

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - August 2012**

		August	CY12	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total Network Customers Served	*	3,726	27,534	6,643	983,653	151,274
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,281	6,360	2,112	320,543	37,121
Total SBDC Consultation Hours:		4,547	45,721	8,925	1,301,651	242,690
Average Hours Per Client		3.55	7.19	4.23	4.06	6.54
Long Term Clients Advised		360	2,172	436	10,063	10,063
Total Minority Clients Advised:		388	2,029	652	56,954	11,188
Total Women Clients Advised:		358	1,947	633	92,828	11,904
SBDC Training Attendees:	*	1,071	10,580	2,252	364,727	59,343
Minority Training Attendees:		211	1,868	353	64,252	10,126
Women Training Attendees:		222	2,819	416	137,733	17,457
SBDC Jobs Created:		165	2,232	358	80,544	12,121
SBDC Jobs Retained:		656	4,832	954	109,353	23,236
SBDC Debt Financing #:		35	252	53	10,148	1,442
SBDC Debt Financing \$:		\$2,711,850	\$52,091,075	\$4,365,252	\$1,879,698,117	386,739,216
SBDC Non Debt Financing #:		43	431	72	6,945	2,851
SBDC Non Debt Financing \$:		\$1,085,757	\$57,366,804	\$2,053,450	\$638,370,150	276,344,098
SBDC New Business Starts:		18	176	31	11,156	1,089
SBDC Existing Business Expansions:		27	135	38	4,730	613
PTAC Activity						
Total PTAC Clients Advised:	*	256	1,309	402	19,763	7,278
Total PTAC Consultation Hours:		665	5,934	1,196	99,706	36,491
Average Hours Per Client:		2.60	4.53	2.98	5.05	20
Initial PTAC Advising Sessions		41	361	86	20,947	2,601
Total PTAC Advising Sessions		389	3,398	684	70,247	23,839
Minority Business Advising Sessions		146	1,260	282	42,720	8,267
Women Business Advising Sessions		152	1,458	271	46,650	8,497
Total PTAC Clients Trained:	*	240	2,275	255	54,047	13,480
PTAC Jobs Created:		52	234	82	16,599	5,659
PTAC Jobs Retained:		314	1,307	449	49,805	15,483
PTAC Contracts Assisted:		199	1,423	314	58,231	9,554
PTAC Contract \$ Assisted:		\$158,730,929	\$645,542,043	\$308,790,308	\$12,032,355,001	5,578,941,854
SBJA Activity						
Total SBJA Clients Advised:	*	207	1,151	340	1,673	1,673
Total SBJA Consultation Hours:		1,796	8,765	2,454	13,002	13,002
Average Hours Per Client:		8.68	7.62	7.22	7.77	16
Long Term Clients		78	406	93	555	555
Total SBJA Clients Trained	*	18	1,222	41	1,297	1,297
SBJA Jobs Created:		17	353	46	448	448
SBJA Jobs Retained:		4	451	16	935	935
SBJA Debt Financing #:		4	43	11	60	60
SBJA Debt Financing \$:		\$1,463,000	\$11,715,401	\$9,733,000	\$22,209,401	22,209,401
SBJA Non Debt #:		19	75	23	94	94
SBJA Non Debt Financing \$:		\$162,834	\$4,423,404	\$1,389,834	\$5,802,564	5,802,564
SBJA New Business Starts:		3	19	5	34	34
SBJA Existing Business Expansions:		0	22	2	33	33
SBJA \$ Value of Export Sales		\$0	\$6,254,015	\$4,619,000	\$27,673,015	27,673,015
Business Information Center:						
Start up Kits:		40	449	85	76,864	1,307
Regulatory / Assistance Informatio	*	653	4,628	1,236	221,594	31,073
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		31	250	343	10,549	1,319
Draft Regulations Commented On:		8	65	94	1,712	424
Environmental Assistance Program:						
Total Businesses Assisted:	*	133	2,391	274	130,263	8,299
Total Helpline Calls Received:		116	1,451	248	15,681	4,633



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Network Program Breakouts

	August	CY12	FY13	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	146	628	263	12,450	2,768
Total ITC Consultation Hours:	660	6,070	1,408	78,059	25,594
Average Hours Per Client:	4.52	9.67	5.35	6.27	37
ITC Clients Trained:	28	788	76	15,136	3,272
Total Minority Clients Advised:	24	89	38	897	343
Women Clients Advised:	24	93	42	1,127	422
ITC Jobs Created	2	185	34	1,767	644
ITC Jobs Retained	39	728	39	6,312	3,502
ITC \$ Value of Export Sales:	\$2,061,430	\$662,716,411	\$14,162,430	\$2,691,138,153	\$1,580,500,689
NOC Activity					
Total NOC Clients Advised:	21	95	31	3,905	524
Total NOC Consultation Hours:	128	1,545	234	30,918	8,806
Average Hours Per Client:	6.10	16.26	7.55	7.92	68
NOC Clients Trained:	0	69	0	5,488	643
Minority Clients Advised:	0	14	3	177	44
Women Clients Advised:	2	11	3	394	70
NOC Jobs Created	0	29	17	941	324
NOC Jobs Retained	0	108	0	2,682	605
NOC \$ Value of Export Sales:	\$0		\$0	\$509,828,558	117,736,303
TIES Activity					
Total TIES Clients Advised:	83	310	106	484	477
Total TIES Consultation Hours:	526	4,177	998	6,462	6,462
Average Hours Per Client:	6.34	13.47	9.42	13.35	27
TIES Training Attendees:	0	336	0	475	475
TIES Jobs Created:	0	202	1	216	216
TIES Jobs Retained	0	430	7	532	532
TIES Debt Financing #:	0	8	1	11	11
TIES Debt Financing \$:	\$0	\$6,817,713	\$300,000	\$7,335,413	7,335,413
TIES Non Debt Financing #:	1	23	6	31	31
TIES Non Debt Financing \$:	\$150,000	\$35,133,383	\$440,000	\$39,745,583	39,745,583
TIES New Business Starts:	0	9	1	11	11
TIES Business Expansions	0	4	1	7	7
# of Intellectual Property Filings	0	9	5	9	9
# of Federal Funding Apps	0	6	1	7	7
\$ Value of Federal Funding Apps	\$0	\$1,500,000	\$0	\$1,868,000	1,868,000
# of Formal Pitches to Potential Investors	0	9	1	7	16
Day Care Activity					
Total Day Care Clients Advised		28		698	243
Total Day Care Consultation Hours		68		2,229	693
Average Hours Per Client:		2.43		3.19	12
Day Care Clients Trained		80		6,739	1,359
Total Minority Clients Advised		23		409	790
Total Women Clients Advised		22		578	912

