

**Illinois Department of Commerce and Economic Opportunity  
Office of Entrepreneurship, Innovation, and Technology  
Illinois SBDC Network Report - August 2015**

		August	CY15	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
<b>Total Network Customers Served</b>	*	3,489	22,711	5,724	1,100,792	22,711
<b>SBDC Activity (ALL)</b>						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,470	6,440	2,359	346,142	6,440
Total SBDC Consultation Hours:		4,278	39,212	8,235	1,487,577	39,212
Average Hours Per Client		2.91	6.09	3.49	4.30	6.09
Long Term Clients Advised		319	2,207	387	18,900	2,207
Total Minority Clients Advised:		486	2,166	779	65,622	2,166
Total Women Clients Advised:		447	1,827	679	100,416	1,827
SBDC Training Attendees:	*	551	7,196	771	406,611	7,196
Minority Training Attendees:		130	1,099	161	71,916	1,099
Women Training Attendees:		246	1,909	304	149,781	1,909
SBDC Jobs Created:		234	1,122	368	89,007	1,122
SBDC Jobs Retained:		131	1,039	185	118,623	1,039
SBDC Debt Financing #:		42	220	66	11,273	220
SBDC Debt Financing \$:		\$4,983,200	\$38,699,011	\$9,603,154	\$2,678,008,279	\$38,699,011
SBDC Non Debt Financing #:		46	270	82	8,545	270
SBDC Non Debt Financing \$:		\$4,480,472	\$21,054,408	\$10,362,982	\$782,575,585	\$21,054,408
SBDC New Business Starts:		38	218	69	12,612	218
SBDC Existing Business Expansions:		21	95	31	5,257	95
<b>PTAC Activity</b>						
Total PTAC Clients Advised:	*	492	1,421	627	24,716	1,421
Total PTAC Consultation Hours:		686	5,930	1,165	127,660	5,930
Average Hours Per Client:		1.39	4.17	1.86	5.17	4.17
Initial PTAC Advising Sessions		30	322	58	22,497	322
Total PTAC Advising Sessions		705	3,714	1,105	85,232	3,714
Minority Business Advising Sessions		294	1,617	454	48,715	1,617
Women Business Advising Sessions		236	1,351	356	52,192	1,351
Total PTAC Clients Trained:	*	148	1,792	310	64,451	1,792
PTAC Jobs Created:		2	19	3	17,558	19
PTAC Jobs Retained:		50	415	223	54,017	415
PTAC Contracts Assisted:		80	844	226	63,974	844
PTAC Contract \$ Assisted:		\$2,840,348	\$466,528,402	\$8,102,782	\$13,790,013,638	\$466,528,402
<b>Business Information Center:</b>						
Start up Kits:		67	391	133	77,954	323
Regulatory / Assistance Information	*	764	5,108	1,513	238,690	5,108
<b>Office of Regulatory Assistance:</b>						
Draft Regulations Reviewed:		12	264	56	11,650	213
Draft Regulations Commented On:		9	42	14	1,932	40
<b>Environmental Assistance Program:</b>						
Total Businesses Assisted:	*	64	754	144	1,361,236	754
Total Helpline Calls Received:		64	754	144	20,182	754

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**Network Program Breakouts**

	<b>August</b>	<b>CY15</b>	<b>FY16</b>	<b>HISTORICAL TO DATE</b>	<b>TOTALS 09-TO DATE</b>
<b>ITC Activity</b>					
Total ITC Clients Advised:	181	778	284	15,207	778
Total ITC Consultation Hours:	733	6,383	1,576	106,474	6,383
Average Hours Per Client:	4.05	8.20	5.55	7.00	8
ITC Clients Trained:	51	618	69	19,065	618
Total Minority Clients Advised:	31	147	45	1,409	147
Women Clients Advised:	27	129	45	1,595	129
ITC Jobs Created	5	59	12	2,358	59
ITC Jobs Retained	3	204	5	7,942	204
ITC \$ Value of Export Sales:	\$19,090,811	\$90,947,738	\$30,888,589	\$5,920,081,612	\$90,947,738

**NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)**

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

**TIES Activity**

Total TIES Clients Advised:	43	232	78	1,443	232
Total TIES Consultation Hours:	125	3,392	421	20,720	3,392
Average Hours Per Client:	2.91	14.62	5.40	14.36	14.62
TIES Training Attendees:	26	334	42	2,045	334
TIES Jobs Created:	0	32	2	457	32
TIES Jobs Retained	0	28	0	816	28
TIES Debt Financing #:	0	1	0	26	1
TIES Debt Financing \$:	\$0	\$25,000	\$0	\$8,147,413	25,000
TIES Non Debt Financing #:	0	10	1	97	10
TIES Non Debt Financing \$:	\$0	\$187,500	\$2,500	\$70,967,623	\$187,500
TIES New Business Starts:	0	6	1	74	6
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	0	18	1	130	18
# of Federal Funding Apps	0	1	0	12	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	0	18	1	7	18

