDC Total Loans Secured:	43	481	228	7,721	1,847
SBDC Loan Dollars Assisted: \$	\$16,806,350	\$105,271,255	\$56,672,850	\$1,305,679,703	\$348,689,611
SBDC Total Non Debt Financing:	67	660	274	2,764	2,120
SBDC Non Debt Financing: \$	\$4,273,597	\$60,056,687	\$34,391,098	\$254,032,113	\$176,321,912
SBDC New Business Starts:	36	448	167	9,218	1,598
SBDC Existing Business Expansions:	35	180	87	3,507	656
PTAC Jobs Created:	35	416	191	9,345	2,611
PTAC Jobs Retained:	193	2,038	1,351	28,611	7,332
PTAC Contracts Assisted:	98	2,073	909	40,695	9,567
PTAC Contract \$ Assisted:	\$65,121,024	\$552,984,388	\$418,013,878	\$4,709,039,983	1,969,676,883
ITC Sales Assisted: \$	\$7,150,000	\$100,913,144	\$17,760,718	\$811,925,322	\$408,996,996
NOC Sales Assisted: \$	\$50,789,835	\$97,238,966	\$59,289,835	\$288,474,135	\$187,173,966
<b>First Stop:</b>					
Start up Kits:	280	3,734	2,013	73,448	22,933
Regulatory / Assistance Information:	1,030	18,977	8,622	171,573	76,388
<b>Office of Regulatory Assistance</b>					
Draft Regulations Reviewed:	22	382	165	8,455	1,557
Draft Regulations Commented On:	4	104	50	1,090	378
<b>Environmental Assistance Program</b>					
Total Businesses Assisted:	52	1,503	555	113,084	5,929
Total Helpline Calls Received:	45	748	241	10,188	10,236

**Illinois Department of Commerce and Economic Opportunity**  
**Small Business Office Report for December**  
**Breakdown of Funding Sources**

	December	CY06	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
<b>International Trade Center Clients Served</b>					
ITC Clients Counseled:(One Time)	95	286	176	2,941	1,312
ITC Clients Counseled: (Continuous)	121	459	288	4,720	1,830
Total ITC Clients Counseled:	216	745	464	8,432	3,142
Total ITC Counseling Hours:	1,440	6,540	3,411	40,294	28,403
Average Hours Per Case	7	9	7		37
ITC Clients Trained:	13	948	362	10,857	3,556
Minority Clients Counseled: (all sessions)	17	86	39	440	329
Women Clients Counseled: (all sessions)	26	100	51	529	385
ITC Jobs Created	18	158	39	618	373
ITC Jobs Retained	107	245	209	1,762	766
<b>Nafta Opportunity Trade Center Clients Served</b>					
NOC Clients Counseled:(One Time)	36	124	71	1,141	613
NOC Clients Counseled: (Continuous)	36	259	113	1,800	966
Total NOC Clients Counseled:	72	383	184	2,941	1,579
Total NOC Counseling Hours:	768	2,828	1,506	16,637	13,096
Average Hours Per Case	11	7	8		35
NOC Clients Trained:	26	324	114	4,605	3,391
Minority Clients Counseled: (all sessions)	3	32	9	113	86
Women Clients Counseled: (all sessions)	12	59	25	259	197
NOC Jobs Created	5	116	10	367	314
NOC Jobs Retained	60	180	110	1,504	1,048
<b>SBDC Day Care Center Clients Served:</b>					
Day Care Clients Counseled:(One time)	2	36	6	232	163
Day Care Clients Counseled: (Continuous)	0	3	1	157	86
Total Day Care Clients Counseled	2	39	7	389	249
Total Day Care Counseling Hours	8	166	32	1,160	707
Average Hours Per Case	4	0	5	3	8
Day Care Clients Trained	16	473	16	4,318	2,936
Minority Clients Counseled (all sessions)	1	28	6	221	143
Women Clients Counseled (all sessions)	1	11	4	338	204





