

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report -July 2016**

		July	CY16	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	2,155	21,537	13,547	1,132,982	30,873
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	842	5,577	842	354,083	5,577
Total SBDC Consultation Hours:		2,114	33,848	2,114	1,543,073	33,848
Average Hours Per Client		2.51	6.07	2.51	4.36	6.07
Long Term Clients Advised		77	1,571	77	21,226	1,571
Total Minority Clients Advised:		293	1,898	293	68,387	1,898
Total Women Clients Advised:		207	1,650	207	102,757	1,650
SBDC Training Attendees:	*	478	7,548	478	418,238	7,548
Minority Training Attendees:		121	1,534	121	74,130	1,534
Women Training Attendees:		151	1,754	151	152,824	1,754
SBDC Jobs Created:		54	1,096	54	91,093	1,096
SBDC Jobs Retained:		41	1,751	41	122,055	1,751
SBDC Debt Financing #:		18	103	18	11,520	103
SBDC Debt Financing \$:		\$747,300	\$26,160,272	\$747,300	\$2,734,766,878	\$26,160,272
SBDC Non Debt Financing #:		72	249	72	9,086	249
SBDC Non Debt Financing \$:		\$1,364,354	\$16,576,354	\$1,364,354	\$817,849,551	\$16,576,354
SBDC New Business Starts:		21	173	21	12,959	173
SBDC Existing Business Expansions:		8	72	8	5,437	72
PTAC Activity						
Total PTAC Clients Advised:	*	134	807	134	25,836	807
Total PTAC Consultation Hours:		210	4,304	210	134,607	4,304
Average Hours Per Client:		1.57	5.33	1.57	5.21	5.33
Initial PTAC Advising Sessions		17	171	17	22,773	171
Total PTAC Advising Sessions		216	2,320	216	89,101	2,320
Minority Business Advising Sessions		90	1,032	90	50,422	1,032
Women Business Advising Sessions		85	867	85	53,625	867
Total PTAC Clients Trained:	*	18	799	18	65,735	799
PTAC Jobs Created:		235	323	235	17,907	323
PTAC Jobs Retained:		186	604	186	54,781	604
PTAC Contracts Assisted:		89	1,263	89	65,750	1,263
PTAC Contract \$ Assisted:		\$3,727,505	\$542,586,630	\$3,727,505	\$14,505,902,098	\$542,586,630
Business Information Center:						
Start up Kits:		653	1,064	1,423	79,264	1,633
Regulatory / Assistance Information	*	614	6,022	10,783	247,760	14,178
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		34	196	297	11,976	566
Draft Regulations Commented On:		5	27	60	1,980	96
Environmental Assistance Program:						
Total Businesses Assisted:	*	69	784	1,481	1,362,446	1,964
Total Helpline Calls Received:		69	745	1,292	21,330	1,902

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Network Program Breakouts

	July	CY16	FY16	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	156	498	827	15,826	498
Total ITC Consultation Hours:	738	6,100	10,351	115,257	6,100
Average Hours Per Client:	4.73	12.25	12.52	7.28	12
ITC Clients Trained:	143	670	1,063	20,125	670
Total Minority Clients Advised:	25	100	149	1,528	100
Women Clients Advised:	37	93	148	1,711	93
ITC Jobs Created	6	155	194	2,540	155
ITC Jobs Retained	7	709	393	8,330	709
ITC \$ Value of Export Sales:	\$11,287,895	\$83,087,851	\$194,466,096	\$6,083,659,120	\$83,087,851

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	0	5	144	1,492	5
Total TIES Consultation Hours:	0	4	1,217	21,516	4
Average Hours Per Client:	0.00	0.80	8.45	14.42	0.80
TIES Training Attendees:	0	0	110	2,113	0
TIES Jobs Created:	0	0	18	473	0
TIES Jobs Retained	0	0	31	847	0
TIES Debt Financing #:	0	0	4	30	0
TIES Debt Financing \$:	\$0	\$0	\$832,500	\$8,979,913	0
TIES Non Debt Financing #:	0	0	13	109	0
TIES Non Debt Financing \$:	\$0	\$0	\$181,935	\$71,147,058	\$0
TIES New Business Starts:	0	0	5	78	0
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	0	18	147	0
# of Federal Funding Apps	0	0	0	12	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	1	10	7	1

