

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - June 2016**

		June	CY16	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	4,178	20,137	35,394	1,131,533	53,565
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,800	5,251	9,022	353,757	14,055
Total SBDC Consultation Hours:		8,798	31,735	61,615	1,540,960	92,595
Average Hours Per Client		4.89	6.04	6.83	4.36	6.04
Long Term Clients Advised		559	1,492	2,111	21,147	4,454
Total Minority Clients Advised:		560	1,781	3,082	68,270	4,814
Total Women Clients Advised:		580	1,579	2,647	102,686	4,097
SBDC Training Attendees:	*	725	7,064	11,773	417,754	18,341
Minority Training Attendees:		98	1,412	2,275	74,008	3,191
Women Training Attendees:		111	1,603	3,210	152,673	4,801
SBDC Jobs Created:		419	1,042	2,400	91,039	3,154
SBDC Jobs Retained:		1,166	1,711	3,576	122,014	4,430
SBDC Debt Financing #:		27	85	295	11,502	449
SBDC Debt Financing \$:		\$11,028,000	\$25,412,972	\$65,614,453	\$2,734,019,578	\$94,710,310
SBDC Non Debt Financing #:		64	177	551	9,014	739
SBDC Non Debt Financing \$:		\$6,525,980	\$15,212,000	\$44,272,594	\$816,485,197	\$54,964,020
SBDC New Business Starts:		64	152	395	12,938	544
SBDC Existing Business Expansions:		31	64	203	5,429	267
PTAC Activity						
Total PTAC Clients Advised:	*	192	752	1,514	25,781	2,486
Total PTAC Consultation Hours:		391	4,095	7,976	134,398	12,668
Average Hours Per Client:		2.04	5.45	5.27	5.21	5.45
Initial PTAC Advising Sessions		22	154	317	22,756	581
Total PTAC Advising Sessions		332	2,104	4,767	88,885	7,367
Minority Business Advising Sessions		131	937	2,082	50,327	3,229
Women Business Advising Sessions		136	778	1,691	53,536	2,695
Total PTAC Clients Trained:	*	132	781	1,576	65,717	3,058
PTAC Jobs Created:		58	88	117	17,672	133
PTAC Jobs Retained:		102	418	801	54,595	993
PTAC Contracts Assisted:		373	1,174	1,913	65,661	2,611
PTAC Contract \$ Assisted:		\$319,365,844	\$538,859,125	\$720,263,737	\$14,502,174,593	\$1,178,689,357
Business Information Center:						
Start up Kits:		57	411	770	78,611	980
Regulatory / Assistance Information	*	1,163	5,408	10,169	247,146	13,564
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		7	162	297	11,942	505
Draft Regulations Commented On:		4	31	64	1,984	90
Environmental Assistance Program:						
Total Businesses Assisted:	*	166	881	1,578	1,362,543	2,061
Total Helpline Calls Received:		117	793	1,340	21,378	1,950

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - June 2016**

Network Program Breakouts

	June	CY16	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
ITC Activity					
Total ITC Clients Advised:	145	474	855	15,861	1,432
Total ITC Consultation Hours:	669	5,555	11,020	115,926	15,815
Average Hours Per Client:	4.61	11.72	12.89	7.31	11.04
ITC Clients Trained:	108	651	1,171	20,233	1,786
Total Minority Clients Advised:	30	93	159	1,539	277
Women Clients Advised:	29	88	153	1,717	251
ITC Jobs Created	53	148	247	2,593	294
ITC Jobs Retained	447	709	840	8,777	1,039
ITC \$ Value of Export Sales:	\$24,698,014	\$82,063,851	\$219,364,111	\$6,108,557,134	188

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	0	5	144	1,492	281
Total TIES Consultation Hours:	0	4	1,217	21,516	4,188
Average Hours Per Client:	0.00	0.80	8.45	14.42	14.90
TIES Training Attendees:	0	0	110	2,113	402
TIES Jobs Created:	0	0	18	473	48
TIES Jobs Retained	0	0	31	847	59
TIES Debt Financing #:	0	0	4	30	5
TIES Debt Financing \$:	\$0	\$0	\$832,500	\$8,979,913	857,500
TIES Non Debt Financing #:	0	0	13	109	22
TIES Non Debt Financing \$:	\$0	\$0	\$181,935	\$71,147,058	366,935
TIES New Business Starts:	0	0	5	78	10
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	0	18	147	35
# of Federal Funding Apps	0	0	0	12	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	1	10	7	27

