

**Illinois Department of Commerce and Economic Opportunity
Network Performance Report for February**

	February	CY11	FY11	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	2,824	5,191	21,993	741,684	74,577
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,257	2,187	6,795	307,277	23,855
Total SBDC Counseling Hours:	4,003	8,246	39,171	1,212,922	139,776
Average Hours Per Case:	3.18	3.77	5.76	3.95	5.86
SBDC Training Attendees:	993	1,990	10,797	340,043	34,659
Minority Clients Counseled: (all sessions)	318	566	1,811	52,279	6,513
Minority Training Attendees:	163	291	1,488	60,422	6,296
Women Clients Counseled: (all sessions)	413	702	2,263	88,820	7,906
Women Training Attendees:	332	597	2,892	131,193	10,917
Procurement Technical Assistance Centers					
PTAC Clients Counseled	302	480	1,524	17,317	4,832
Initial PTAC Counseling Sessions	35	77	409	20,092	1,746
All PTAC Counseling Sessions	452	1,024	4,699	62,696	16,288
Total PTAC Counseling Hours:	627	1,352	7,062	85,967	22,752
Average Hours Per Case:	2.08	2.82	4.63	4.96	4.71
Total PTAC Clients Trained:	187	365	2,137	48,172	8,475
Minority Businesses Counseled: (all sessions)	170	367	1,545	39,927	5,474
Women Businesses Counseled: (all sessions)	160	351	1,632	43,531	5,378
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	140	212	2,238	75,468	7,045
SBDC Jobs Retained:	170	386	3,178	98,852	12,735
SBDC Total Loans Secured:	21	43	225	9,562	856
SBDC Loan Dollars Assisted: \$	\$1,654,400	\$4,464,498	\$40,248,520	\$1,739,678,850	\$246,719,949
SBDC Total Non Debt Financing:	31	71	399	5,807	1,713
SBDC Non Debt Financing: \$	\$1,204,587	\$6,635,876	\$31,073,163	\$488,502,933	\$126,476,881
SBDC New Business Starts:	15	34	178	10,687	740
SBDC Existing Business Expansions:	7	18	119	4,406	472
PTAC Jobs Created:	77	490	2,506	15,289	4,349
PTAC Jobs Retained:	189	297	3,707	45,213	10,891
PTAC Contracts Assisted:	623	1,162	2,343	54,856	6,179
PTAC Contract \$ Assisted:	\$62,517,229	\$178,562,850	\$990,538,816	\$9,943,197,792	\$3,489,784,645
ITC Sales Assisted: \$	\$0	\$10,409,792	\$125,436,492	\$1,628,065,433	\$517,427,969
NOC Sales Assisted: \$	\$0	\$0	\$6,050,000	\$454,790,804	\$91,941,904
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	532	1,126	4,958	210,547	19,609
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	37	69	274	10,026	777
Draft Regulations Commented On:	6	10	68	1,522	223
Environmental Assistance Program:					
Total Businesses Assisted:	308	542	1,722	126,829	4,288
Total Helpline Calls Received:	133	290	830	13,731	2,288

Illinois Department of Commerce and Economic Opportunity
IEN Report for February
Breakdown of Funding Sources

	February	CY11	FY11	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	85	144	441	11,219	1,537
Total ITC Counseling Hours:	390	804	3,896	65,082	12,617
Average Hours Per Case	4.59	5.58	8.83	5.80	8.21
ITC Clients Trained:	0	59	618	13,301	1,438
Minority Clients Counseled: (all sessions)	10	16	55	712	158
Women Clients Counseled: (all sessions)	11	28	76	943	238
ITC Jobs Created	0	0	109	1,381	258
ITC Jobs Retained	0	35	430	4,331	1,521
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	10	25	133	3,730	339
Total NOC Counseling Hours:	72	155	1,457	27,153	4,913
Average Hours Per Case	7.20	6.20	10.95	7.28	14.49
NOC Clients Trained:	0	0	86	5,205	360
Minority Clients Counseled: (all sessions)	2	2	12	157	22
Women Clients Counseled: (all sessions)	3	5	20	373	48
NOC Jobs Created	0	0	214	885	268
NOC Jobs Retained	0	0	100	2,523	446
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	6	9	25	641	158
Total Day Care Counseling Hours	16	23	80	1,933	397
Average Hours Per Case	2.67	2.56	3.20	3.02	2.51
Day Care Clients Trained	0	0	91	6,667	1,240
Minority Clients Counseled (all sessions)	0	0	18	359	761
Women Clients Counseled (all sessions)	0	0	19	548	882
Entrepreneurship Center Clients Served					
EC Clients Assisted	50	92	331	8,783	1,010
EC Clients # of Challenge Grants	1	6	21	854	137
EC Clients \$ Vallue of Challenge Grants	\$4,000	\$26,875	\$115,250	\$5,178,773	\$1,099,689
EC Clients Capital Leveraged	\$4,000	\$4,582,376	\$43,700,264	\$477,606,677	\$124,432,308
EC Clients Jobs Created	1	28	339	8,569	1,855
EC Clients Jobs Retained	2	126	895	14,363	5,120
DAR Client Served					
Total DAR Clients Counseled	0	0	100	204	204
Total DAR Counseling Hours	0	0	251	623	623
Average Hours Per Case	0.00	0.00	2.51	3.05	3.05
Total DAR Client Trained	0	0	294	991	991
Minority Clients Counseled	0	0	35	54	54
Women Clients Counseled	0	0	9	72	72
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0