ILLINOIS – AUSTRALIA *Business Strength in Numbers*

Exports are a Significant Portion of Illinois' Economy

- From 2009 through 2012, Illinois exports increased by $26.5 billion, or 64%, well above the national average of 46%
- Illinois exports totaled over $68.1 billion in 2012, increasing 5.1% or $3.3 billion over 2011, exceeding average U.S. export growth for the second consecutive year
- Direct exports accounted for 10% of the Gross State Products (GSP) in 2012
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S.

Top 5 Countries for Illinois Exports in 2012 (in billions)

- Canada . . . . . $19.4 (0.3% regression)
- Mexico . . . . . $6.4 (11.6% growth)
- Australia . . . . . $5.4 (44.7% growth)
- China . . . . . $4.1 (6.5% growth)
- Germany . . . . . $2.7 (6.4% growth)
- **All Countries . . . . . $68.1 (5.1% growth)**

Top 5 Industries for Illinois Exports in 2012 (in billions)

- Machinery, Except Electrical . . . . . $20.2 (13% growth)
- Chemicals . . . . . $7.8 (7.3% regression)
- Transportation Equipment . . . . . $7.4 (10.4% growth)
- Computers and Electronic Products . . . . . $6.3 (3% growth)
- Agriculture and Related Products . . . . . 6.2 (2.6% growth)
- **All Industries . . . . . $68.1 (5.1% growth)**

Economic Impact of International Tourism in Illinois in 2011

- Illinois welcomed 1,255,000 overseas visitors, ranking Illinois the 8th most popular U.S. state for overseas visitors, with a 4.5% market share
- Chicago welcomed 1,999,000 overseas visitors, and is the 19th most popular U.S. city for overseas visitors, with a 4.3% market share
- Travel expenditures of international visitors reached over $2.2 billion, directly generating 21,830 Illinois jobs.
- Tax revenue generated from international travelers (federal, state and local) reached $410.5 million

Sources:
Export Data Source: WISER Origin of Movement Series
Foreign Direct Investment Data Source: Dun & Bradstreet
Tourism Data Source – The Economic Impact of Travel on Illinois Counties, 2011, U. S. Travel Association; Overseas Travelers to Illinois – 2011; CIC Research and U.S. Department of Commerce, International Trade Administration, Office of Travel and Tourism Industries

Total Trade between Illinois and Australia in 2012

- Illinois ranks 1st among the 50 U.S. states for exports to Australia
- Australia is Illinois' third largest export market
- Illinois exports to Australia totaled nearly $5.4 billion in 2012, a 235.6% increase since 2009
- Illinois ranks 5th among the 50 U.S. states in imports from Australia, totaling $616.8 million in 2012

Top 5 Industries for Illinois Exports to Australia in 2012 (in billions)

- Machinery, Except Electrical . . . . . $3.5 (43.1% growth)
- Transportation Equipment . . . . . $0.766 (110% growth)
- Computers and Electronic Products . . . . . $0.225 (57.7% growth)
- Fabricated Metal Products, Nesoi . . . . . $0.197 (24.9% growth)
- Electrical Equipment, Appliances and Components . . . . . $0.159 (13.72% growth)

Top 5 Industries for Illinois Imports from Australia in 2012 (in billions)

- Minerals and Ores . . . . . $0.285 (11.5% regression)
- Chemicals . . . . . $0.091 (24% regression)
- Agriculture and Related Products . . . . . $0.077 (18% regression)
- Machinery, Except Electrical . . . . . $0.055 (7.7% regression)
- Goods Returned to Canada; U.S. Goods . . . . . $0.043 (48.9% growth)

Australian Foreign Direct Investment in Illinois

- Illinois ranks #1 in the Midwest as a destination for foreign investment
- Illinois is home to over 2,000 foreign firms that employ more than 350,000 Illinois residents
- Australian firms employ over 5,300 Illinoisans at over 160 different locations

Top 5 Australian firms with Employment in Illinois

- Computershare Limited 931
- Amcor Ltd. 885
- CSL Limited 528
- Sims Metal Management Limited 455
- QBE Insurance Group Limited 349

Top 5 Illinois Firms with Employment in Australia

- Jones Lang Lasalle, Inc. 11,757
- Caterpillar, Inc. 756
- Motorola Solutions, Inc. 149
- Navigant Consulting, Inc. 70
- Thoughtworks, Inc. 69

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