

**Illinois Department of Commerce and Economic Opportunity  
Office of Entrepreneurship, Innovation, and Technology  
Illinois SBDC Network Report - January 2016**

		January	CY16	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
<b>Total Network Customers Served</b>	*	3,066	3,066	19,495	1,114,550	12,402
<b>SBDC Activity (ALL)</b>						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,262	1,262	5,910	349,768	1,262
Total SBDC Consultation Hours:		3,373	3,373	33,273	1,512,598	3,373
Average Hours Per Client		2.67	2.67	5.63	4.32	2.67
Long Term Clients Advised		502	502	1,376	20,157	502
Total Minority Clients Advised:		408	408	2,048	66,897	408
Total Women Clients Advised:		380	380	1,701	101,487	380
SBDC Training Attendees:	*	536	536	5,323	411,226	536
Minority Training Attendees:		147	147	989	72,743	147
Women Training Attendees:		197	197	1,791	151,267	197
SBDC Jobs Created:		37	37	1,395	90,034	37
SBDC Jobs Retained:		30	30	1,896	120,334	30
SBDC Debt Financing #:		6	6	216	11,423	6
SBDC Debt Financing \$:		\$3,534,000	\$3,534,000	\$43,735,481	\$2,712,140,606	\$3,534,000
SBDC Non Debt Financing #:		12	12	386	8,849	12
SBDC Non Debt Financing \$:		\$250,224	\$250,224	\$29,310,818	\$801,523,421	\$250,224
SBDC New Business Starts:		11	11	254	12,797	11
SBDC Existing Business Expansions:		2	2	141	5,367	2
<b>PTAC Activity</b>						
Total PTAC Clients Advised:	*	230	230	1,151	25,259	230
Total PTAC Consultation Hours:		538	538	4,420	130,841	538
Average Hours Per Client:		2.34	2.34	3.84	5.18	2.34
Initial PTAC Advising Sessions		36	36	198	22,638	36
Total PTAC Advising Sessions		430	430	3,092	87,211	430
Minority Business Advising Sessions		179	179	1,306	49,569	179
Women Business Advising Sessions		131	131	1,044	52,889	131
Total PTAC Clients Trained:	*	79	79	874	65,015	79
PTAC Jobs Created:		5	5	34	17,589	5
PTAC Jobs Retained:		181	181	564	54,358	181
PTAC Contracts Assisted:		166	166	905	64,653	166
PTAC Contract \$ Assisted:		\$14,966,471	\$14,966,471	\$196,371,082	\$13,978,281,939	\$14,966,471
<b>Business Information Center:</b>						
Start up Kits:		73	73	432	78,273	642
Regulatory / Assistance Information	*	814	814	5,575	242,552	8,970
<b>Office of Regulatory Assistance:</b>						
Draft Regulations Reviewed:		31	31	166	11,811	374
Draft Regulations Commented On:		2	2	35	1,955	59
<b>Environmental Assistance Program:</b>						
Total Businesses Assisted:	*	145	145	842	1,361,807	1,325
Total Helpline Calls Received:		145	145	662	20,730	1,302

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**Network Program Breakouts**

	January	CY15	FY16	HISTORICAL TO DATE	TOTALS 09-TO DATE
<b>ITC Activity</b>					
Total ITC Clients Advised:	174	174	649	15,561	174
Total ITC Consultation Hours:	613	613	6,091	110,984	613
Average Hours Per Client:	3.52	3.52	9.39	7.13	4
ITC Clients Trained:	27	27	547	19,609	27
Total Minority Clients Advised:	28	28	113	1,474	28
Women Clients Advised:	32	32	109	1,661	32
ITC Jobs Created	0	0	99	2,445	0
ITC Jobs Retained	1	1	132	8,069	1
ITC \$ Value of Export Sales:	\$410,000	\$410,000	\$137,710,259	\$6,026,903,283	\$410,000
<b>NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)</b>					
Total NOC Clients Advised:					
Total NOC Consultation Hours:					
Average Hours Per Client:					
NOC Clients Trained:					
Minority Clients Advised:					
Women Clients Advised:					
NOC Jobs Created					
NOC Jobs Retained					
NOC \$ Value of Export Sales:					
<b>TIES Activity</b>					
Total TIES Clients Advised:	1	276	142	1,488	276
Total TIES Consultation Hours:	2	4,184	1,215	21,514	4,184
Average Hours Per Client:	2.00	15.16	8.56	14.46	15.16
TIES Training Attendees:	0	0	110	2,113	0
TIES Jobs Created:	0	0	18	473	0
TIES Jobs Retained	0	0	31	847	0
TIES Debt Financing #:	0	0	4	30	0
TIES Debt Financing \$:	\$0	\$0	\$832,500	\$8,979,913	0
TIES Non Debt Financing #:	0	0	13	109	0
TIES Non Debt Financing \$:	\$0	\$0	\$181,935	\$71,147,058	\$0
TIES New Business Starts:	0	0	5	78	0
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	0	18	147	0
# of Federal Funding Apps	0	0	0	12	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	1	1	10	7	1