

Illinois Department of Commerce and Economic Opportunity

IEN Report for June

	June	CY10	FY10	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	3,843	20,269	34,720	720,415	53,308
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,591	6,275	10,985	301,009	17,587
Total SBDC Counseling Hours:	6,886	35,679	63,070	1,173,741	100,595
Average Hours Per Case:	4.33	5.69	5.74	3.90	5.72
SBDC Training Attendees:	1,239	9,459	16,193	329,246	23,862
Minority Clients Counseled: (all sessions)	363	1,635	3,015	50,564	4,798
Minority Training Attendees:	143	2,040	3,610	58,934	4,808
Women Clients Counseled: (all sessions)	534	2,124	3,651	86,767	5,853
Women Training Attendees:	290	3,351	5,675	128,301	8,025
Procurement Technical Assistance Centers					
PTAC Clients Counseled	497	1,346	2,160	16,007	3,522
Initial PTAC Counseling Sessions	64	357	814	19,682	1,336
All PTAC Counseling Sessions	721	3,735	7,892	57,991	11,583
Total PTAC Counseling Hours:	869	5,178	10,572	78,901	15,686
Average Hours Per Case:	1.75	3.85	4.89	4.93	4.83
Total PTAC Clients Trained:	441	2,726	4,353	46,035	6,338
Minority Businesses Counseled: (all sessic	310	1,414	2,756	38,382	3,929
Women Businesses Counseled: (all sessic	214	1,129	2,543	41,892	3,739
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	441	1,396	2,924	73,188	4,765
SBDC Jobs Retained:	1,649	3,231	5,925	95,648	9,531
SBDC Total Loans Secured:	55	197	398	9,330	624
SBDC Loan Dollars Assisted: \$	\$13,110,950	\$38,511,103	\$81,631,945	\$1,700,678,331	\$207,719,430
SBDC Total Non Debt Financing:	169	460	820	5,403	1,309
SBDC Non Debt Financing: \$	\$6,275,849	\$41,136,055	\$62,048,454	\$458,049,470	\$96,023,418
SBDC New Business Starts:	45	176	342	10,484	537
SBDC Existing Business Expansions:	48	119	228	4,284	350
PTAC Jobs Created:	164	1,131	1,508	12,779	1,839
PTAC Jobs Retained:	291	2,406	5,016	41,341	7,019
PTAC Contracts Assisted:	476	1,394	2,564	52,523	3,846
PTAC Contract \$ Assisted:	\$114,404,943	\$514,227,625	\$1,320,063,781	\$8,962,123,686	\$2,508,710,539
ITC Sales Assisted: \$	\$30,516,880	\$162,752,557	\$199,078,234	\$1,504,778,941	\$394,141,477
NOC Sales Assisted: \$	\$15,609,944	\$17,515,904	\$27,915,904	\$448,740,804	\$85,891,904
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	652	4,471	9,058	205,589	14,651
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	20	170	317	9,752	503
Draft Regulations Commented On:	21	68	115	1,454	155
Environmental Assistance Program:					
Total Businesses Assisted:	0	823	1,326	124,965	2,424
Total Helpline Calls Received:	0	541	878	12,882	1,439

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Breakdown of Funding Sources

	May	CY10	FY10	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	139	421	669	10,825	1,143
Total ITC Counseling Hours:	1,606	3,030	5,368	61,185	8,720
Average Hours Per Case	11.55	7.20	8.02	5.65	7.63
ITC Clients Trained:	92	712	860	12,683	820
Minority Clients Counseled: (all sessions)	11	39	61	657	103
Women Clients Counseled: (all sessions)	23	70	104	876	171
ITC Jobs Created	11	32	59	1,272	149
ITC Jobs Retained	65	295	439	3,901	1,091
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	40	84	162	3,616	225
Total NOC Counseling Hours:	898	1,246	2,204	25,695	3,455
Average Hours Per Case	22.45	14.83	13.60	7.11	15.36
NOC Clients Trained:	0	50	71	5,119	274
Minority Clients Counseled: (all sessions)	1	6	9	146	11
Women Clients Counseled: (all sessions)	4	16	26	357	32
NOC Jobs Created	7	8	14	671	54
NOC Jobs Retained	36	36	110	2,423	346
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	33	81	102	616	133
Total Day Care Counseling Hours	54	144	207	1,852	316
Average Hours Per Case	1.64	1.78	2.03	3.01	2.38
Day Care Clients Trained	171	929	1,012	6,576	1,149
Minority Clients Counseled (all sessions)	13	653	49	341	679
Women Clients Counseled (all sessions)	27	745	88	530	794
Entrepreneurship Center Clients Served					
EC Clients Assisted	11	106	215	8,436	663
EC Clients # of Challenge Grants	7	18	59	833	116
EC Clients \$ Value of Challenge Grants	\$44,500	\$90,750	\$386,198	\$5,063,523	984,439
EC Clients Capital Leveraged	\$1,358,000	\$8,369,025	\$18,857,911	\$433,946,413	80,772,044
EC Clients Jobs Created	3	49	510	8,235	1,521
EC Clients Jobs Retained	66	373	502	13,468	4,225
DAR Client Served					
Total DAR Clients Counseled	26	105	121	124	124
Total DAR Counseling Hours	52	331	372	372	372
Average Hours Per Case	2.00	3.15	3.07	5.31	3.00
Total DAR Client Trained	39	563	697	697	697
Minority Clients Counseled	8	42	42	42	45
Women Clients Counseled	9	39	47	47	44
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0