

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - September 2016**

		September	CY16	FY17	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	2,840	24,613	17,029	1,136,482	398,105
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,015	6,392	2,112	354,898	15,196
Total SBDC Consultation Hours:		2,901	39,393	7,665	1,548,618	100,253
Average Hours Per Client		2.86	6.16	3.63	4.36	6.60
Long Term Clients Advised		232	1,824	328	21,479	4,786
Total Minority Clients Advised:		365	2,201	766	68,690	5,234
Total Women Clients Advised:		294	1,889	578	102,996	4,407
SBDC Training Attendees:	*	902	8,826	1,692	419,516	20,103
Minority Training Attendees:		175	1,807	370	74,403	3,586
Women Training Attendees:		312	2,187	561	153,257	5,385
SBDC Jobs Created:		144	1,306	264	91,303	3,418
SBDC Jobs Retained:		146	2,017	307	122,321	4,737
SBDC Debt Financing #:		25	148	63	11,565	512
SBDC Debt Financing \$:		\$104,497,800	\$140,757,043	\$115,344,071	\$2,849,363,649	\$210,054,381
SBDC Non Debt Financing #:		27	305	128	9,142	867
SBDC Non Debt Financing \$:		\$1,086,928	\$19,627,522	\$4,415,522	\$820,900,719	\$59,379,542
SBDC New Business Starts:		26	222	70	13,008	614
SBDC Existing Business Expansions:		9	89	25	5,454	292
PTAC Activity						
Total PTAC Clients Advised:	*	204	964	383	25,993	2,698
Total PTAC Consultation Hours:		527	5,182	1,090	135,485	13,755
Average Hours Per Client:		2.58	5.38	2.85	5.21	5.10
Initial PTAC Advising Sessions		27	227	73	22,829	654
Total PTAC Advising Sessions		325	2,960	862	89,741	8,223
Minority Business Advising Sessions		149	1,309	369	50,699	3,601
Women Business Advising Sessions		126	1,124	348	53,882	3,041
Total PTAC Clients Trained:	*	71	874	93	65,810	3,151
PTAC Jobs Created:		82	483	395	18,067	528
PTAC Jobs Retained:		0	620	202	54,797	1,195
PTAC Contracts Assisted:		19	1,322	148	65,809	2,759
PTAC Contract \$ Assisted:		\$697,639	\$611,801,510	\$72,942,385	\$14,575,116,978	\$1,251,631,742
Business Information Center:						
Start up Kits:		61	1,125	1,484	78,789	1,158
Regulatory / Assistance Information	*	512	6,534	11,295	248,773	15,191
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		25	239	341	12,020	610
Draft Regulations Commented On:		4	35	68	1,988	104
Environmental Assistance Program:						
Total Businesses Assisted:	*	136	1,023	1,720	1,362,685	2,203
Total Helpline Calls Received:		99	907	1,454	21,492	2,064

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Network Program Breakouts

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ITC Activity					0
Total ITC Clients Advised:	127	575	253	15,962	1,533
Total ITC Consultation Hours:	519	7,133	1,582	117,504	17,393
Average Hours Per Client:	4.09	12.41	6.25	7.36	11.35
ITC Clients Trained:	53	723	72	20,305	1,858
Total Minority Clients Advised:	17	114	50	1,560	298
Women Clients Advised:	22	111	57	1,740	274
ITC Jobs Created	5	172	24	2,617	318
ITC Jobs Retained	34	743	34	8,811	1,073
ITC \$ Value of Export Sales:	\$59,873,500	\$169,740,439	\$87,676,588	\$6,196,233,722	\$367,099,848

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	0	6	1	1,492	281
Total TIES Consultation Hours:	0	6	2	21,516	4,188
Average Hours Per Client:	0.00	1.00	0.00	14.42	14.90
TIES Training Attendees:	0	0	0	2,113	402
TIES Jobs Created:	0	0	0	473	48
TIES Jobs Retained	0	0	0	847	59
TIES Debt Financing #:	0	0	0	30	5
TIES Debt Financing \$:	\$0	\$0	\$0	\$8,979,913	\$857,500
TIES Non Debt Financing #:	0	0	0	109	22
TIES Non Debt Financing \$:	\$0	\$0	\$0	\$71,147,058	366,935
TIES New Business Starts:	0	0	0	78	10
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	0	0	147	35
# of Federal Funding Apps	0	0	0	12	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	\$0
# of Formal Pitches to Potential Investors	0	1	0	7	27

