

Illinois Department of Commerce and Economic Opportunity

IEN Report for April

	April	CY09	FY09	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	3,495	11,304	27,860	667,004	11,304
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,770	4,750	9,114	276,765	4,750
Total SBDC Counseling Hours:	5,030	20,124	49,333	1,009,868	20,124
Average Hours Per Case:	2.84	4.24	5.41	3.65	4.24
SBDC Training Attendees:	1,033	4,135	11,123	309,519	4,135
Minority Clients Counseled: (all sessions)	481	1,256	2,497	47,022	1,256
Minority Training Attendees:	193	679	2,623	54,805	679
Women Clients Counseled: (all sessions)	600	1,537	3,156	82,451	1,537
Women Training Attendees:	380	1,238	4,076	121,514	1,238
Procurement Technical Assistance Centers					
PTAC Clients Counseled	405	996	1,943	13,481	996
Initial PTAC Counseling Sessions	92	337	786	18,683	337
All PTAC Counseling Sessions	672	2,367	6,080	48,775	2,367
Total PTAC Counseling Hours:	993	3,293	8,443	66,508	3,293
Average Hours Per Case:	2.45	3.31	4.35	4.93	3.31
Total PTAC Clients Trained:	195	850	4,240	40,547	850
Minority Businesses Counseled: (all sessic	88	771	2,051	35,224	771
Women Businesses Counseled: (all sessic	132	764	2,204	38,917	764
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	251	806	3,193	69,229	806
SBDC Jobs Retained:	416	882	3,485	86,999	882
SBDC Total Loans Secured:	44	129	352	8,835	129
SBDC Loan Dollars Assisted: \$	\$13,914,000	\$26,545,525	\$67,123,235	\$1,519,504,426	\$26,545,525
SBDC Total Non Debt Financing:	85	213	588	4,307	213
SBDC Non Debt Financing: \$	\$6,563,366	\$15,156,058	\$37,332,842	\$377,182,110	\$15,156,058
SBDC New Business Starts:	29	85	271	10,032	85
SBDC Existing Business Expansions:	14	66	180	4,000	66
PTAC Jobs Created:	127	239	517	11,179	239
PTAC Jobs Retained:	705	1,553	3,527	35,875	1,553
PTAC Contracts Assisted:	208	662	1,431	49,339	662
PTAC Contract \$ Assisted:	\$439,159,142	\$1,042,216,989	\$1,606,834,331	\$7,495,630,136	\$1,042,216,989
ITC Sales Assisted: \$	\$143,935,000	\$144,995,293	\$160,225,882	\$1,255,632,757	\$144,995,293
NOC Sales Assisted: \$	\$26,666,000	\$141,060,000	\$141,140,000	\$503,908,900	\$141,060,000
First Stop:					
Start up Kits:	0	0	0	75,957	25,442
Regulatory / Assistance Information:	953	4,105	8,168	195,043	99,878
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	33	123	313	9,372	2,463
Draft Regulations Commented On:	5	28	79	1,327	610
Environmental Assistance Program:					
Total Businesses Assisted:	95	915	1,306	123,457	16,769
Total Helpline Calls Received:	75	500	763	11,943	4,936

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Breakdown of Funding Sources

	April	CY09	FY09	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	106	307	516	9,989	307
Total ITC Counseling Hours:	419	1,540	4,487	54,005	1,540
Average Hours Per Case	4	5	9	5	5
ITC Clients Trained:	19	38	201	11,901	38
Minority Clients Counseled: (all sessions)	13	27	40	581	27
Women Clients Counseled: (all sessions)	14	41	60	746	41
ITC Jobs Created	28	40	59	1,163	40
ITC Jobs Retained	2	213	527	3,023	213
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	6	23	169	3,414	23
Total NOC Counseling Hours:	46	190	1,239	22,430	190
Average Hours Per Case	8	8	7	7	8
NOC Clients Trained:	0	0	59	4,845	0
Minority Clients Counseled: (all sessions)	0	0	8	135	0
Women Clients Counseled: (all sessions)	0	1	19	326	1
NOC Jobs Created	0	0	0	617	0
NOC Jobs Retained	0	0	0	2,077	0
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	4	13	41	496	13
Total Day Care Counseling Hours	8	36	118	1,572	36
Average Hours Per Case	2	0	3	3	0
Day Care Clients Trained	0	0	169	5,427	0
Minority Clients Counseled (all sessions)	2	6	19	283	6
Women Clients Counseled (all sessions)	3	10	32	424	10
Entrepreneurship Center Clients Served					
EC Clients Assisted	73	236	654	8,009	236
EC Clients # of Challenge Grants	11	31	65	748	31
EC Clients \$ Value of Challenge Grants	\$100,000	\$253,500	\$503,388	\$4,332,584	\$253,500
EC Clients Capital Leveraged	\$8,365,220	\$39,292,254	\$85,072,242	\$361,539,589	\$39,292,254
EC Clients Jobs Created	152	511	1,104	6,851	511
EC Clients Jobs Retained	413	806	2,070	9,656	806