

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - June 2012**

		June	CY12	FY12	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	4,740	21,898	40,414	978,021	145,638
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,262	5,208	9,031	319,391	35,969
Total SBDC Consultation Hours:		6,283	36,803	69,162	1,292,733	233,772
Average Hours Per Client		4.98	7.07	7.66	4.05	6.50
Long Term Clients Advised		604	1,793	2,486	9,684	9,684
Total Minority Clients Advised:		388	1,634	3,100	56,559	10,793
Total Women Clients Advised:		389	1,596	2,753	92,477	11,553
SBDC Training Attendees:	*	1,612	8,328	16,729	362,475	57,091
Minority Training Attendees:		324	1,515	2,726	63,899	9,773
Women Training Attendees:		454	2,403	4,534	137,317	17,041
SBDC Jobs Created:		493	2,512	4,356	80,824	12,401
SBDC Jobs Retained:		782	2,913	5,698	107,434	21,317
SBDC Debt Financing #:		48	199	383	10,095	1,389
SBDC Debt Financing \$:		\$7,320,200	\$47,725,823	\$85,382,312	\$1,875,332,865	382,373,964
SBDC Non Debt Financing #:		76	359	788	6,873	2,779
SBDC Non Debt Financing \$:		\$2,998,668	\$55,313,354	\$91,854,888	\$636,316,700	274,290,648
SBDC New Business Starts:		28	140	326	11,120	1,053
SBDC Existing Business Expansions:		26	97	225	4,692	575
PTAC Activity						
Total PTAC Clients Advised:	*	495	1,108	1,676	19,562	7,077
Total PTAC Consultation Hours:		1,715	4,738	9,154	98,510	35,295
Average Hours Per Client:		3.46	4.28	5.46	5.04	20
Initial PTAC Advising Sessions		66	275	544	20,861	2,515
Total PTAC Advising Sessions		714	2,713	4,953	69,562	23,154
Minority Business Advising Sessions		301	977	1,812	42,437	7,984
Women Business Advising Sessions		349	1,186	2,075	46,378	8,225
Total PTAC Clients Trained:	*	570	1,696	3,451	53,468	12,901
PTAC Jobs Created:		33	155	974	16,520	5,580
PTAC Jobs Retained:		310	836	3,002	49,334	15,012
PTAC Contracts Assisted:		248	1,110	2,277	57,918	9,241
PTAC Contract \$ Assisted:		\$135,374,870	\$339,196,817	\$1,418,989,013	\$11,726,009,775	5,272,596,628
SBJA Activity						
Total SBJA Clients Advised:	*	259	985	1,301	1,507	1,507
Total SBJA Consultation Hours:		855	6,311	10,312	10,548	10,548
Average Hours Per Client:		3.30	6.41	7.93	7.00	15
Long Term Clients		126	340	405	489	489
Total SBJA Clients Trained	*	83	1,181	1,256	1,256	1,256
SBJA Jobs Created:		107	307	396	402	402
SBJA Jobs Retained:		117	435	922	919	919
SBJA Debt Financing #:		8	32	49	49	49
SBJA Debt Financing \$:		\$145,401	\$1,982,401	\$12,476,401	\$12,476,401	12,476,401
SBJA Non Debt #:		3	52	71	71	71
SBJA Non Debt Financing \$:		\$120,000	\$3,033,570	\$4,412,730	\$4,412,730	4,412,730
SBJA New Business Starts:		0	14	29	29	29
SBJA Existing Business Expansions:		6	20	31	31	31
SBJA \$ Value of Export Sales		\$50,000	\$1,635,015	\$23,054,015	\$23,054,015	23,054,015
Business Information Center:						
Start up Kits:		52	364	726	76,779	1,222
Regulatory / Assistance Informatio	*	459	3,392	6,966	220,358	29,837
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		22	174	343	10,514	1,284
Draft Regulations Commented On:		13	53	94	1,659	371
Environmental Assistance Program:						
Total Businesses Assisted:	*	188	2,117	2,579	129,989	8,025
Total Helpline Calls Received:		175	1,203	1,522	15,433	4,385



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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	159	509	831	12,331	2,649
Total ITC Consultation Hours:	1,841	4,670	8,862	76,659	24,194
Average Hours Per Client:	11.58	9.17	10.66	6.22	37
ITC Clients Trained:	180	712	1,235	15,060	3,196
Total Minority Clients Advised:	19	70	120	878	324
Women Clients Advised:	20	70	111	1,104	399
ITC Jobs Created	8	126	269	1,708	585
ITC Jobs Retained	186	454	960	6,038	3,228
ITC \$ Value of Export Sales:	\$32,335,000	\$631,271,658	\$987,968,406	\$2,659,693,400	\$1,549,055,936
NOC Activity					
Total NOC Clients Advised:	26	79	133	3,899	508
Total NOC Consultation Hours:	794	1,311	2,676	30,812	8,572
Average Hours Per Client:	30.54	16.59	20.12	7.90	69
NOC Clients Trained:	69	69	128	5,488	643
Minority Clients Advised:	0	12	17	177	42
Women Clients Advised:	2	10	13	394	69
NOC Jobs Created	8	12	37	924	307
NOC Jobs Retained	105	108	159	2,682	605
NOC \$ Value of Export Sales:	\$1,125,000	\$29,243,355	\$56,632,754	\$509,828,558	146,979,658
TIES Activity					
Total TIES Clients Advised:	79	256	358	430	423
Total TIES Consultation Hours:	416	3,179	5,459	5,464	5,464
Average Hours Per Client:	5.27	12.42	15.25	12.71	26
TIES Training Attendees:	23	336	475	475	475
TIES Jobs Created:	0	201	215	215	215
TIES Jobs Retained	2	423	525	525	525
TIES Debt Financing #:	0	7	10	10	10
TIES Debt Financing \$:	\$0	\$6,517,713	\$7,035,413	\$7,035,413	7,035,413
TIES Non Debt Financing #:	0	17	25	25	25
TIES Non Debt Financing \$:	\$0	\$34,693,383	\$39,305,583	\$39,305,583	39,305,583
TIES New Business Starts:	4	8	10	10	10
TIES Business Expansions	0	4	7	6	7
# of Intellectual Property Filings	0	0	4	4	0
# of Federal Funding Apps	1	5	5	6	6
\$ Value of Federal Funding Apps	\$0	\$1,500,000	\$1,868,000	\$1,868,000	1,868,000
# of Formal Pitches to Potential Investors	0	8	15	7	15
Day Care Activity					
Total Day Care Clients Advised	1	28	77	698	243
Total Day Care Consultation Hours	2	68	268	2,229	693
Average Hours Per Client:	2.00	2.43	3.48	3.19	12
Day Care Clients Trained	0	80	137	6,739	1,359
Total Minority Clients Advised	1	23	67	409	790
Total Women Clients Advised	0	22	45	578	912

