

**Illinois Department of Commerce and Economic Opportunity
Office of Entrepreneurship, Innovation, and Technology
Illinois SBDC Network Report - June 2015**

		June	CY15	FY15	HISTORICAL TO DATE	TOTALS 15-TO DATE
Total Network Customers Served	*	4,582	18,450	33,902	1,096,529	18,450
SBDC Activity (ALL)						
<i>All Activities Include: SBDC, Day Care, ITC NOC, and TIES</i>						
Total SBDC Clients Advised:	*	1,492	5,262	8,713	344,964	5,262
Total SBDC Consultation Hours:		6,057	30,972	58,983	1,479,337	30,972
Average Hours Per Client		4.06	5.89	6.77	4.29	5.89
Long Term Clients Advised		698	1,830	2,387	18,523	1,830
Total Minority Clients Advised:		529	1,773	2,926	65,229	1,773
Total Women Clients Advised:		433	1,481	2,438	100,070	1,481
SBDC Training Attendees:	*	903	6,426	13,689	405,839	6,426
Minority Training Attendees:		253	927	2,057	71,744	927
Women Training Attendees:		277	1,604	3,346	149,476	1,604
SBDC Jobs Created:		300	742	2,504	88,627	742
SBDC Jobs Retained:		523	845	3,114	118,429	845
SBDC Debt Financing #:		53	153	349	11,206	153
SBDC Debt Financing \$:		\$13,198,595	\$29,085,857	\$165,967,283	\$2,668,395,125	\$29,085,857
SBDC Non Debt Financing #:		74	187	498	8,462	187
SBDC Non Debt Financing \$:		\$4,190,292	\$10,681,426	\$30,170,465	\$772,202,603	\$10,681,426
SBDC New Business Starts:		56	147	354	12,541	147
SBDC Existing Business Expansions:		26	131	159	5,226	131
PTAC Activity						
Total PTAC Clients Advised:	*	487	1,075	1,512	24,370	1,075
Total PTAC Consultation Hours:		1,121	4,688	8,132	126,418	4,688
Average Hours Per Client:		2.30	4.36	5.38	5.19	4.36
Initial PTAC Advising Sessions		69	263	458	22,438	263
Total PTAC Advising Sessions		640	2,610	4,505	84,128	2,610
Minority Business Advising Sessions		301	1,155	1,875	48,253	1,155
Women Business Advising Sessions		302	696	1,684	51,837	696
Total PTAC Clients Trained:	*	800	1,482	2,422	64,141	1,482
PTAC Jobs Created:		9	16	57	17,555	16
PTAC Jobs Retained:		89	192	694	53,794	192
PTAC Contracts Assisted:		226	698	1,415	63,748	698
PTAC Contract \$ Assisted:		\$130,813,794	\$458,425,620	\$684,654,595	\$13,781,910,856	\$458,425,620
Business Information Center:						
Start up Kits:		57	262	397	77,821	179
Regulatory / Assistance Information	*	805	3,595	6,337	237,177	3,595
Office of Regulatory Assistance:						
Draft Regulations Reviewed:		22	208	384	11,594	157
Draft Regulations Commented On:		5	28	82	1,918	26
Environmental Assistance Program:						
Total Businesses Assisted:	*	95	610	1,229	1,361,092	610
Total Helpline Calls Received:		95	610	1,229	20,038	610

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Network Program Breakouts

	June	CY15	FY15	HISTORICAL TO DATE	TOTALS 09-TO DATE
ITC Activity					
Total ITC Clients Advised:	262	685	1,003	19,255	685
Total ITC Consultation Hours:	860	4,787	9,335	138,432	4,787
Average Hours Per Client:	3.28	6.99	9.31	7.19	7
ITC Clients Trained:	57	549	1,265	24,762	549
Total Minority Clients Advised:	45	132	212	1,605	132
Women Clients Advised:	44	118	174	2,007	118
ITC Jobs Created	4	47	179	3,299	47
ITC Jobs Retained	9	199	675	10,672	199
ITC \$ Value of Export Sales:	\$27,401,573	\$60,059,149	\$223,237,293	\$6,454,637,290	\$60,059,149

NOC Activity (These numbers are rolled into ITC numbers as of 1/01/14.)

Total NOC Clients Advised:
Total NOC Consultation Hours:
Average Hours Per Client:
NOC Clients Trained:
Minority Clients Advised:
Women Clients Advised:
NOC Jobs Created
NOC Jobs Retained
NOC \$ Value of Export Sales:

TIES Activity

Total TIES Clients Advised:	75	196	324	1,406	196
Total TIES Consultation Hours:	1,882	2,971	4,042	20,299	2,971
Average Hours Per Client:	25.09	15.16	12.48	14.44	15.16
TIES Training Attendees:	0	292	327	2,003	292
TIES Jobs Created:	26	30	48	455	30
TIES Jobs Retained	27	28	35	816	28
TIES Debt Financing #:	0	1	1	26	1
TIES Debt Financing \$:	\$0	\$25,000	\$25,000	\$8,147,413	25,000
TIES Non Debt Financing #:	6	9	25	96	9
TIES Non Debt Financing \$:	\$164,000	\$185,000	\$2,575,640	\$70,965,123	\$185,000
TIES New Business Starts:	4	5	19	73	5
TIES Business Expansions	0	0	1	26	0
# of Intellectual Property Filings	12	17	36	129	17
# of Federal Funding Apps	1	1	2	12	1
\$ Value of Federal Funding Apps	\$0	\$0	\$0	\$1,868,000	0
# of Formal Pitches to Potential Investors	8	17	33	7	17

