

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - September 2015**

		September	CY15	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	3,638	25,379	8,676	1,103,458	25,379
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,440	7,043	3,211	346,745	7,043
Total SBDC Consultation Hours:		5,823	45,059	14,081	1,493,424	45,059
Average Hours Per Client		4.04	6.40	4.39	4.31	6.40
Long Term Clients Advised		416	2,412	624	19,105	2,412
Total Minority Clients Advised:		462	2,353	1,039	65,809	2,353
Total Women Clients Advised:		422	1,995	911	100,584	1,995
SBDC Training Attendees:	*	933	8,172	1,727	407,585	8,172
Minority Training Attendees:		268	1,368	430	72,185	1,368
Women Training Attendees:		246	2,333	728	150,205	2,333
SBDC Jobs Created:		138	1,260	506	89,145	1,260
SBDC Jobs Retained:		195	1,234	380	118,818	1,234
SBDC Debt Financing #:		24	244	90	11,297	244
SBDC Debt Financing \$:		\$6,303,974	\$45,002,085	\$15,906,228	\$2,684,311,353	\$45,002,085
SBDC Non Debt Financing #:		37	307	119	8,582	307
SBDC Non Debt Financing \$:		\$2,545,465	\$23,599,873	\$12,908,447	\$785,121,050	\$23,599,873
SBDC New Business Starts:		27	245	96	12,639	245
SBDC Existing Business Expansions:		10	105	41	5,267	105
PTAC Activity						
Total PTAC Clients Advised:	*	301	1,546	807	24,841	1,546
Total PTAC Consultation Hours:		909	6,840	2,074	128,570	6,840
Average Hours Per Client:		3.02	4.42	2.57	5.18	4.42
Initial PTAC Advising Sessions		34	356	92	22,531	356
Total PTAC Advising Sessions		488	4,202	1,593	85,720	4,202
Minority Business Advising Sessions		203	1,820	657	48,918	1,820
Women Business Advising Sessions		190	1,541	546	52,382	1,541
Total PTAC Clients Trained:	*	70	1,862	380	64,521	1,862
PTAC Jobs Created:		3	22	6	17,561	22
PTAC Jobs Retained:		39	454	262	54,056	454
PTAC Contracts Assisted:		150	1,074	376	64,124	1,074
PTAC Contract \$ Assisted:		\$15,513,228	\$482,041,630	\$23,616,010	\$13,805,526,866	\$482,041,630
Business Information Center:						
Start up Kits:		55	416	188	78,009	378
Regulatory / Assistance Information	*	786	5,894	2,299	239,476	5,894
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		30	294	86	11,731	243
Draft Regulations Commented On:		3	45	17	1,937	43
Environmental Assistance Program:						
Total Businesses Assisted:	*	108	862	252	1,361,344	862
Total Helpline Calls Received:		108	862	252	20,290	862

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	204	828	390	15,257	828
Total ITC Consultation Hours:	744	7,107	2,320	107,218	7,107
Average Hours Per Client:	3.65	8.58	5.95	7.03	9
ITC Clients Trained:	29	647	98	19,094	647
Total Minority Clients Advised:	33	158	63	1,420	158
Women Clients Advised:	35	139	62	1,605	139
ITC Jobs Created	0	59	12	2,358	59
ITC Jobs Retained	20	224	25	7,962	224
ITC \$ Value of Export Sales:	\$5,268,360	\$96,216,098	\$36,156,949	\$5,925,349,972	\$96,216,098

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	36	244	98	1,455	244
Total TIES Consultation Hours:	102	3,493	522	20,821	3,493
Average Hours Per Client:	2.83	14.32	5.33	14.31	14.32
TIES Training Attendees:	0	334	42	2,045	334
TIES Jobs Created:	0	32	2	457	32
TIES Jobs Retained	0	28	0	816	28
TIES Debt Financing #:	0	1	0	26	1
TIES Debt Financing \$:	\$0	\$25,000	\$0	\$8,147,413	25,000
TIES Non Debt Financing #:	0	10	1	97	10
TIES Non Debt Financing \$:	\$0	\$187,500	\$2,500	\$70,967,623	\$187,500
TIES New Business Starts:	0	6	1	74	6
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	18	1	130	18
# of Federal Funding Apps	0	1	0	12	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	18	1	7	18

