

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - March 2016**

		March	CY16	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	4,833	10,351	26,037	1,121,835	19,687
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,312	2,892	7,019	351,398	2,892
Total SBDC Consultation Hours:		4,889	13,023	42,921	1,522,248	13,023
Average Hours Per Client		3.73	4.50	6.11	4.33	4.50
Long Term Clients Advised		518	993	1,704	20,648	993
Total Minority Clients Advised:		489	1,020	2,444	67,509	1,020
Total Women Clients Advised:		362	810	1,999	101,917	810
SBDC Training Attendees:	*	2,153	3,595	8,231	414,285	3,595
Minority Training Attendees:		597	900	1,743	73,496	900
Women Training Attendees:		560	997	2,587	152,067	997
SBDC Jobs Created:		129	323	1,681	90,320	323
SBDC Jobs Retained:		265	300	2,166	120,604	300
SBDC Debt Financing #:		19	34	244	11,451	34
SBDC Debt Financing \$:		\$2,358,300	\$6,979,100	\$47,180,581	\$2,715,585,706	\$6,979,100
SBDC Non Debt Financing #:		26	63	437	8,900	63
SBDC Non Debt Financing \$:		\$840,514	\$3,113,282	\$32,173,876	\$804,386,479	\$3,113,282
SBDC New Business Starts:		15	42	283	12,826	42
SBDC Existing Business Expansions:		7	12	151	5,377	12
PTAC Activity						
Total PTAC Clients Advised:	*	225	541	1,361	25,570	541
Total PTAC Consultation Hours:		1,005	2,474	6,355	132,777	2,474
Average Hours Per Client:		4.47	4.57	4.67	5.19	4.57
Initial PTAC Advising Sessions		26	91	254	22,693	91
Total PTAC Advising Sessions		387	1,212	3,875	87,993	1,212
Minority Business Advising Sessions		181	545	1,676	49,935	545
Women Business Advising Sessions		142	406	1,319	53,164	406
Total PTAC Clients Trained:	*	215	479	1,274	65,415	479
PTAC Jobs Created:		0	20	48	17,604	20
PTAC Jobs Retained:		0	245	628	54,422	245
PTAC Contracts Assisted:		13	463	1,202	64,950	463
PTAC Contract \$ Assisted:		\$27,516	\$31,505,565	\$212,910,177	\$13,994,821,033	\$31,505,565
Business Information Center:						
Start up Kits:		64	206	565	78,406	775
Regulatory / Assistance Information	*	827	2,475	7,236	244,213	10,631
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		25	77	212	11,857	420
Draft Regulations Commented On:		4	19	52	1,972	76
Environmental Assistance Program:						
Total Businesses Assisted:	*	101	369	1,066	1,362,031	1,549
Total Helpline Calls Received:		101	369	916	20,954	1,526

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	163	329	743	15,716	329
Total ITC Consultation Hours:	568	1,896	7,374	112,267	1,896
Average Hours Per Client:	3.48	5.76	9.92	7.14	6
ITC Clients Trained:	133	234	754	19,816	234
Total Minority Clients Advised:	29	56	129	1,502	56
Women Clients Advised:	28	57	126	1,686	57
ITC Jobs Created	63	66	165	2,511	66
ITC Jobs Retained	226	227	358	8,295	227
ITC \$ Value of Export Sales:	\$3,128,847	\$38,944,586	\$176,244,845	\$6,065,437,869	\$38,944,586

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	2	5	144	1,492	5
Total TIES Consultation Hours:	1	4	1,217	21,516	4
Average Hours Per Client:	0.50	0.80	8.45	14.42	0.80
TIES Training Attendees:	0	0	110	2,113	0
TIES Jobs Created:	0	0	18	473	0
TIES Jobs Retained	0	0	31	847	0
TIES Debt Financing #:	0	0	4	30	0
TIES Debt Financing \$:	\$0	\$0	\$832,500	\$8,979,913	0
TIES Non Debt Financing #:	0	0	13	109	0
TIES Non Debt Financing \$:	\$0	\$0	\$181,935	\$71,147,058	\$0
TIES New Business Starts:	0	0	5	78	0
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	0	18	147	0
# of Federal Funding Apps	0	0	0	12	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	1	1	10	7	1

