

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - April 2016**

		April	CY16	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	4,114	13,863	29,547	1,125,347	23,199
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,480	3,747	7,865	352,253	3,747
Total SBDC Consultation Hours:		6,363	19,386	49,279	1,528,611	19,386
Average Hours Per Client		4.30	5.17	6.27	4.34	5.17
Long Term Clients Advised		531	1,196	1,864	20,851	1,196
Total Minority Clients Advised:		540	1,342	2,695	67,831	1,342
Total Women Clients Advised:		461	1,097	2,211	102,204	1,097
SBDC Training Attendees:	*	1,292	5,001	9,663	415,691	5,001
Minority Training Attendees:		142	1,109	1,972	73,705	1,109
Women Training Attendees:		174	1,227	2,834	152,297	1,227
SBDC Jobs Created:		141	464	1,822	90,461	464
SBDC Jobs Retained:		103	403	2,269	120,707	403
SBDC Debt Financing #:		12	46	256	11,463	46
SBDC Debt Financing \$:		\$5,124,872	\$12,103,972	\$52,305,453	\$2,720,710,578	\$12,103,972
SBDC Non Debt Financing #:		21	84	458	8,921	84
SBDC Non Debt Financing \$:		\$2,701,480	\$5,814,762	\$34,875,356	\$807,087,959	\$5,814,762
SBDC New Business Starts:		29	69	372	12,855	69
SBDC Existing Business Expansions:		8	20	159	5,385	20
PTAC Activity						
Total PTAC Clients Advised:	*	153	603	1,404	25,632	603
Total PTAC Consultation Hours:		783	3,265	7,142	133,568	3,265
Average Hours Per Client:		5.12	5.41	5.09	5.21	5.41
Initial PTAC Advising Sessions		12	104	267	22,706	104
Total PTAC Advising Sessions		216	1,463	4,108	88,244	1,463
Minority Business Advising Sessions		98	663	1,786	50,053	663
Women Business Advising Sessions		84	505	1,413	53,263	505
Total PTAC Clients Trained:	*	102	581	1,376	65,517	581
PTAC Jobs Created:		9	29	58	17,613	29
PTAC Jobs Retained:		68	313	696	54,490	313
PTAC Contracts Assisted:		296	759	1,498	65,246	759
PTAC Contract \$ Assisted:		\$171,314,160	\$202,819,725	\$384,224,337	\$14,166,135,193	\$202,819,725
Business Information Center:						
Start up Kits:		88	294	653	78,494	863
Regulatory / Assistance Information	*	923	3,398	8,159	245,136	11,554
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		56	133	268	11,857	476
Draft Regulations Commented On:		2	21	56	1,974	80
Environmental Assistance Program:						
Total Businesses Assisted:	*	164	533	1,230	1,362,195	1,713
Total Helpline Calls Received:		164	533	1,080	21,118	1,690

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	140	377	780	15,764	377
Total ITC Consultation Hours:	2,244	4,139	9,617	114,510	4,139
Average Hours Per Client:	16.03	10.98	12.33	7.26	11
ITC Clients Trained:	146	407	920	19,989	407
Total Minority Clients Advised:	26	71	140	1,517	71
Women Clients Advised:	28	67	135	1,696	67
ITC Jobs Created	23	89	188	2,534	89
ITC Jobs Retained	28	255	386	8,323	255
ITC \$ Value of Export Sales:	\$6,933,356	\$45,877,942	\$183,178,201	\$6,072,371,225	\$45,877,942

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	0	5	144	1,492	5
Total TIES Consultation Hours:	0	4	1,217	21,516	4
Average Hours Per Client:	0.00	0.80	8.45	14.42	0.80
TIES Training Attendees:	0	0	110	2,113	0
TIES Jobs Created:	0	0	18	473	0
TIES Jobs Retained	0	0	31	847	0
TIES Debt Financing #:	0	0	4	30	0
TIES Debt Financing \$:	\$0	\$0	\$832,500	\$8,979,913	0
TIES Non Debt Financing #:	0	0	13	109	0
TIES Non Debt Financing \$:	\$0	\$0	\$181,935	\$71,147,058	\$0
TIES New Business Starts:	0	0	5	78	0
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	0	18	147	0
# of Federal Funding Apps	0	0	0	12	0
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	1	10	7	1

