

Illinois Department of Commerce and Economic Opportunity

IEN Report for July

	July	CY10	FY11	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	3,224	22,691	3,224	722,837	55,730
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,125	6,869	1,125	301,603	18,181
Total SBDC Counseling Hours:	3,185	38,865	3,185	1,176,927	103,781
Average Hours Per Case:	2.83	5.66	2.83	3.90	5.71
SBDC Training Attendees:	1,260	10,719	1,260	330,506	25,122
Minority Clients Counseled: (all sessions)	296	1,806	296	50,735	4,969
Minority Training Attendees:	211	2,251	211	59,145	5,019
Women Clients Counseled: (all sessions)	371	2,320	371	86,963	6,049
Women Training Attendees:	346	3,697	346	128,647	8,371
Procurement Technical Assistance Centers					
PTAC Clients Counseled	589	1,684	589	16,345	3,860
Initial PTAC Counseling Sessions	121	478	121	19,803	1,457
All PTAC Counseling Sessions	846	4,581	846	58,837	12,429
Total PTAC Counseling Hours:	1,774	6,952	1,774	80,675	17,460
Average Hours Per Case:	3.01	4.13	3.01	4.94	4.83
Total PTAC Clients Trained:	67	2,793	67	46,102	6,405
Minority Businesses Counseled: (all sessic	262	1,675	262	38,643	4,190
Women Businesses Counseled: (all sessic	317	1,446	317	42,209	4,056
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	215	1,619	215	73,411	4,988
SBDC Jobs Retained:	155	3,386	155	95,803	9,686
SBDC Total Loans Secured:	24	221	24	9,354	648
SBDC Loan Dollars Assisted: \$	\$2,612,930	\$41,124,033	\$2,612,930	\$1,703,291,261	\$210,332,360
SBDC Total Non Debt Financing:	41	501	41	5,444	1,350
SBDC Non Debt Financing: \$	\$2,423,373	\$43,559,428	\$2,423,373	\$460,472,843	\$98,446,791
SBDC New Business Starts:	19	200	19	10,508	561
SBDC Existing Business Expansions:	15	135	15	4,300	366
PTAC Jobs Created:	499	1,630	499	13,278	2,338
PTAC Jobs Retained:	306	2,873	306	41,808	7,486
PTAC Contracts Assisted:	170	1,561	170	52,690	4,013
PTAC Contract \$ Assisted:	\$27,094,843	\$539,881,899	\$27,094,843	\$8,987,777,960	\$2,534,364,813
ITC Sales Assisted: \$	\$0	\$162,752,557	\$0	\$1,504,778,941	\$394,141,477
NOC Sales Assisted: \$	\$50,000	\$17,565,904	\$50,000	\$448,790,804	\$85,941,904
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	692	5,163	692	206,281	15,343
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	40	210	40	9,792	543
Draft Regulations Commented On:	7	75	7	1,461	162
Environmental Assistance Program:					
Total Businesses Assisted:	59	1,024	59	125,166	2,625
Total Helpline Calls Received:	39	599	39	12,940	1,497

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Breakdown of Funding Sources

	July	CY10	FY11	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	84	467	84	10,871	1,189
Total ITC Counseling Hours:	321	3,351	321	61,506	9,041
Average Hours Per Case	3.82	7.18	3.82	5.66	7.60
ITC Clients Trained:	158	870	158	12,841	978
Minority Clients Counseled: (all sessions)	8	43	8	661	107
Women Clients Counseled: (all sessions)	13	75	13	881	176
ITC Jobs Created	0	32	0	1,272	149
ITC Jobs Retained	0	295	0	3,901	1,091
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	12	90	12	3,622	231
Total NOC Counseling Hours:	65	1,313	65	25,762	3,522
Average Hours Per Case	5.42	14.59	5.42	7.11	15.25
NOC Clients Trained:	23	73	23	5,142	297
Minority Clients Counseled: (all sessions)	0	7	0	147	12
Women Clients Counseled: (all sessions)	2	17	2	358	33
NOC Jobs Created	0	8	0	671	54
NOC Jobs Retained	0	36	0	2,423	346
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	0	81	0	616	133
Total Day Care Counseling Hours	0	144	0	1,852	316
Average Hours Per Case	#DIV/0!	1.78	#DIV/0!	3.01	2.38
Day Care Clients Trained	0	929	0	6,576	1,149
Minority Clients Counseled (all sessions)	0	653	0	341	679
Women Clients Counseled (all sessions)	0	745	0	530	794
Entrepreneurship Center Clients Served					
EC Clients Assisted	62	148	62	8,478	705
EC Clients # of Challenge Grants	1	19	1	834	117
EC Clients \$ Value of Challenge Grants	\$5,000	\$95,750	\$5,000	\$5,068,523	989,439
EC Clients Capital Leveraged	\$31,184,673	\$39,553,698	\$31,184,673	\$465,131,086	111,956,717
EC Clients Jobs Created	267	316	267	8,502	1,788
EC Clients Jobs Retained	626	999	626	14,094	4,851
DAR Client Served					
Total DAR Clients Counseled	27	129	27	148	148
Total DAR Counseling Hours	45	375	45	416	416
Average Hours Per Case	1.67	2.91	1.67	5.06	2.81
Total DAR Client Trained	19	582	19	716	716
Minority Clients Counseled	7	44	7	49	47
Women Clients Counseled	3	46	3	49	51
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0