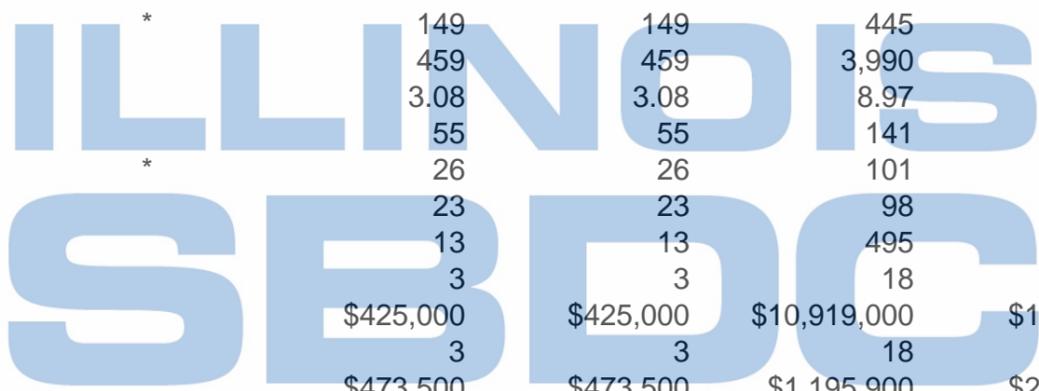


**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - January 2012**

		January	CY12	FY12	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,219	3,219	22,840	959,225	95,968
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,174	1,174	5,885	315,357	22,842
Total SBDC Consultation Hours:		3,911	3,911	36,271	1,259,841	135,441
Average Hours Per Client		3.33	3.33	6.16	3.99	5.93
Long Term Clients Advised		417	417	2,069	8,308	5,614
Total Minority Clients Advised:		345	345	2,043	55,270	6,292
Total Women Clients Advised:		349	349	1,774	91,230	7,553
SBDC Training Attendees:	*	875	875	9,271	355,022	33,544
Minority Training Attendees:		199	199	1,413	62,583	6,204
Women Training Attendees:		312	312	2,443	135,226	10,632
SBDC Jobs Created:		740	740	2,584	79,052	7,573
SBDC Jobs Retained:		229	229	3,017	104,750	12,578
SBDC Debt Financing #:		24	24	208	9,920	837
SBDC Debt Financing \$:		\$11,827,503	\$11,827,503	\$49,483,991	\$1,839,434,545	\$254,082,954
SBDC Non Debt Financing #:		28	28	458	6,542	1,670
SBDC Non Debt Financing \$:		\$3,484,006	\$3,484,006	\$40,075,540	\$584,487,352	\$123,325,011
SBDC New Business Starts:		13	13	191	10,993	719
SBDC Existing Business Expansions:		9	9	137	4,604	463
PTAC Activity						
Total PTAC Clients Advised:	*	238	238	1,062	18,692	4,590
Total PTAC Consultation Hours:		569	569	4,987	94,341	21,969
Average Hours Per Client:		2.39	2.39	4.70	5.05	4.79
Initial PTAC Advising Sessions		46	46	315	20,632	1,715
Total PTAC Advising Sessions		387	387	2,626	67,236	15,651
Minority Business Advising Sessions		125	125	961	41,585	5,232
Women Business Advising Sessions		151	151	1,045	45,343	5,178
Total PTAC Clients Trained:	*	61	61	1,816	51,833	8,171
PTAC Jobs Created:		18	18	837	16,383	3,877
PTAC Jobs Retained:		85	85	2,244	48,583	10,679
PTAC Contracts Assisted:		290	290	1,457	57,098	5,307
PTAC Contract \$ Assisted:		\$25,591,174	\$25,591,174	\$1,105,383,370	\$11,412,404,132	\$3,336,812,969
SBJA Activity						
Total SBJA Clients Advised:	*	149	149	445	670	149
Total SBJA Consultation Hours:		459	459	3,990	4,731	459
Average Hours Per Client:		3.08	3.08	8.97	7.06	3.08
Long Term Clients		55	55	141	205	55
Total SBJA Clients Trained	*	26	26	101	69	26
SBJA Jobs Created:		23	23	98	89	23
SBJA Jobs Retained:		13	13	495	346	13
SBJA Debt Financing #:		3	3	18	14	3
SBJA Debt Financing \$:		\$425,000	\$425,000	\$10,919,000	\$1,487,000	\$425,000
SBJA Non Debt #:		3	3	18	22	3
SBJA Non Debt Financing \$:		\$473,500	\$473,500	\$1,195,900	\$2,000,160	\$473,500
SBJA New Business Starts:		1	1	14	12	1
SBJA Existing Business Expansions:		1	1	9	7	1
SBJA \$ Value of Export Sales		\$0	\$0	\$21,419,000	\$21,419,000	\$0
Business Information Center:						
Start up Kits:		73	73	435	76,488	3,290
Regulatory / Assistance Informatio	*	696	696	4,260	217,582	26,646
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		24	24	443	10,364	1,115
Draft Regulations Commented On:		10	10	121	1,616	317
Environmental Assistance Program:						
Total Businesses Assisted:	*	118	118	492	127,769	5,162
Total Helpline Calls Received:		110	110	365	14,340	2,787



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Network Program Breakouts

	January	CY11	FY12	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	94	94	583	11,916	1,487
Total ITC Consultation Hours:	413	413	4,605	72,402	12,226
Average Hours Per Client:	4.39	4.39	7.90	6.08	8.22
ITC Clients Trained:	32	32	555	14,380	1,411
Total Minority Clients Advised:	16	16	81	824	158
Women Clients Advised:	14	14	82	1,048	224
ITC Jobs Created	41	41	184	1,623	299
ITC Jobs Retained	88	88	594	5,672	1,574
ITC \$ Value of Export Sales:	\$554,730,107	\$554,730,107	\$911,426,855	\$2,583,151,849	\$1,061,748,284
NOC Activity					
Total NOC Clients Advised:	15	15	86	3,835	329
Total NOC Consultation Hours:	143	143	1,508	29,644	4,901
Average Hours Per Client:	9.53	9.53	17.53	7.73	14.90
NOC Clients Trained:	0	0	59	5,419	360
Minority Clients Advised:	5	5	10	170	25
Women Clients Advised:	3	3	9	387	46
NOC Jobs Created	3	3	28	915	271
NOC Jobs Retained	3	3	54	2,577	449
NOC \$ Value of Export Sales:	\$20,000,000	\$20,000,000	\$44,389,399	\$500,585,203	\$111,941,904
TIES Activity					
Total TIES Clients Advised:	75	75	208	249	75
Total TIES Consultation Hours:	424	424	2,705	2,709	424
Average Hours Per Client:	5.65	5.65	13.00	10.88	5.65
TIES Training Attendees:	0	0	139	139	0
TIES Jobs Created:	0	0	14	14	0
TIES Jobs Retained	0	0	102	102	0
TIES Debt Financing #:	0	0	3	3	0
TIES Debt Financing \$:	\$0	\$0	\$517,700	\$517,700	\$0
TIES Non Debt Financing #:	1	1	9	9	1
TIES Non Debt Financing \$:	\$1,075,193	\$1,075,193	\$5,687,393	\$5,687,393	\$1,075,193
TIES New Business Starts:	0	0	2	2	0
TIES Business Expansions	1	1	4	4	1
# of Intellectual Property Filings	0	0	0	0	0
# of Federal Funding Apps	0	0	0	1	0
\$ Value of Federal Funding Apps	\$1,500,000	\$1,500,000	\$1,868,000	\$1,868,000	\$1,500,000
# of Formal Pitches to Potential Investors	0	0	7	7	0
Day Care Activity					
Total Day Care Clients Advised	12	12	63	698	161
Total Day Care Consultation Hours	23	23	222	2,184	397
Average Hours Per Client:	1.92	1.92	3.52	3.13	2.47
Day Care Clients Trained	0	0	57	6,739	1,240
Total Minority Clients Advised	11	11	55	409	772
Total Women Clients Advised	9	9	34	578	891

