

Illinois Department of Commerce and Economic Opportunity
Small Business Office Report for August

	August	CY06	FY07	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	3,608	24,378	6,273	578,426	145,401
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	913	4,397	1,416	169,683	24,865
SBDC Counseling Hours: (One time)	1,881	9,640	2,786	208,436	55,045
SBDC Clients Counseled: (Continuous)	427	3,339	795	90,719	19,438
SBDC Counseling Hours: (Continuous)	2,616	37,754	4,976	698,300	215,958
Total SBDC Clients Counseled:	1,340	7,736	2,211	260,402	44,303
Total SBDC Counseling Hours:	4,497	47,394	7,762	906,736	271,003
Average Hours Per Case:	3.36	6.13	3.51	3.48	25
SBDC Training Attendees:	1,288	11,859	2,403	265,850	77,888
Minority Clients Counseled: (all sessions)	340	1,987	565	39,183	11,165
Minority Training Attendees:	87	2,226	327	46,652	13,346
Women Clients Counseled: (all sessions)	492	2,824	805	72,124	16,386
Women Training Attendees:	244	4,546	630	105,960	29,074
Procurement Technical Assistance Centers:					
PTAC Clients Counseled	365	1,423	576	8,100	6,756
Initial PTAC Counseling Sessions	63	460	125	16,857	2,328
All PTAC Counseling Sessions	735	4,649	1,397	29,181	21,312
Total PTAC Counseling Hours:	837	5,485	1,636	39,702	29,842
Average Hours Per Case:	2	4	3		17
Total PTAC Clients Trained:	552	2,900	958	27,217	14,126
Minority Businesses Counseled: (all sessic	255	1,560	501	28,474	5,072
Women Businesses Counseled: (all sessic	224	1,326	425	31,735	7,540
Economic Impact of Assistance Provided					
SBDC Jobs Created:	223	2,110	464	57,849	11,219
SBDC Jobs Retained:	69	2,672	247	71,862	17,303
SBDC Total Loans Secured:	27	294	47	7,534	1,660
SBDC Loan Dollars Assisted: \$	\$8,639,598	\$62,346,699	\$14,358,293	\$1,262,755,147	\$305,765,055
SBDC Total Non Debt Financing:	31	423	49	2,527	1,883
SBDC Non Debt Financing: \$	\$5,787,550	\$33,639,614	\$8,262,050	\$227,615,040	\$149,904,839
SBDC New Business Starts:	16	294	40	9,064	1,444
SBDC Existing Business Expansions:	5	99	10	3,426	575
PTAC Jobs Created:	22	290	65	9,219	2,485
PTAC Jobs Retained:	462	1,407	721	27,980	6,701
PTAC Contracts Assisted:	66	1,511	347	40,133	9,005
PTAC Contract \$ Assisted:	\$76,905,760	\$275,734,497	\$140,763,987	\$4,431,790,092	1,692,426,992
ITC Sales Assisted: \$	\$2,000,000	\$85,512,426	\$2,300,000	\$796,524,604	\$393,596,278
NOC Sales Assisted: \$	\$0	\$38,449,131	\$0	\$229,684,300	\$128,384,131
First Stop:					
Start up Kits:	415	2,439	733	72,178	21,663
Regulatory / Assistance Information:	1,801	13,390	3,050	166,011	70,826
Office of Regulatory Assistance					
Draft Regulations Reviewed:	21	261	44	8,334	1,436
Draft Regulations Commented On:	12	72	18	1,058	346
Environmental Assistance Program					
Total Businesses Assisted:	98	1,078	134	112,659	5,504
Total Helpline Calls Received:	48	584	81	10,024	10,072

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Breakdown of Funding Sources

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International Trade Center Clients Served					
ITC Clients Counseled:(One Time)	77	256	120	2,911	1,282
ITC Clients Counseled: (Continuous)	30	282	90	4,543	1,653
Total ITC Clients Counseled:	107	538	210	8,225	2,935
Total ITC Counseling Hours:	447	3,966	835	37,720	25,829
Average Hours Per Case	4	7	4		35
ITC Clients Trained:	0	586	0	10,495	3,194
Minority Clients Counseled: (all sessions)	6	67	16	421	310
Women Clients Counseled: (all sessions)	10	78	24	507	363
ITC Jobs Created	15	135	16	595	350
ITC Jobs Retained	0	64	4	1,581	585
Nafta Opportunity Trade Center Clients Served					
NOC Clients Counseled:(One Time)	27	105	37	1,122	594
NOC Clients Counseled: (Continuous)	28	204	38	1,745	911
Total NOC Clients Counseled:	55	309	75	2,867	1,505
Total NOC Counseling Hours:	213	1,588	266	15,397	11,856
Average Hours Per Case	4	5	4		33
NOC Clients Trained:	48	258	48	4,539	3,325
Minority Clients Counseled: (all sessions)	2	28	4	109	82
Women Clients Counseled: (all sessions)	8	48	9	248	186
NOC Jobs Created	0	106	0	357	304
NOC Jobs Retained	0	70	0	1,394	938
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	0	35	3	231	162
Day Care Clients Counseled: (Continuous)	0	2	1	156	85
Total Day Care Clients Counseled	0	37	4	387	247
Total Day Care Counseling Hours	0	153	19	1,147	694
Average Hours Per Case	0	0	5	3	8
Day Care Clients Trained	0	457	0	4,302	2,920
Minority Clients Counseled (all sessions)	0	27	4	220	142
Women Clients Counseled (all sessions)	0	9	2	336	202

