

Illinois Department of Commerce and Economic Opportunity
IEN Report for April

	April	CY10	FY10	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	4,812	14,017	28,881	714,163	47,056
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,442	4,622	9,572	299,356	15,934
Total SBDC Counseling Hours:	4,785	17,417	44,808	1,155,479	82,333
Average Hours Per Case:	3.32	3.77	4.68	3.86	5.17
SBDC Training Attendees:	2,221	6,088	12,822	325,875	20,491
Minority Clients Counseled: (all sessions)	404	1,199	2,634	50,128	4,362
Minority Training Attendees:	453	1,056	2,626	57,950	3,824
Women Clients Counseled: (all sessions)	474	1,525	3,136	86,168	5,254
Women Training Attendees:	814	2,091	4,415	127,041	6,765
Procurement Technical Assistance Centers					
PTAC Clients Counseled	376	986	1,924	15,647	3,162
Initial PTAC Counseling Sessions	60	239	696	19,564	1,218
All PTAC Counseling Sessions	616	2,503	6,655	56,759	10,351
Total PTAC Counseling Hours:	827	3,604	8,999	77,327	14,112
Average Hours Per Case:	2.20	3.66	4.68	4.94	4.83
Total PTAC Clients Trained:	704	2,007	3,634	45,316	5,619
Minority Businesses Counseled: (all sessi	259	907	2,265	37,875	3,422
Women Businesses Counseled: (all sessi	156	756	2,151	41,519	3,366
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	179	678	2,199	72,470	4,047
SBDC Jobs Retained:	704	1,421	4,162	93,838	7,721
SBDC Total Loans Secured:	35	116	311	9,249	543
SBDC Loan Dollars Assisted: \$	\$8,013,645	\$19,054,046	\$55,864,888	\$1,681,221,274	\$188,262,373
SBDC Total Non Debt Financing:	83	228	608	5,171	1,077
SBDC Non Debt Financing: \$	\$13,051,388	\$20,709,953	\$42,629,264	\$437,623,368	\$75,597,316
SBDC New Business Starts:	25	99	262	10,407	460
SBDC Existing Business Expansions:	13	55	162	4,220	286
PTAC Jobs Created:	64	366	682	12,014	1,074
PTAC Jobs Retained:	314	1,256	3,814	40,191	5,869
PTAC Contracts Assisted:	123	687	1,857	51,816	3,139
PTAC Contract \$ Assisted:	\$44,637,455	\$365,387,134	\$1,171,223,290	\$8,813,283,195	\$2,359,870,048
ITC Sales Assisted: \$	\$10,000	\$123,447,020	\$159,772,697	\$1,465,473,404	\$354,835,940
NOC Sales Assisted: \$	\$0	\$1,905,960	\$12,305,960	\$433,130,860	\$70,281,960
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	709	3,136	7,723	204,254	13,316
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	40	114	261	9,696	447
Draft Regulations Commented On:	7	36	83	1,422	123
Environmental Assistance Program:					
Total Businesses Assisted:	73	730	1,233	124,872	2,331
Total Helpline Calls Received:	43	487	824	12,828	1,385

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Breakdown of Funding Sources

	April	CY10	FY10	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	40	287	590	10,691	1,009
Total ITC Counseling Hours:	207	1,195	3,533	59,350	6,885
Average Hours Per Case	5.18	4.16	5.99	5.55	6.82
ITC Clients Trained:	512	585	733	12,556	693
Minority Clients Counseled: (all sessions)	4	27	52	645	91
Women Clients Counseled: (all sessions)	7	49	92	855	150
ITC Jobs Created	2	4	31	1,244	121
ITC Jobs Retained	46	208	352	3,814	1,004
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	22	46	134	3,578	187
Total NOC Counseling Hours:	98	278	1,235	24,727	2,487
Average Hours Per Case	4.45	6.04	9.22	6.91	13.30
NOC Clients Trained:	0	36	57	5,105	260
Minority Clients Counseled: (all sessions)	2	4	8	144	9
Women Clients Counseled: (all sessions)	3	9	19	350	25
NOC Jobs Created	0	1	7	664	47
NOC Jobs Retained	0	0	74	2,387	310
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	1	7	29	542	59
Total Day Care Counseling Hours	3	26	90	1,734	198
Average Hours Per Case	2.50	3.71	3.10	3.20	3.36
Day Care Clients Trained	43	91	174	5,738	311
Minority Clients Counseled (all sessions)	1	37	15	307	63
Women Clients Counseled (all sessions)	1	86	27	468	135
Entrepreneurship Center Clients Served					
EC Clients Assisted	9	75	233	8,405	632
EC Clients # of Challenge Grants	2	10	49	825	108
EC Clients \$ Vallue of Challenge Grants	\$8,750	\$52,750	\$337,698	\$5,025,523	946,439
EC Clients Capital Leveraged	\$8,750	\$4,930,725	\$15,411,611	\$430,508,113	77,333,744
EC Clients Jobs Created	0	12	475	8,198	1,484
EC Clients Jobs Retained	0	159	292	13,254	4,011
DAR Client Served					
Total DAR Clients Counseled	23	65	81	84	84
Total DAR Counseling Hours	54	219	260	260	260
Average Hours Per Case	2.35	3.37	3.21	5.53	3.10
Total DAR Client Trained	206	459	593	593	593
Minority Clients Counseled	11	25	26	26	28
Women Clients Counseled	7	23	54	30	28
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0