

ILLINOIS - JAPAN *Business Strength in Numbers*

Exports are a Significant Portion of Illinois' Economy

- From 2009 through 2012, Illinois exports increased by \$26.5 billion, or 64%, well above the national average of 46%
- Illinois exports totaled over \$68.1 billion in 2012, increasing 5.1% or \$3.3 billion over 2011, exceeding average U.S. export growth for the second consecutive year
- Direct exports accounted for 10% of the Gross State Products (GSP) in 2012
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S.

Top 5 Countries for Illinois Exports in 2012 (in billions)

- Canada \$19.4 (0.3% regression)
- Mexico \$6.4 (11.6% growth)
- Australia \$5.4 (44.7% growth)
- China. \$4.1 (6.5% growth)
- Germany \$2.7 (6.4% growth)
- **All Countries. \$68.1 (5.1% growth)**

Top 5 Industries for Illinois Exports in 2012 (in billions)

- Machinery, Except Electrical \$20.2 (13% growth)
- Chemicals \$7.8 (7.3% regression)
- Transportation Equipment \$7.4 (10.4% growth)
- Computers and Electronic Products \$6.3 (3% growth)
- Agriculture and Related Products. \$6.2 (2.6% growth)
- **All Industries \$68.1 (5.1% growth)**

Economic Impact of

International Tourism in Illinois in 2011

- Illinois welcomed 1,255,000 overseas visitors, ranking Illinois the 8th most popular U.S. state for overseas visitors, with a 4.5% market share
- Chicago welcomed 1,999,000 overseas visitors, and is the 19th most popular U.S. city for overseas visitors, with a 4.3% market share
- Travel expenditures of international visitors reached over \$2.2 billion, directly generating 21,830 Illinois jobs.
- Tax revenue generated from international travelers (federal, state and local) reached \$410.5 million

Sources:

Export Data Source: WISER Origin of Movement Series
 Foreign Direct Investment Data Source: Dun & Bradstreet
 Tourism Data Source – The Economic Impact of Travel on Illinois Counties, 2011, U. S. Travel Association;
 Overseas Travelers to Illinois – 2011; CIC Research and U.S. Department of Commerce, International Trade Administration, Office of Travel and Tourism Industries

Total Trade between Illinois and Japan in 2012

- Illinois ranks 6th among the 50 U.S. states for exports to Japan
- Illinois exports to Japan totaled more than \$2.1 billion in 2012, a 17.9% increase since 2009
- Illinois ranks 4th among the 50 U.S. states in imports from Japan, totaling \$8.9 billion in 2012

Top 5 Industries for Illinois Exports to Japan in 2012

(in billions)

- Computers and Electronic Products \$0.413 (35% growth)
- Machinery, Except electrical \$0.364 (17.2% growth)
- Chemicals \$0.344 (10.5% regression)
- Transportation Equipment \$0.263 (12.6% growth)
- Agriculture and Related Products \$0.203 (38.4% regression)

Top 5 Industries for Illinois Imports from Japan in 2012

(in billions)

- Machinery, Except Electrical \$3.0 (6.2% growth)
- Computers and Electronic Products \$1.7 (5.3% regression)
- Chemicals \$1.1 (9.8% regression)
- Transportation Equipment \$1.0 (26.7% growth)
- Electrical Equipment, Appliances, and Components \$0.619 (9.8% growth)

Japanese Foreign Direct Investment in Illinois

- Illinois ranks #1 in the Midwest as a destination for foreign investment
- Illinois is home to over 2,000 foreign firms that employ more than 350,000 Illinois residents
- Japanese firms employ over 53,700 Illinoisans at over 1,300 different locations

Top 5 Japanese Firms with Employment in Illinois

- Aioi Insurance Co, Ltd. 7,000
- Mitsubishi Motors Corporation 3,358
- Koito Manufacturing Co., Ltd. 2,800
- Kotobuki Realty Co. Ltd. 2,190
- NTN Corporation. 1,604

Top 5 Illinois Firms with Employment in Japan

- United Continental Holdings, Inc. 741
- Motorola solutions, Inc. 500
- Abbot Laboratories 264
- East Balt, Inc. 152
- Panduit Corp. 82