

Illinois Department of Commerce and Economic Opportunity
Network Performance Report for June 2011

	June	CY11	FY11	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	3,646	16,622	32,709	753,115	86,008
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,414	5,215	9,353	310,305	26,883
Total SBDC Counseling Hours:	5,525	33,077	64,004	1,237,753	164,607
Average Hours Per Case:	3.91	6.34	6.84	3.99	6.12
SBDC Training Attendees:	1,309	7,692	16,499	345,745	40,361
Minority Clients Counseled: (all sessions)	481	1,807	3,289	53,520	7,754
Minority Training Attendees:	128	1,035	2,332	61,166	7,040
Women Clients Counseled: (all sessions)	458	1,627	3,018	89,745	8,831
Women Training Attendees:	414	2,185	4,480	132,781	12,505
Procurement Technical Assistance Centers					
PTAC Clients Counseled	380	1,075	1,936	17,912	5,427
Initial PTAC Counseling Sessions	76	303	635	20,318	1,972
All PTAC Counseling Sessions	534	2,935	6,610	64,607	18,199
Total PTAC Counseling Hours:	967	4,739	10,450	89,354	26,139
Average Hours Per Case:	2.54	4.41	5.40	4.99	4.82
Total PTAC Clients Trained:	461	2,210	3,935	50,017	10,320
Minority Businesses Counseled: (all sessic	190	1,061	2,239	40,621	6,168
Women Businesses Counseled: (all sessic	227	1,126	2,408	44,306	6,153
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	306	1,220	3,805	76,476	8,053
SBDC Jobs Retained:	630	3,263	6,117	101,729	15,612
SBDC Total Loans Secured:	52	193	381	9,712	1,006
SBDC Loan Dollars Assisted: \$	\$9,882,791	\$54,736,202	\$89,307,223	\$1,789,950,554	\$296,991,653
SBDC Total Non Debt Financing:	96	347	673	6,083	1,989
SBDC Non Debt Financing: \$	\$44,747,773	\$62,394,756	\$86,038,663	\$544,261,813	\$182,235,761
SBDC New Business Starts:	39	135	291	10,788	841
SBDC Existing Business Expansions:	16	79	181	4,467	533
PTAC Jobs Created:	559	1,223	1,803	16,022	5,082
PTAC Jobs Retained:	1,439	2,606	4,289	47,522	13,200
PTAC Contracts Assisted:	247	1,934	3,129	55,628	6,951
PTAC Contract \$ Assisted:	\$324,970,941	\$542,297,514	\$1,354,474,864	\$10,306,932,456	\$3,853,519,309
ITC Sales Assisted: \$	\$30,262,701	\$54,069,353	\$169,096,053	\$1,671,724,994	\$561,087,530
NOC Sales Assisted: \$	\$0	\$1,405,000	\$9,875,000	\$456,195,804	\$93,346,904
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	773	3,903	7,735	213,324	22,386
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	34	214	419	10,171	922
Draft Regulations Commented On:	5	53	111	1,565	266
Environmental Assistance Program:					
Total Businesses Assisted:	70	1,169	2,480	127,329	4,788
Total Helpline Calls Received:	51	616	1,214	13,971	2,528

Illinois Department of Commerce and Economic Opportunity
IEN Report for June
Breakdown of Funding Sources

	June	CY11	FY11	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	141	392	626	11,467	1,785
Total ITC Counseling Hours:	993	3,518	6,610	67,796	15,331
Average Hours Per Case	7.04	8.97	10.56	5.91	8.59
ITC Clients Trained:	223	583	1,142	13,825	1,962
Minority Clients Counseled: (all sessions)	19	61	104	757	203
Women Clients Counseled: (all sessions)	24	74	116	989	284
ITC Jobs Created	10	58	167	1,439	316
ITC Jobs Retained	146	782	1,177	5,078	2,268
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	18	58	156	3,763	372
Total NOC Counseling Hours:	642	1,139	2,441	28,137	5,897
Average Hours Per Case	35.67	19.64	15.65	7.48	15.85
NOC Clients Trained:	92	155	241	5,360	515
Minority Clients Counseled: (all sessions)	1	6	18	161	26
Women Clients Counseled: (all sessions)	6	12	27	380	55
NOC Jobs Created	0	2	222	887	270
NOC Jobs Retained	0	0	227	2,523	446
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	6	18	32	650	167
Total Day Care Counseling Hours	16	51	108	1,961	425
Average Hours Per Case	2.67	2.83	3.38	3.02	2.54
Day Care Clients Trained	0	15	106	6,682	1,255
Minority Clients Counseled (all sessions)	6	15	27	368	776
Women Clients Counseled (all sessions)	4	15	25	556	897
Entrepreneurship Center Clients Served					
EC Clients Assisted	6	127	351	8,818	1,045
EC Clients # of Challenge Grants	0	33	49	881	164
EC Clients \$ Value of Challenge Grants	\$0	\$151,039	\$239,414	\$5,302,937	\$1,223,853
EC Clients Capital Leveraged	\$10,000	\$28,542,340	\$67,661,228	\$501,566,641	\$148,392,272
EC Clients Jobs Created	0	57	461	8,598	1,884
EC Clients Jobs Retained	0	142	1,084	14,379	5,136
DAR Client Served					
Total DAR Clients Counseled	0	0	100	204	204
Total DAR Counseling Hours	0	0	251	623	623
Average Hours Per Case	0.00	0.00	2.51	3.05	3.05
Total DAR Client Trained	0	0	294	991	991
Minority Clients Counseled	0	0	35	54	54
Women Clients Counseled	0	0	9	72	72
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0