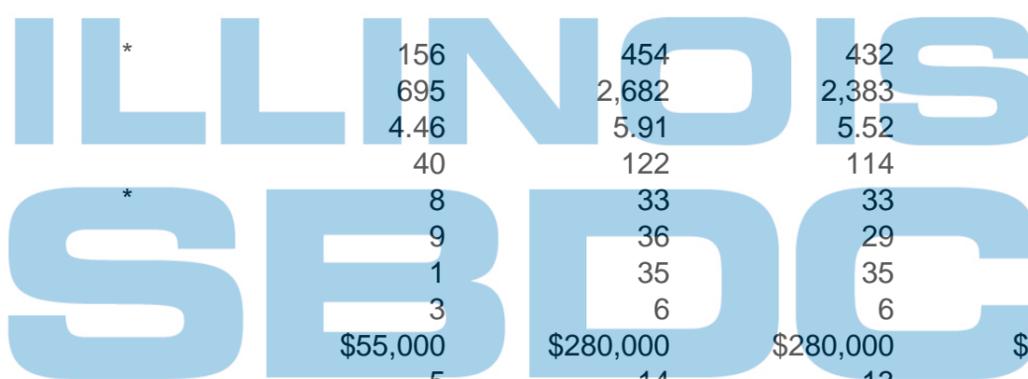


**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - November 2011**

	November	CY11	FY12	HISTORICAL TO DATE	TOTALS 09-TO DATE	
Total Network Customers Served	*	4,351	31,662	15,569	894,263	104,667
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,311	8,572	4,661	313,662	30,240
Total SBDC Consultation Hours:		5,434	56,388	23,313	1,246,879	187,918
Average Hours Per Client		4.14	6.58	5.00	3.98	6.21
Long Term Clients Advised		431	2,525	1,682	7,722	7,722
Total Minority Clients Advised:		449	3,041	1,640	54,754	8,988
Total Women Clients Advised:		396	2,591	1,398	90,709	9,795
SBDC Training Attendees:	*	1,942	15,201	7,506	353,254	47,870
Minority Training Attendees:		222	2,035	999	62,166	8,040
Women Training Attendees:		370	4,042	1,857	134,638	14,362
SBDC Jobs Created:		247	2,651	1,408	77,907	9,484
SBDC Jobs Retained:		145	5,374	2,046	103,840	17,723
SBDC Debt Financing #:		31	332	138	9,851	1,145
SBDC Debt Financing \$:		\$12,782,443	\$86,611,190	\$31,814,988	\$1,821,825,542	\$328,866,641
SBDC Non Debt Financing #:		86	662	315	6,398	2,304
SBDC Non Debt Financing \$:		\$4,681,621	\$90,552,184	\$28,157,428	\$572,419,241	\$210,393,189
SBDC New Business Starts:		20	279	121	10,932	985
SBDC Existing Business Expansions:		14	160	81	4,548	614
PTAC Activity						
Total PTAC Clients Advised:	*	281	1,557	887	18,394	5,909
Total PTAC Consultation Hours:		902	8,262	3,521	92,877	29,662
Average Hours Per Client:		3.21	5.31	3.97	5.05	5.02
Initial PTAC Advising Sessions	*	52	533	230	20,548	2,202
Total PTAC Advising Sessions		408	4,862	1,922	66,534	20,126
Minority Business Advising Sessions		169	1,770	705	41,330	6,877
Women Business Advising Sessions		182	1,882	763	45,062	6,909
Total PTAC Clients Trained:	*	512	3,729	1,519	51,536	11,839
PTAC Jobs Created:		89	1,474	726	16,273	5,333
PTAC Jobs Retained:		49	3,314	1,890	48,230	13,908
PTAC Contracts Assisted:		93	2,917	970	56,611	7,934
PTAC Contract \$ Assisted:		\$160,428,506	\$1,606,312,003	\$1,063,926,183	\$11,370,946,945	\$4,917,533,798
SBJA Activity						
Total SBJA Clients Advised:	*	156	454	432	454	454
Total SBJA Consultation Hours:		695	2,682	2,383	2,682	2,682
Average Hours Per Client:		4.46	5.91	5.52	5.91	5.91
Long Term Clients		40	122	114	122	122
Total SBJA Clients Trained	*	8	33	33	33	33
SBJA Jobs Created:		9	36	29	36	36
SBJA Jobs Retained:		1	35	35	35	35
SBJA Debt Financing #:		3	6	6	6	6
SBJA Debt Financing \$:		\$55,000	\$280,000	\$280,000	\$280,000	\$280,000
SBJA Non Debt #:		5	14	13	14	14
SBJA Non Debt Financing \$:		\$71,583	\$971,343	\$821,343	\$971,343	\$971,343
SBJA New Business Starts:		3	5	5	5	5
SBJA Existing Business Expansions:		3	4	4	4	4
SBJA \$ Value of Export Sales		\$500,000	\$500,000	\$500,000	\$500,000	\$500,000
Business Information Center:						
Start up Kits:		62	712	316	76,369	3,171
Regulatory / Assistance Information:		600	6,979	3,076	216,400	25,462
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		27	362	419	10,319	1,070
Draft Regulations Commented On:		13	88	111	1,600	301
Environmental Assistance Program:						
Total Businesses Assisted:	*	81	1,443	274	127,551	5,062
Total Helpline Calls Received:		61	801	181	14,156	2,713



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Network Program Breakouts

	November	CY11	FY12	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	125	686	464	11,761	2,079
Total ITC Consultation Hours:	668	6,149	2,630	70,427	17,962
Average Hours Per Client:	5.34	8.96	5.67	5.99	8.64
ITC Clients Trained:	177	935	352	14,177	2,314
Total Minority Clients Advised:	19	103	66	799	245
Women Clients Advised:	22	113	71	1,028	323
ITC Jobs Created	7	179	121	1,560	437
ITC Jobs Retained	12	1,132	350	5,428	2,618
ITC \$ Value of Export Sales:	\$223,973	\$356,096,124	\$302,026,771	\$1,973,751,765	\$863,114,301
NOC Activity					
Total NOC Clients Advised:	23	103	67	3,808	417
Total NOC Consultation Hours:	157	1,652	514	28,650	6,410
Average Hours Per Client:	6.83	16.04	7.67	7.52	15.37
NOC Clients Trained:	8	178	23	5,383	538
Minority Clients Advised:	2	9	4	164	29
Women Clients Advised:	3	16	8	384	59
NOC Jobs Created	0	2	0	887	270
NOC Jobs Retained	0	0	0	2,523	446
NOC \$ Value of Export Sales:	\$688,000	\$2,093,000	\$688,000	\$456,883,804	\$94,034,904
TIES Activity					
Total TIES Clients Advised:	76	151	150	151	151
Total TIES Consultation Hours:	543	1,246	1,241	1,246	1,246
Average Hours Per Client:	7.14	8.25	8.27	8.25	8.25
TIES Training Attendees:	35	99	99	99	99
TIES Jobs Created:	3	12	12	12	12
TIES Jobs Retained	0	100	100	100	100
TIES Debt Financing #:	0	2	2	2	2
TIES Debt Financing \$:	\$0	\$467,700	\$467,700	\$467,700	\$467,700
TIES Non Debt Financing #:	0	6	6	6	6
TIES Non Debt Financing \$:	\$0	\$4,361,000	\$4,361,000	\$4,361,000	\$4,361,000
TIES New Business Starts:	1	1	1	1	1
TIES Business Expansions	0	3	3	3	3
# of Intellectual Property Filings	0	0	0	0	0
# of Federal Funding Apps	0	1	1	1	1
\$ Value of Federal Funding Apps	\$0	\$368,000	\$368,000	\$368,000	\$368,000
# of Formal Pitches to Potential Investors	0	400,002	400,002	400,002	400,002
Day Care Activity					
Total Day Care Clients Advised	18	60	47	692	209
Total Day Care Consultation Hours	70	205	154	2,115	579
Average Hours Per Client:	3.89	3.42	3.28	3.06	2.77
Day Care Clients Trained	22	66	51	6,739	1,306
Total Minority Clients Advised	17	52	42	405	813
Total Women Clients Advised	8	31	19	572	913

