

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - July 2015**

		July	CY15	FY16	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	2,803	20,384	2,803	1,098,463	20,384
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,291	5,827	1,291	345,529	5,827
Total SBDC Consultation Hours:		3,957	34,934	3,957	1,483,299	34,934
Average Hours Per Client		3.07	6.00	3.07	4.29	6.00
Long Term Clients Advised		147	1,992	147	18,685	1,992
Total Minority Clients Advised:		445	1,966	445	65,422	1,966
Total Women Clients Advised:		353	1,634	353	100,223	1,634
SBDC Training Attendees:	*	220	6,647	220	406,060	6,647
Minority Training Attendees:		31	969	31	71,786	969
Women Training Attendees:		58	1,653	58	149,535	1,653
SBDC Jobs Created:		135	888	135	88,773	888
SBDC Jobs Retained:		54	908	54	118,492	908
SBDC Debt Financing #:		24	178	24	11,231	178
SBDC Debt Financing \$:		\$4,619,954	\$33,715,811	\$4,619,954	\$2,673,025,079	\$33,715,811
SBDC Non Debt Financing #:		36	224	36	8,499	224
SBDC Non Debt Financing \$:		\$5,882,510	\$16,573,936	\$5,882,510	\$778,095,113	\$16,573,936
SBDC New Business Starts:		31	180	31	12,574	180
SBDC Existing Business Expansions:		10	74	10	5,236	74
PTAC Activity						
Total PTAC Clients Advised:	*	226	1,157	226	24,452	1,157
Total PTAC Consultation Hours:		479	5,172	479	126,902	5,172
Average Hours Per Client:		2.12	4.47	2.12	5.19	4.47
Initial PTAC Advising Sessions		28	292	28	22,467	292
Total PTAC Advising Sessions		400	3,010	400	84,528	3,010
Minority Business Advising Sessions		160	1,316	160	48,414	1,316
Women Business Advising Sessions		120	1,116	120	51,957	1,116
Total PTAC Clients Trained:	*	237	1,719	237	64,378	1,719
PTAC Jobs Created:		1	17	1	17,556	17
PTAC Jobs Retained:		173	365	173	53,967	365
PTAC Contracts Assisted:		146	844	146	63,894	844
PTAC Contract \$ Assisted:		\$5,262,434	\$463,688,054	\$5,262,434	\$13,787,173,290	\$463,688,054
Business Information Center:						
Start up Kits:		66	324	66	77,887	256
Regulatory / Assistance Information	*	749	4,344	749	237,926	4,344
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		44	252	44	11,638	201
Draft Regulations Commented On:		5	33	5	1,923	31
Environmental Assistance Program:						
Total Businesses Assisted:	*	80	690	80	1,361,172	690
Total Helpline Calls Received:		80	690	80	20,118	690

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Network Program Breakouts

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ITC Activity					
Total ITC Clients Advised:	164	727	164	15,156	727
Total ITC Consultation Hours:	843	5,630	843	105,741	5,630
Average Hours Per Client:	5.14	7.74	5.14	6.98	8
ITC Clients Trained:	18	567	18	19,014	567
Total Minority Clients Advised:	23	139	23	1,401	139
Women Clients Advised:	27	125	27	1,591	125
ITC Jobs Created	7	54	7	2,353	54
ITC Jobs Retained	2	201	2	7,939	201
ITC \$ Value of Export Sales:	\$11,797,778	\$71,856,927	\$11,797,778	\$5,900,990,801	\$71,856,927

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	53	218	53	1,429	218
Total TIES Consultation Hours:	296	3,267	296	20,595	3,267
Average Hours Per Client:	5.58	14.99	5.58	14.41	14.99
TIES Training Attendees:	16	308	16	2,019	308
TIES Jobs Created:	2	32	2	457	32
TIES Jobs Retained	0	28	0	816	28
TIES Debt Financing #:	0	1	0	26	1
TIES Debt Financing \$:	\$0	\$25,000	\$0	\$8,147,413	25,000
TIES Non Debt Financing #:	1	10	1	97	10
TIES Non Debt Financing \$:	\$2,500	\$187,500	\$2,500	\$70,967,623	\$187,500
TIES New Business Starts:	1	6	1	74	6
TIES Business Expansions	0	0	0	26	0
# of Intellectual Property Filings	1	18	1	130	18
# of Federal Funding Apps	0	1	0	12	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	1	18	1	7	18

